

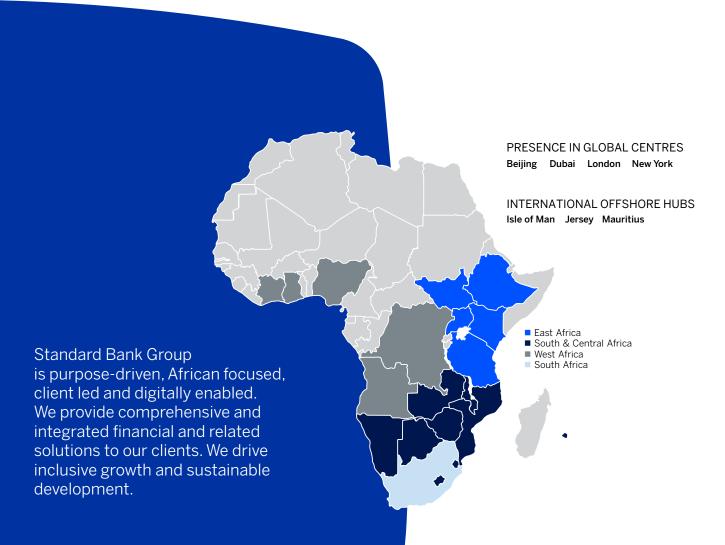
AFRICA IS OUR HOME, WE DRIVE HER

# GROWTH

STANDARD BANK GROUP

# INTERIM FINANCIAL RESULTS

for the six months ended 30 June 2024



Listed on the JSE Limited (JSE) since **1970** 

>161 years of operation

Operating in **20 countries** in Africa

# **Business units**



1	GROUP RESULTS	21	BUSINESS UNIT REPORTING	55	BANKING FINANCIAL PERFORMANCE	73	LIQUIDITY AND CAPITAL MANAGEMENT
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Standard Bank Group's (SBG or the group) analysis of financial results for the six months ended 30 June 2024 have not been audited or independently reviewed. The preparation of the financial results was supervised by the Chief Finance & Value Management Officer, Arno Daehnke BSc, MSc, PhD, MBA, AMP.

# **Highlights**

# STANDARD BANK GROUP

Headline earnings (Rm)

Return on equity (ROE) (%)

Headline earnings per share (HEPS) (c)

1H23: 1 281 cents

1H23: R21 231 million

1H23: 18.9% Target range 17% to 20%

Profit attributable Common equity tier 1 ratio to ordinary shareholders (Rm)

Dividend per share (c)

Net asset value per share

(%)

1H23: 13.4%

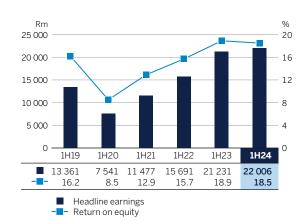
1H23: R21 924 million

1H23: 690 cents

# Headline earnings and return on equity

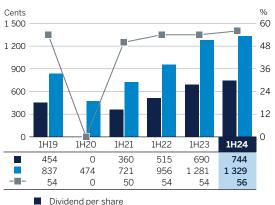
CAGR1 (1H19 - 1H24): 10%

1H23: 13 928 cents



# Headline earnings and dividend per share

CAGR (1H19 - 1H24): Dividend per share: Headline earnings per share: 10%



Headline earnings per share -■- Dividend payout ratio

# BUSINESS UNITS<sup>2</sup>

### **Banking**

1H23: 19.0%

Return on equity (%)

(%)

1H23: 49.9%

Cost-to-income ratio3

Jaws<sup>3</sup> (%)

Credit loss ratio3 (CLR) (bps)

1H23: +11.8%

1H23: 109 bps TTC<sup>4</sup> range 70bps to 100bps

# **Insurance & Asset Management**

Return on equity (%)

Asset management, AUM & AUA<sup>5</sup> (Rbn)

Long-term insurance indexed new business (Rm)

1H23: R5 652 million

Insurance operations new business value (Rm)

1H23: R1 441 million

1H23: 13.4%

1H23: R1 436 billion

- Compound annual growth rate.
- Refer to pages 22 23 for more information. 1H23 restated, refer to page 116 for further detail.
- Through-the-cycle range.
- 5 Assets under management and assets under administration.

