STANDARD BANK GROUP

AUGUST 2022



Standard Bank IT CAN BE™

Also trading as Stanbic Bank

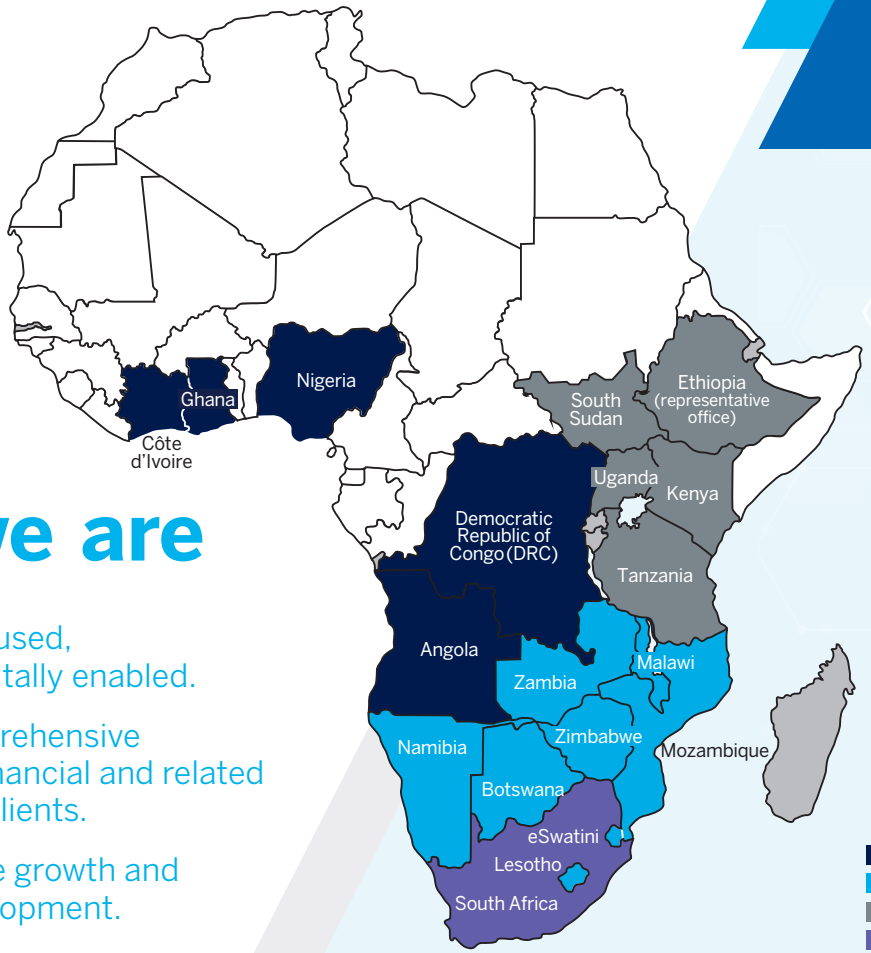
Who we are

We are Africa focused, client led and digitally enabled.

We provide comprehensive and integrated financial and related solutions to our clients.

We drive inclusive growth and sustainable development.

Africa is our home – we drive her growth



On-the-ground presence in **20 sub-Saharan African countries**

Africa Regions contributed **37% of group headline earnings**

INTERNATIONAL FINANCIAL SERVICES:

- Isle of Man
- Jersey
- Mauritius

PRESENCE IN INTERNATIONAL MARKETS:

- Beijing
- Dubai
- London
- New York
- São Paulo

Market position in Africa

African Bank of the year
(African Banker Awards 2022)

Most valuable bank brand
(Brand Finance Banking 500 2022)

Largest bank
(by assets)

Leading CIB franchise

#1 in mortgages and deposits
(in SA)

#3 asset manager
(by AUM/AUA)

Key financial metrics

R2.8 trillion
assets

R1.5 trillion
lending

R1.9 trillion
deposits

R1.4 trillion
AUA/AUM

+24%
CIB client revenues

>17 million
active clients (CHNW & BCC)

Strategic priorities

TRANSFORM CLIENT EXPERIENCE / EXECUTE WITH EXCELLENCE / DRIVE SUSTAINABLE GROWTH AND VALUE

1H22 – record performance underpinned by balance sheet and franchise growth

Franchise strength underpinned by our enviable client franchise, an expanding solution set and exceptional people

