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CONNECT TO INVEST OCTOBER 2024

STANDARD BANK GROUP 17 October 2024





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1H24 Financial performance highlights



Economic backdrop

Global

South Africa

Execution of strategic priorities despite difficult macroeconomic environment in 1H24





Sub-Saharan Africa

- Serious geopolitical tensions persisted
- · Elections created uncertainty in several countries
- Global inflation moderated, but slower than expected
- While the EU central bank cut interest rates in June, the BOE and the Fed delayed cuts
- Steady but relatively slow growth
- · Rapid growth continued in most African countries
- Nigeria introduced reforms, including the removal of petrol subsidies and liberalisation of the exchange rate
- Widespread protests against fiscal reforms in Kenya
- · Currency weakness compared to the Rand in a number of our countries
- Weighted average inflation across our businesses remained elevated, but slowed in Kenya, Ghana, and Mozambique
- Further interest rate hikes in East Africa and Angola



- Progress in addressing electricity and logistics constraints, supported by strong backing from the private sector
- Uncertainty ahead of the election weighed on consumer and business confidence
- Government of National Unity established, fiscal prudence and commitment to structural reform re-affirmed
- While inflation slowed, interest rates remained at 15-year high

Overview of performance

Strong returns and capital adequacy, improved efficiency





1 Based on Banking Franchise

Net interest income

Margin expansion as higher interest rates more than offset tighter pricing



Interest rate sensitivity, SBG 100bps decrease (Rm)

	ZAR	USD	GBP	EUR	Other	Total
2022-12-31	-1 783	-1 332	-435	-4	-994	-4 548
2023-12-31	-1 387	-1 226	-289	-57	-932	-3 891
2024-06-30	-932	-902	-274	-109	-966	-3 183

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Non-interest revenue

Resilient performance off a high 1H23 base

Non-interest revenue

CAGR (1H19-1H24): 6%



Analysis of non-interest revenue

CAGR (1H19-1H24): Net fee and commission	3%
Trading revenue	11%
Other revenue	(12%)
Other gains and losses	
on financial instruments	0%





Loans and advances to customers

Continued growth despite macroeconomic headwinds

Gross loans and advances to customers¹ (Rm) CAGR (1H19-1H24):7%



Composition of loans to customers¹ (%)





Credit impairment charges

Decline driven by CIB restructures and a slowdown in PPB and BCB charges



Credit impairment charges¹



1 Credit impairment charges for loans and advances including financial investments and letters of credit and guarantees per pages 28-29 of the Financial Analysis Booklet, 2 Based on Corporate and Investment Banking customer CLR on page 49 of the Financial Analysis Booklet

Rm

CLR,

bps

Provisions

Balance sheet grew slower than provisions resulting in higher coverage



47

4.0

1.1

46

3.8

1.2

51

3.5

1.1



1 Based on gross loans and advances and provisions per pages 68-69 of the 1H24 Financial Analysis Booklet



Market update



Market update





Post Election Sentiment

- Market sentiment for SA has improved since the outcome of the 25 May National Elections and the formation of a GNU
- Various reforms have been implemented recently that continue to support this optimism

GFECRA

- In Aug '24 SARB concluded the 1st tranche of GFECRA distributions to National Treasury. The R100bn distribution was phased in over 8-weeks. Further tranches of R25bn expected to follow in 2025 and 2026
- In order to ensure that this GFECRA distribution does not change financial conditions in the market the SARB increased the market liquidity surplus (from R80bn to R160bn) and bank quotas as a drainage mechanism
- Coupled with this, most economies' central banks cutting interest rates and expectations of further cuts are being priced into interest rate curves
- As a result, liquidity spreads have started to reprice lower across various asset classes
- Basis across short term rates continues to tighten post MPIF and GFECRA
- Short end FX basis has firmly moved into negative territory with higher structural market surplus