# FINANCIAL RESULTS, RATIOS AND STATISTICS

		01			
		Change %	1H24	1H23	FY23
Standard Bank Group (SBG)					
Headline earnings contribution by business unit <sup>1</sup>					
Total headline earnings	Rm	4	22 006	21 231	42 948
SBG Franchise <sup>2</sup>	Rm	7 [	21 410	20 082	41 662
Banking	Rm	6	19 792	18 720	38 842
Insurance & Asset Management	Rm	19	1 618	1 362	2 820
ICBCS	Rm	(48)	596	1 149	1 286
Ordinary shareholders' interest	MIII	(+0)	330	1 1 4 3	1 200
Profit attributable to ordinary shareholders	Rm	(2)	21 487	21 924	44 211
Ordinary shareholders' equity	Rm	4	240 648	230 929	236 445
Share statistics	MIII		240 040	230 323	230 443
Headline earnings per ordinary share (HEPS)	cents	4	1 328.7	1 280.6	2 590.4
Diluted HEPS	cents	4	1 325.7	1 267.0	2 559.7
Basic earnings per share (EPS) <sup>3</sup>	cents	(2)	1 297.4	1 322.4	2 666.6
Diluted EPS		` ,	1 284.8	1 322.4	2 635.0
	cents	(2) 8	744		1 423
Dividend per share	cents			690	1423
Net asset value per share	cents	5	14 564	13 928	
Tangible net asset value per share	cents	6	13 846	13 083	13 501
Dividend payout ratio	%	(0)	56	54	55
Number of ordinary shares	thousands	(0)	1 652 340	1 658 062	1 657 075
Return ratios	0/			10.0	100
Return on equity (ROE)	%		18.5	18.9	18.8
Return on risk-weighted assets (RoRWA)	%		2.9	2.9	2.9
Capital adequacy	0/			10.4	107
Common equity tier 1 capital adequacy ratio	%		13.5	13.4	13.7
Tier 1 capital adequacy ratio	%		14.7	14.5	15.0
Total capital adequacy ratio	%		16.6	16.4	17.0
Number of clients		_			
Active client base <sup>4</sup>	thousands	5	19 450	18 478	18 847
Taxation					
Effective direct taxation rate	%		25.3	24.6	24.2
Employee statistic					
Number of employees	number	2	50 815	49 931	50 451
Banking					
ROE	%		19.0	19.0	19.4
Loan-to-deposit ratio	%		79.4	78.4	78.9
Net interest margin (NIM) <sup>5</sup>	bps		497	487	494
Non-interest revenue to operating expenses	%		70.1	77.0	72.4
Credit loss ratio (CLR) <sup>5</sup>	bps		92	109	98
Jaws <sup>5</sup>	%		0.5	11.8	5.7
Cost-to-income ratio <sup>5</sup>	%		49.7	49.9	51.4
Insurance & Asset Management					
ROE	%		15.5	13.4	13.6
Asset management, AUM & AUA <sup>6</sup>	Rbn	2	1 458	1 436	1 480
Long-term insurance indexed new business <sup>7</sup>	Rm	5	5 955	5 652	12 128
Insurance operations new business value <sup>8</sup>	Rm	13	1 624	1 441	3 000
Short-term insurance gross written premiums	Rm	8	2 830	2 628	5 155
Solvency capital requirement cover of Liberty Group Limited	times covered		1.8	1.7	1.8

Refer to pages 22 – 23 for more information.
Standard Bank Group Franchise represents the group's core business activities which consists of Personal & Private Banking, Business & Commercial Banking, Corporate & Investment Banking, and Insurance & Asset Management.

Represents earnings attributable to ordinary shareholders divided by the weighted average number of ordinary shares.

Consists of Personal & Private Banking, Business & Commercial Banking, and Pension Fund clients in Insurance & Asset Management. 1H23 restated due to data enhancements.