Consumer & High Net Worth
- Continued momentum
- Activity-based recovery
- Optimising distribution

Business & Commercial Clients
- Attractive proposition that resonates
- Supporting recovery and investment
- Focus on solving client problems

Corporate & Investment Banking
- Record revenues
- Diversified businesses all delivering
- Leading franchise on the continent

Diversification drives our franchise strength and resilient earnings

Client segment (Rbn)



Client solutions (Rbn)



Regional split (Rbn)



On track to deliver our 2025 targets

Record Group NII, NIR and PPOP in 2H21 and 1H22

Record SBSA and Africa Regions revenue in 2H21 and 1H22

HEADLINE EARNINGS OF
R15.3 bn
+33% year-on-year

ROE IMPROVED TO
15.3%
SB Activities ROE 15.0%

ROBUST CET1 RATIO
13.7%
CET1 target, >11%

INTERIM DIVIDEND OF 515 CPS
55%
payout in 1H22

HEADLINE EARNINGS CONTRIBUTION

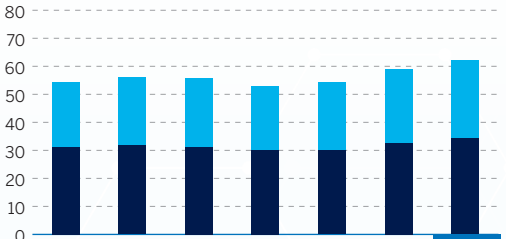
		Change %	1H22	1H21	FY21
Total headline earnings	Rm	33	**15 263**	11 477	25 021
Standard Bank activities	Rm	25	**13 608**	10 894	24 940
Banking	Rm	30	**12 641**	9 702	23 020
Insurance	Rm	9	**1 044**	959	1 817
Investments	Rm	(7)	**379**	409	758
Central and other	Rm	>100	**(456)**	(176)	(655)
Liberty	Rm	55	**253**	163	(419)
Share of Liberty earnings	Rm	>100	**450**	128	(64)
Treasury share adjustment[6]	Rm	(>100)	**(197)**	35	(355)
ICBCS	Rm	>100	**1 402**	420	500

1 Excludes R456m Centre segment costs
2 CHNW – Consumer and High Net Worth
3 BCC – Business and Commercial Clients
4 CIB – Corporate and Investment Banking
5 SBSA – The Standard Bank of South Africa
6 Impact of SBG shares held for the benefit of Liberty policyholders

1H22 – Record revenue and earnings driving higher ROE

Client-driven balance sheet growth, expanding revenues, positive jaws, and well managed credit risk.

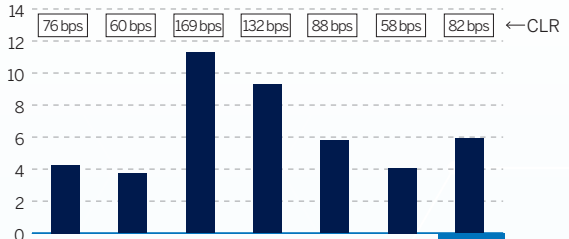
Total income (Rbn)



	1H19	2H19	1H20	2H20	1H21	2H21	1H22
NII	31.2	31.7	31.2	30.2	30.0	32.5	**34.4**
NIR	23.1	24.5	24.6	22.6	24.5	26.6	**27.7**
Total	54.3	56.2	55.8	52.8	54.5	59.1	**62.1**

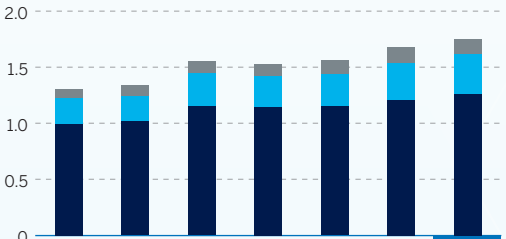
NII
NIR

Credit impairment charges (Rbn)