Two-Pot System

- On the 1st of Sep '24 National Treasury introduced the Two-Pot Retirement system which allows savers to access one third of their retirement savings without impacting the long-term preservation of the remaining two thirds
- The reform initially saw a large uptake but has had a benign impact on risk assets which can be linked to the investment industries preparedness ahead implementation



Market update continued





SAGB 2026

SAGB 2030

SAGB 2035

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08/09/2024

-08/10/2024



Funding & liquidity



Strong liquidity position



Basel III Liquidity Coverage Ratio (3-month Simple Avg.¹)

Basel III Net Stable Funding Ratio (month end)



Liquidity Coverage Ratio (LCR)

- The group maintained LCR compliance throughout the first half of 2024 in excess of the 100% regulatory requirement.
- SARB issued a directive proposing the removal of the ability to use foreign currency Level 1 HQLA to cover ZAR net cash outflows from 1 Jan 2024. This has had a limited impact on SBSA.

Net Stable Funding Ratio (NSFR)

- NSFR compliance consistently maintained in excess of regulatory requirement
- SARB issued a directive proposing the gradual phase out of the 35% ASF applied to ZAR NBFI deposits with a residual maturity of less than 6 months starting from 1 Jun'23 until 31 Dec'27
- The 35% ASF will be phased out as set out below:

Period	ASF Percentage	
1 June 2023 to 31 Dec 2023	30%	
1 Jan 2024 to 31 Dec 2024	20%	
1 Jan 2025 to 31 Dec 2027	10%	
1 Jan 2028 onwards	0%	

1 Simple average of daily observations over the respective quarters for SBSA, SBSA Isle of Man branch, Stanbic Bank Ghana, Stanbic Bank Uganda, Stanbic IBTC Bank Nigeria, Standard Bank Namibia, Standard Bank Isle of Man Limited and Standard Bank Jersey Limited and the simple average of three month-end data points for the respective quarters for the other Africa Regions banking entities



Redemption profiles and NCD issuances



6

Standard Bank redemption profile (Rbn)¹



Rbn	2025	2026	2027	2028	2029
Senior debt Cumulative Maturities	8	17	33	36	45



NCD pricing levels and Issuance (Rbn)

Redemption profile

- International loan and syndicated markets are open and accessible for issuances
- Funding diversification maintained across products, sectors, geographic regions and counterparties
- Diversified use of platforms across various jurisdictions:
 - Local listed bonds
 - Foreign currency loans, bonds: Eurobond, MTN, niche markets
 - Local and offshore structured notes²
- Debt strategy designed to manage maturity profile and reduce refinancing risk

Senior debt and Flac

- Flac implementation still expected January 2025. Accelerated phase in with 60% required after year three (end 2027)
- SBSA fully loaded base minimum Flac requirements estimated at R82bn3 (approximately R50bn3 phase-in requirement for the first three years)
- By end of 2027, R33bn of senior debt outstanding is likely to be replaced by Flac style instruments, with additional issuance required to meet accelerated phase-in
- 2025 funding plans will consider Flac issuances and sources for incremental needs

NCD pricing levels and issuance

- Year-to-date, Standard Bank has been the largest issuer of NCDs (approximately 32% of NCD issuance)
- NCD spreads continue to reduce during 2024 driven by slow asset growth and improved liquidity ratios partly due to the implementation of new SARB MPIF

Redemption profile represents contractual maturity or first call dates in the case of callable instruments. Maturity profile relates to SBG Limited (subordinated debt) and SBSA debt issuances
 Luxembourg listed programme launched 2017
 Based on June 2024

Bank senior vs NCD pricing levels





• Bank senior spreads over screen NCDs have narrowed slightly to ~18bps across all tenors

- Historical spreads across all tenors has been ~22 bps
- · Robust demand for bank credit risk. Markets continue to be conducive for issuances
- · Debt primary auctions are oversubscribed and have been clearing near bottom end of pricing guidance