<sup>1</sup>H23 restated, refer to page 116 for further detail.

Assets under management and assets under administration.

A measure of long-term insurance new business which is calculated as the sum of twelve month premiums on new recurring premium policies and one-tenth of new single premium

<sup>8</sup> Represents the expected economic value of new business generated, in that specific reporting period, over its lifetime.

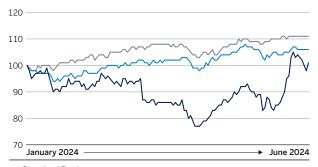
# MARKET AND ECONOMIC INDICATORS

## SBK versus JSE Banks and All Share Index (ZAR)



- Standard Bank
- JSE Banks Index
- JSE All Share Index

# SBG versus Emerging Markets and World Financials (USD)



- Standard Bank
- MSCI Emerging Markets Index
   MSCI World Financials

		Ave	erage		Closing			
	Change %	1H24	1H23	FY23	Change %	1H24	1H23	FY23
Market indicators								
South Africa (SA) prime overdraft rate	%	11.75	11.07	11.42		11.75	11.75	11.75
South African Reserve Bank repo rate	%	8.25	7.57	7.92		8.25	8.25	8.25
SA Consumer Price Index	%	5.3	6.6	5.9		5.1	5.4	5.1
Weighted average Africa Regions inflation	%	15.3	23.4	14.4		16.0	29.6	14.6
Weighted average inflation <sup>1</sup>	%	8.3	12.5	8.8		8.4	15.3	8.0
UK Consumer Price Index	%	2.8	9.3	7.4		2.0	7.9	4.0
JSE All Share Index	(3)	75 298	77 569	75 902	5	79 707	76 028	76 893
JSE Bank Index	8	10 466	9 732	9 967	20	11 833	9 890	10 948
SBK share price	13	192.32	170.28	180.26	19	210.81	177.55	208.10
Key exchange rates								
USD/ZAR	3	18.72	18.17	18.45	(3)	18.25	18.86	18.52
GBP/ZAR	6	23.67	22.40	22.95	(4)	23.06	23.99	23.53
ZAR/AOA	50	45.25	30.13	37.42	8	47.45	44.03	45.24
ZAR/GHS	11	0.71	0.64	0.63	40	0.84	0.60	0.65
ZAR/NGN	>100	72.84	26.75	34.97	>100	82.94	40.08	51.05
ZAR/KES	3	7.49	7.24	7.59	(5)	7.07	7.47	8.44
ZAR/UGX	(0)	204.08	204.38	202.08	4	203.13	194.42	204.09
ZAR/MZN	(3)	3.41	3.51	3.46	3	3.48	3.38	3.45
ZAR/ZMW	30	1.37	1.05	1.10	52	1.41	0.93	1.38

<sup>1</sup> Relates to Banking.

# OVERVIEW OF FINANCIAL RESULTS

In 1H24, Standard Bank Group delivered earnings of R22.0 billion and a return on equity of 18.5%. This result is underpinned by strong underlying organic growth driven by our growing client franchises, our increasingly digital clients, and our continued diligent allocation of capital.

### Overview of financial results

Africa is our home, we drive her growth. Standard Bank Group's interim results for 2024 reflect our ongoing commitment to driving Africa's growth and in turn, that of our clients, our communities, our businesses, our employees, and our shareholders.

# **Group results**

In the six months to 30 June 2024 (1H24 or current period), Standard Bank Group (the group or Standard Bank) successfully navigated a difficult economic environment to record headline earnings of R22.0 billion and deliver a return on equity (ROE) of 18.5%. This performance is underpinned by continued franchise growth in our banking businesses and robust earnings growth in our insurance and asset management business.

In 1H24, the group's client franchise health showed improvements across several metrics. Active clients grew by 5% to 19.5 million clients, with growth recorded in both South Africa and Africa Regions. Digitally active retail clients in South Africa grew by 7% as more clients transitioned to our convenient digital channels.