	1H19	2H19	1H20	2H20	1H21	2H21	1H22
	4.2	3.7	11.3	9.3	5.8	4.1	**5.9**

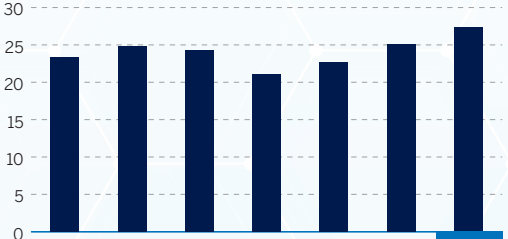
Customer deposits (Rtrn)



	Jun-19	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22
SBSA	1.0	1.0	1.2	1.1	1.2	1.2	**1.3**
Africa Regions	0.2	0.2	0.3	0.3	0.3	0.3	**0.4**
International	0.1	0.1	0.1	0.1	0.1	0.1	**0.1**

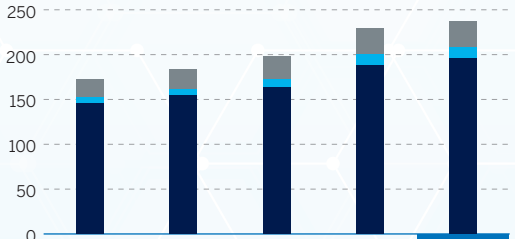
SBSA
Africa Regions
International

Pre-provision operating profit (Rbn)



	1H19	2H19	1H20	2H20	1H21	2H21	1H22
	23.3	24.8	24.3	21.1	22.7	25.1	**27.3**

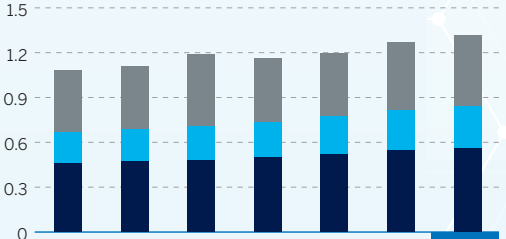
Capital (Rbn)



	Dec-18	Dec-19	Dec-20	Dec-21	Jun-22
CET 1	146	154	163	188	**196**
Tier 1	6	8	9	12	**12**
Tier 2	20	22	26	30	**29**

CET 1
Tier 1
Tier 2

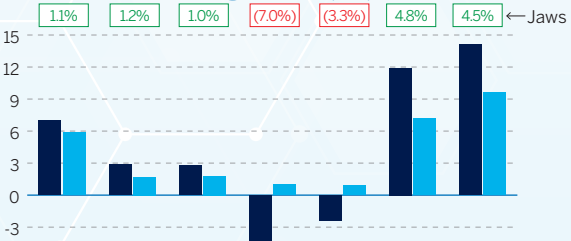
Gross customer loans (Rtrn)



	Jun-19	Dec-19	Jun-20	Dec-20	Jun-21	Dec-21	Jun-22
Secured retail & business	0.5	0.5	0.5	0.5	0.5	0.5	**0.6**
Other retail & business	0.2	0.2	0.2	0.2	0.3	0.3	**0.3**
Corporate & sovereign	0.4	0.4	0.5	0.4	0.4	0.5	**0.5**

Secured retail & business
Other retail & business
Corporate & sovereign

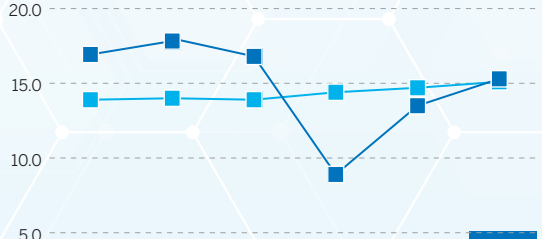
Income and cost growth (%)



	1H19	2H19	1H20	2H20	1H21	2H21	1H22
Revenue growth	7.0	2.9	2.8	(6.0)	(2.4)	11.9	**14.1**
Cost growth	5.9	1.7	1.8	1.0	0.9	7.2	**9.6**

Revenue growth
Cost growth

Return on equity and cost of equity (%)



	FY17	FY18	FY19	FY20	FY21	1H22
Group ROE	17.1	18.0	16.8	8.9	13.5	**15.3**
Cost of equity	13.9	14.0	13.9	14.4	14.7	**15.1**

Group ROE
Cost of equity

Driving sustainable growth and value

Despite facing an uncertain environment and increased competition, we are well positioned to compete and win.