Capital management



Capital adequacy

Robust capital position, materially above regulatory requirements

SBG and SBSA meet the PA's Basel III aligned requirements

Target risk-based capital adequacy ratios

- SBG: CET1: >12.5% | Tier 1: >13.5% | Total Capital: >15.5%
- SBSA: CET1: >11.0% | Tier 1: >13.0% | Total Capital: >15.25%

Leverage ratio²

- SBG: 8.9% | SBSA 6.2%
- Minimum requirement of 4.0%, increasing to 4.5% from 1 Jan'25

Capital management

- · Extensive track record of prudent capital management
- Capital ratios consistently above requirements at both SBG and SBSA levels
- Basel III finalisation not expected to have a material impact on capital adequacy⁵
- · Capital resilience enhanced by:
 - $\circ~$ Underlying profitability of operating activities
 - Geographic diversification
- Array of management actions available for SBG to manage capital position



SBG capital adequacy (%) & RWA history (ZARbn)³



1 Requirements are PA minimums excluding countercyclical buffer and Pillar 2B; 2 Capital and leverage ratios inclusive of unappropriated profits; 3 IFRS9 impact fully phased-in from Jan'21. All results reflected on a fully loaded basis; 4 Excludes countercyclical buffer and confidential Pillar 2B requirement. Combined buffers fully phased-in from Jan'19. Pillar 2A temporarily removed in 2020 due to Covid-19, re-instated in Jan'22. FY21 minimum shown inclusive of P2A; 5 Based on Quantitative Impact Studies submitted to the PA.

Overview of South Africa's resolution regime

Creditor hierarchy

New creditor hierarchy in context of resolution:

- Financial Sector Laws Amendment Act (FSLAA): majority of provisions effective as of 1 June'23, including statutory resolution and bail-in framework
- The FSLAA amends various aspects of legislation as applicable to in-scope financial institutions including the Insolvency Act
- Statutory bail-in framework includes explicit nocreditor-worse-off protections
- Flac instruments:
 - Explicit requirement for non-own funds instruments to facilitate resolution
 - Similar to MREL and TLAC in international markets

Secured creditor	 Repo's Covered bonds (not currently allowed in SA)
Preferred creditors	 In line with Insolvency Act (e.g. Tax, Staff entitlements, etc)
Covered deposits	 Covered through Deposit Insurance R100k per depositor per bank
Senior unsecured	 Not part of Regulatory Capital Senior unsecured bonds, uncovered deposits, NCDs etc.
Flac	 These instruments will be introduced as part of the Bank Resolution framework Not part of Regulatory Capital Statutory loss absorption at POR Liquidation ranking: junior to senior unsecured but senior to Tier 2
Tier 2	 Regulatory Capital Principal loss absorption at PONV and/or POR Liquidation ranking: subordinated to Flac but senior to Additional Tier 1
Additional Tier 1	 Regulatory Capital Principal loss absorption at PONV and/or POR Liquidation ranking: subordinated to Tier 2 but senior to CET1 (e.g. ordinary shares)
Common Equity Tier 1	 Regulatory Capital Subject to statutory loss absorption in resolution Liquidation ranking: subordinated to Additional Tier 1



Limited exposure to creditors ranking senior to Flac expected at SBG level





Overview of resolution regime

PONV vs. POR

Bank Resolution in South Africa:

- The new resolution framework in South Africa is broadly consistent with international practice
- The South African Reserve Bank (SARB) acts as the sole resolution authority for banks and designated non-bank financial institutions
- The PA is responsible for determining if a bank is able to restore itself to viability through recovery actions or other remedial measures, or making the determination that it is non-viable
- At present all Basel III compliant regulatory capital instruments issued by South African banks feature contractual PONV loss absorption provisions
- The terms of our capital instruments contemplate the possibility of contractual loss absorption provisions being disapplied, in case the statutory regime addresses the PONV requirements of capital instruments
- Guidance is awaited at present from the PA as to whether the statutory powers under the resolution regime are adequate to replace contractual PONV provisions