Our South African franchise delivered double-digit earnings growth supported by improving credit trends. Our Africa Regions' franchise delivered another exceptional performance in local currency. These outcomes are reflective of the powerful momentum in both franchises. Africa Regions contributed 41% to group headline earnings. The top eight contributors to Africa Regions' headline earnings were Angola, Ghana, Kenya, Mauritius, Mozambique, Nigeria, Uganda and Zambia.

Standard Bank ended the current period with a strong common equity tier 1 ratio of 13.5%. Diligent capital allocation remains a priority. The SBG board approved an interim dividend of 744 cents per share, up 8% period on period, which equates to an interim dividend payout ratio of 56%.

As a leading financial institution on the continent, we embrace our responsibility to deliver positive impact. In the first half of 2024, the group mobilised over R21 billion of sustainable finance for our clients. Over the two and a half years since we began recording this data in 2022, Standard Bank has cumulatively mobilised R127 billion in sustainable finance. This puts us well on our way to meet our target of more than R250 billion of sustainable finance mobilisation by the end of 2026.

# **Operating environment**

Global macroeconomic trends in 1H24 were shaped by ongoing uncertainty and geopolitical tensions. Global inflation declined more slowly than expected and interest rate cuts were delayed. Many sub-Saharan African countries faced difficulties linked to political uncertainties and external imbalances and currencies weakened. Idiosyncratic factors have seen inflation on diverging paths. While East Africa recently recorded some of the lowest inflation outcomes on the continent, West Africa has seen inflation edge higher. In 1H24, central banks increased interest rates in Angola, Kenya, Malawi, Nigeria, Tanzania, Uganda and Zambia.

In 1H24, South Africa saw an improvement in both energy and logistics in the period, supported by strong backing from the private sector. Several Eskom units returned to commercial operation alleviating the electricity supply pressures experienced in 2023. Improved supply, together with increased self-generation, supported economic activity. Uncertainty ahead of the election weighed on consumer and business confidence. The election in May 2024 was deemed free and fair and the creation of the Government of National Unity (GNU) has been viewed positively by the market. The policy reform agenda is expected to continue, and possibly accelerate. Inflation trended down slowly and interest rates were kept flat.

# **Overview of performance**

The group's products and services are grouped into i) Banking and ii) Insurance & Asset Management.

### HEADLINE EARNINGS BY BUSINESS UNIT

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
SBG Franchise	21	7	21 410	20 082	41 662
Banking	19	6	19 792	18 720	38 842
Insurance & Asset Management	46	19	1 618	1 362	2 820
ICBCS (40% stake)	(50)	(48)	596	1 149	1 286
Standard Bank Group	17	4	22 006	21 231	42 948

### **Banking**

Banking headline earnings grew by 6% period on period in ZAR and a robust 19% in constant currency. Organic growth was strong, supported by revenue growth of 13% measured in constant currency, off a high base in 1H23. Unless indicated otherwise, the commentary below is based on trends in reported currency, i.e. ZAR trends.

### **Loans and advances**

Gross loans and advances grew by 3% period on period to R1.7 trillion (Constant currency: 7%). A decline in the business lending portfolio, due to lower client demand and higher early repayments linked to elevated interest rates, was more than offset by strong momentum in the corporate and sovereign lending portfolio, supported by strong origination in the Energy & Infrastructure sector. Increased competition and higher interest rates negatively impacted demand and affordability resulting in subdued growth in the retail portfolios. In South Africa, gross loans and advances to customers grew by 6% to R1.2 trillion. The Africa Regions' loans and advances to customers grew by 15% in constant currency, but declined in ZAR.

Total provisions for credit impairments increased by 8% to R66.8 billion. Customers continue to demonstrate resilience with many proactively trying to find means to protect their assets and credit records. In South Africa, inflows into early arrears have slowed supported by customer assist programmes and collection process enhancements. Many retail customers are part-paying and the vast majority of the debt review customers are making the required payments.

Provisions increased more than gross loans resulting in an increase in total coverage from 3.8% at 31 December 2023 to 4.0% at 30 June 2024. Stage 3 loans as a percentage of the total book increased from 5.8% to 6.2% driven by increases across all portfolios except corporate. Stage 3 coverage remained robust at 47% at 30 June 2024.