Delivering attractive shareholder returns

2025 targets

7% – 9%
Revenue growth CAGR

Approaching 50%
Cost-to-income ratio

17% – 20%
Return on equity

Key drivers	FY22 guidance (Aug 22)[1]	Key drivers
Net interest income	Low double-digit growth	• Supported by balance sheet growth and endowment tailwinds[2]
Non-interest revenue	High-single digit growth	• Supported by a larger franchise • Slower growth in activity-related fees as the pandemic unwind fades • Trading revenue growth for FY22 slower than 1H22
Efficiency	Positive jaws	• Continue to manage our costs judiciously • Focused on delivering below-inflation cost growth
Credit loss ratio	Bottom half of our TTC[3] range of 70 bps – 100 bps	• Subject to the macro-economic developments, including the speed and size of further interest rate increases in 2H22
ROE	Above COE[4]	• Focus on optimisation of capital deployed
Dividend payout ratio	45% - 60%	• Supported by strong capital generation

1 Updated to reflect changes in the environment since we provided guidance in March 2022
2 SBSA, 100bps increase equates to approximately R1.3bn NII annualised
3 Through-the-cycle
4 Standard Bank Group cost of equity was 15.1% in 1H22
5 Commitment to financing renewables by end of 2024
6 Commitment to sustainable finance by end of 2026

Delivering a positive impact

Purposeful in our response

Support **Africa's sustainable development**

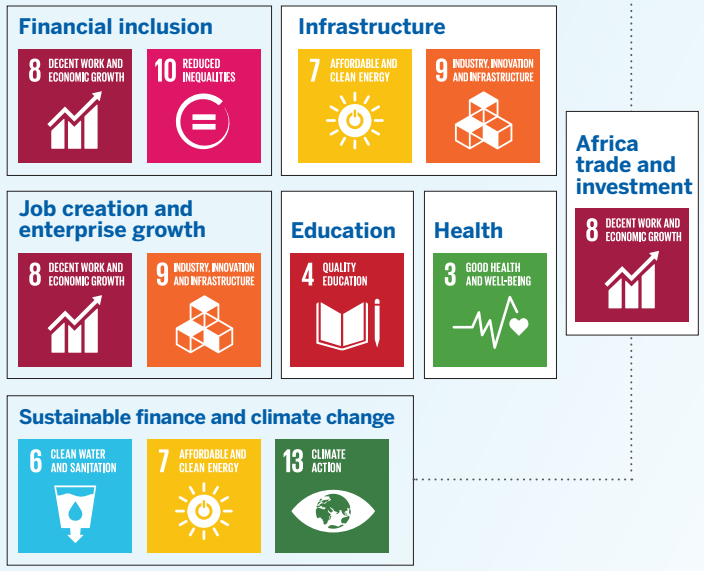
Seek **sustainable finance opportunities**

Manage risk posed by climate change

UNEP FINANCE INITIATIVE

SUSTAINABLE DEVELOPMENT GOALS

Standard Bank Group impact areas



Standard Bank Group Climate Policy

Net Zero by 2050

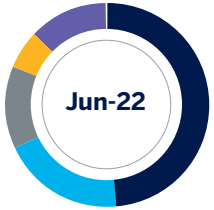
>R50bn renewables finance[5]

>R250bn sustainable finance[6]

- Net zero carbon emissions from its own operations by 2040 and its portfolio of financed emissions by 2050
- Includes progressive short, medium and long-term targets to reduce the group's contribution to carbon emissions and accelerate its sustainable finance commitments
- A focus on renewable energy projects across Africa

Market data

Geographic spread of shareholders (%)



	Jun-22
South Africa	49
China	19
United States	13
Europe	6
Other	13

Top 10 shareholders[1]