Point of non-viability (PONV)

- Regulatory framework provides the PA with the power to trigger principal loss absorption clauses within AT1 and Tier 2 regulatory capital instruments at PONV
 - May be triggered either at the point where the PA determines it necessary to prevent a bank from becoming non-viable or when public sector support is required to prevent a bank from failing
- Consistent with the majority of similar instruments globally, contractual loss absorption does not include explicit conditions to follow the statutory creditor hierarchy
- However, the PA is not permitted to initiate the contractual PONV trigger without the concurrence of the Resolution Authority
- The SARB has noted that contractual loss absorption at PONV for systemically significant banks is unlikely to be a successful recovery option1



- Statutory bail-in is deemed appropriate for banks with an open resolution plan (i.e. systemically significant banks) and therefore at PONV these banks are likely to enter resolution instead (i.e. a POR will occur concurrently with PONV)
- Statutory bail-in at POR includes explicit binding statutory recognition of the creditor hierarchy and "no creditor worse off" protections (i.e. CET1 would take losses before AT1 and Tier 2 instruments)
- Systemically important banks will be required to issue Flac instruments (regulatory standard expected to be finalised in 2024, commencement of a phase-in period from 1 Jan'25)

Flac requirements

Illustration of rules

Total Loss Absorbing Capacity ("TLAC") = Minimum Capital Adequacy Requirement ("minCAR") + Minimum Flac Requirement (MFR) The Combined Buffer Requirement ("CBR") stacks above TLAC





		Trans	sition Schedule			
		Effective D	ate - 01 January 202	5		
	Effective Date	End of year 3	End of year 4	End of year 5	End of year 6	
Phasing in of bMFR						
	0%	60%	80%	90%	100%	
	Phasing in of minimum Flac issuances that contribute towards bMFR					
	0%	20%	27%	30%	33%	
•	Systemically important banks required to issue Flac instruments					

- Base Minimum Flac requirement (bMFR) calculated assuming a resolution balance sheet and referencing minimum capital requirements and the Pillar 2A buffer
 - Approximately R82bn requirement as at 30 June'24
 - o 6-year phase-in period
- Bank specific requirement (iMFR) considering Market Premium, Resolution Rebate and Pillar 2B buffer
 - Market Premium and Resolution Rebate to be determined following conclusion of a resolvability assessment by the SARB
 - Market Premium and Resolution Rebate assumed at 0%. Pillar 2B set at 1% for illustration purposes
 - iMFR Phase-in period to be announced
- Excess own funds eligible to count towards Minimum Flac requirements (MFR)
 - MFR is an additional requirement to minimum capital requirements
- Accelerated phase-in with 60% required after 3 years
- Positive impact on Moody's deposit ratings and senior unsecured debt ratings

1 Combined Buffer Requirement comprise of 2.5% Capital Conservation Buffer and 1.5% D-SIB buffer (of which 1.0% in CET1); 2 Bank specific confidential buffer set to 1% for illustration purposes; 3 Assuming P2B requirement of 1% for illustration purposes



Eligibility criteria







Rate reform



Industry timelines

F	1



ZARONIA vs REPO vs 3M JIBAR





ZARONIA	JIBAR
Near risk-free rate (no implied bank credit risk)	Built-in credit and term premium component
Backward-looking overnight rate	Forward-looking term rate
Based on actual transactions reported daily to the SARB	Based on submission by contributing banks
Broad array of market participants	Only 5 contributing banks

- ZARONIA tracks JIBAR closely with some compression noted post the September 2024 repo rate cut and MPIF implementation
- Anticipated policy rate cuts can contribute to JIBAR being lower than ZARONIA, which will impact CAS





Contact details and disclaimer



Standard Bank Group

Contact details









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