### **Deposits and funding**

Deposits increased by 2% period on period to R2.0 trillion (Constant currency: 6%). In South Africa, deposits grew by 4%, supported by growth in term deposits. In Africa Regions, deposits grew by 17% in constant currency and over 20% in the East and West Regions.

### Revenue

Net interest income grew by 7% driven by average balance sheet growth, higher margins, and the inclusion of income on liquid assets recorded at amortised cost.

Net interest margin increased by 10 basis points period on period to 497 basis points. Margin expansion was driven by higher average interest rates in South Africa, Africa Regions and International (i.e. positive endowment), but was moderated by pricing pressure in South Africa linked to increased competition, particularly in home loans. Positive endowment contributed the equivalent of R2.2 billion uplift in net interest income in 1H24 compared to 1H23. The group continues to implement its endowment hedge programme in South Africa. The sensitivity to a 100 basis point interest rate cut has reduced from R1.2 billion in the prior period to R0.9 billion.

Net fee and commission revenue increased by 4% to R 15.1 billion due to growth in the active client base, card-based commissions, electronic banking fees, and documentation and administration fees. In South Africa, fees increased by a pleasing 6% and in Africa Regions, by a robust 32% in local currency.

As guided to the market previously, trading revenue was softer against a high base in 1H23. This was driven by lower client demand for structured foreign exchange transactions and fewer opportunities to provide client hedging solutions relative to 1H23. The largest contributor by product remained Fixed Income & Currencies. Pleasingly, trading revenue in 1H24 was up on 2H23. Bancassurance revenue increased by 16% due to growth in the funeral policy base and a lower-than-expected claims experience in the credit life business.

In 1H23, gains and losses on liquid assets, held at fair value, were recorded in other gains and losses on financial instruments. These liquid assets matured and the proceeds were reinvested in new liquid assets which were classified as amortised cost and the related income was recorded in net interest income in 1H24.

Assuming the R1.1 billion of income recorded in the prior period in other gains and losses had been included in net interest income, net interest income growth of 7% would have been 5% and similarly, the decline in non-interest revenue of 8% would have been 5%.

# OVERVIEW OF FINANCIAL RESULTS

### **Operating expenses**

Disciplined cost management led to well contained cost growth period on period. Africa Regions currency weakness dampened ZAR cost growth period on period. Operating expenses grew by 1% to R38.4 billion (Constant currency: 10%). Staff cost growth was limited to 2%. The impact of annual salary increases and an increase in skilled staff complement was largely offset by lower performance-related incentives. Total other operating expenses decreased by 1% period on period. A decline in professional fees, communication, amortisation, and depreciation provided scope for continued investment in software and technology and higher marketing and advertising expenses to support the business.

Software, cloud and technology-related costs increased by 6% due to contractual increases on software services, investment in software supporting security and stability of client platforms, and higher cloud subscription costs.

Total income growth exceeded cost growth, resulting in positive jaws of 0.5% and an improvement in the cost-to-income ratio to 49.7% (1H23: 49.9%).

### **Credit impairment**

Credit impairment charges decreased by 15% to R8.0 billion. The decline was driven by provision releases following the successful restructure and cure of legacy corporate Stage 3 loans, the non-recurrence of sovereign credit risk charges recorded in the prior period, and a slowdown in new early arrears and non-performing loans in the South Africa retail portfolios on the back of strategic collection initiatives.

The relatively slow loan growth combined with the decline in credit impairment charges resulted in a decline in the credit loss ratio to 92 basis points (1H23: 109 basis points), in the top half of the group's through-the-cycle credit loss ratio range of 70 to 100 basis points.

# **Central and other**

This segment includes costs associated with corporate functions and the group's treasury and capital requirements that have not been otherwise allocated to the business units. In 1H24, the central headline loss amounted to R0.4 billion (1H23: loss of R1.0 billion). The loss decreased due to an increase in net interest income driven by higher average interest rates and a higher level of capital held at the Centre in the current period relative to the prior period.