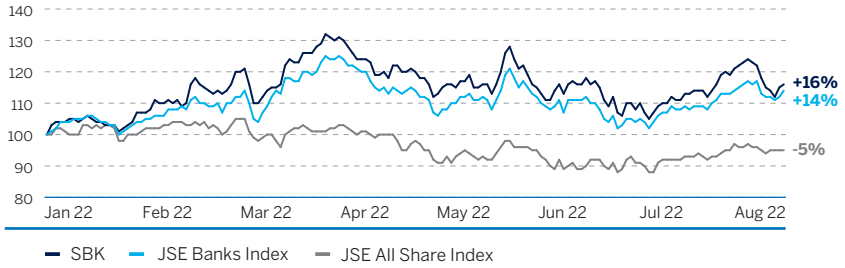
	Jun-22		Jun-21		Dec-21	
	Number of shares (million)	% holding	Number of shares (million)	% holding	Number of shares (million)	% holding
Industrial and Commercial Bank of China	325.0	19.4	325.0	20.1	325.0	20.1
Government Employees Pension Fund (PIC)	245.8	14.6	230.5	14.2	234.0	14.5
GIC Asset Management Pte Ltd	34.5	2.1	10.4	0.6	11.6	0.7
Old Mutual Life Assurance Company	30.4	1.8	30.2	1.9	32.5	2.0
Alexander Forbes Investments	26.6	1.6	35.8	2.2	36.7	2.3
Government of Norway	20.3	1.2	18.8	1.2	15.6	1.0
Vanguard Emerging Markets Stock Index Fund	18.6	1.1	17.5	1.1	17.5	1.1
M&G Equity Fund	18.3	1.1	19.5	1.2	19.1	1.2
Vanguard Total International Stock Index Fund	18.3	1.1	17.0	1.0	17.5	1.1
Allan Gray Balanced Fund	18.2	1.1	26.9	1.7	27.9	1.7
	756.0	45.1	731.6	45.2	738.3	45.7

[1] Beneficial holdings determined from the share register (as at 24 June 2022) and investigations conducted on our behalf in terms of section 56 of the Companies Act, 71 of 2008

2022 YTD performance (ZAR)

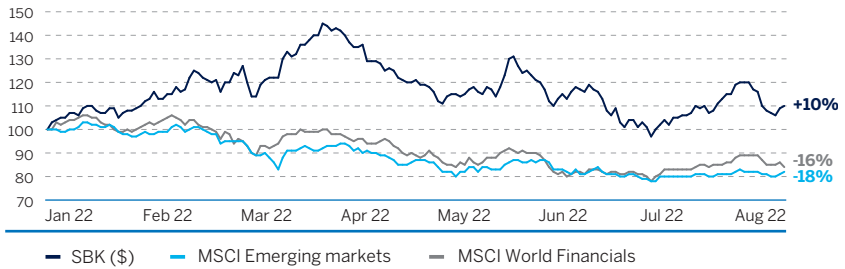
SBK vs JSE Banks and All Share Index* (SBK, +16%)

* Source: Refinitiv Eikon, January 2022 – 26 August 2022



2022 YTD performance (USD)

SBK vs MSCI* (SBK, +10%)



Credit ratings[2]

	Short term	Long term	Outlook
Standard Bank Group Limited			
Fitch Ratings			
Foreign currency issuer default rating	B	BB-	Stable
Local currency issuer default rating		BB-	Stable
National rating	F1+(zaf)	AA+(zaf)	Stable
Moody's Investor Services			
Foreign currency issuer rating		Ba3	Stable
Local currency issuer rating		Ba3	Stable
The Standard Bank of South Africa			
Fitch Ratings			
Foreign currency issuer default rating	B	BB-	Stable
Local currency issuer default rating		BB-	Stable
National rating	F1+(zaf)	AA+(zaf)	Stable
Moody's Investor Services			
Foreign currency deposit rating	NP	Ba2	Stable
Local currency deposit rating	NP	Ba2	Stable
National rating	P-1.za	Aa1.za	

[2] As at 19 August 2022

ESG scores

SAM Now a Part of S&P Global: 61

FTSE Russell: Included

MSCI: AA

CDP Disclosure Insight Action: C

SUSTAINALYTICS: 25.6 med risk (298 out of 1011 banks)

Bloomberg Gender-Equality Index 2022: 67.78 (first year of participation)

Equity information

Listings: JSE (SBK); A2X (SBK); NSE (SNB)

Share price*: ZAR155.17 / USD9.56

Market cap*: ZAR 271bn / USD17bn

* As at 30 June 2022.

For more information

reporting.standardbank.com

Investor Relations

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