## **Insurance & Asset Management**

The Insurance & Asset Management franchise headline earnings grew by 19% to R1.6 billion and ROE improved to 15.5%. Insurance operations earnings grew by 15% to R2.1 billion, supported by an improved retail persistency experience, lower new business strain, as well as a risk claims experience which remained in line with expectations. Insurance operations new business value of R1.6 billion was 13% higher than the prior period mainly due to increased sales and improved margins.

Asset management operating earnings decreased by 19% to R472 million, driven primarily by the impact of the devaluation of the Nigerian Naira on translated 1H24 earnings. In South Africa, STANLIB recorded growth in net external third-party funds which supported net fees and in Nigeria, the business recorded a robust performance in local currency.

The group further optimised the IAM capital structure. The cumulative distributions approved, since the Liberty transaction was announced, now amount to over R11 billion, sizeable in the context of the R12.4 billion minority consideration in the buyout transaction. The solvency capital requirement cover of Liberty Group Limited and Standard Insurance Limited both remained robust and above their respective targets.

### **ICBC Standard Bank Plc**

ICBC Standard Bank Plc, via the group's 40% stake, contributed R0.6 billion to group earnings in the period (1H23: R1.1 billion), a decline off a high base in 1H23.

# **Capital and liquidity**

Standard Bank's common equity tier 1 ratio (including unappropriated profits) was 13.5% as at 30 June 2024 (31 December 2023: 13.7%). The group's Basel III liquidity coverage ratio and net stable funding ratio both remained well above the 100% regulatory requirements.

# **Prospects**

In July 2024, the IMF retained its forecast for global real GDP growth of 3.2% for 2024 and 3.3% for 2025. In South Africa, in the second six months of 2024 (2H24), inflation is expected to continue to moderate providing scope for interest rate cuts. This, together with ongoing policy reform and improved business and consumer confidence, will support economic growth. (Standard Bank Research expects a 25 basis point cut in September and in November 2024 and a further 50 basis points of cuts in the first half of 2025 and South African real GDP growth of 1.1% in 2024 improving to 1.8% in 2025 and above 2.0% in 2026). Across Standard Bank's portfolio of sub-Saharan African countries outside of South Africa, inflation is expected to moderate, interest rates to decline marginally, and real GDP to grow at above 4% in the short term and closer to 5% over the medium and longer term.

Standard Bank has scale and is well diversified, growing and resilient. In addition, the group has an unrivalled footprint with established businesses which provides it with access to attractive high growth markets and client segments. This positions it well to manage uncertainty, mitigate risks, and deliver growing earnings and attractive returns.

As noted in March 2024, the group's underlying franchise momentum will support robust organic growth (in constant currency) for the twelve months to 31 December 2024 (FY24). The FY24 guidance for the group's three core metrics is reaffirmed and is summarised as follows:

- Banking revenue growth of low single digits in ZAR and low double digits in constant currency;
- Banking revenue growth at or above operating expenses growth, resulting in a flat to lower cost-to-income ratio year on year; and
- Group ROE to remain well anchored in the group's target range of 17% to 20%.

Standard Bank's strong capital position, together with our well-diversified and resilient earnings streams, provide us with both the scope and flexibility to pay dividends and to fund the growth opportunities our portfolio of businesses present. These include, most notably, increased investments in our subsidiaries in Angola and Nigeria, funding to support growth opportunities in South Africa and the East Africa Region, and more broadly, to capture a leading share of the client opportunities surrounding Africa's just energy transition.

In 2H24, we will continue to support our clients, develop our employees, and deliver sustainable growth and increased value to our shareholders and other stakeholders.

We are focused on delivering against our strategic priorities and remain on track to deliver on our 2025 targets, as well as our ambitious sustainable finance targets.

And finally, anchored by our purpose, we will grow Africa, her businesses and her people.

The forecast financial information above is the sole responsibility of the board and has not been reviewed and reported on by the group's auditors.

### Sim Tshabalala

Group Chief Executive Officer 15 August 2024

### Nonkululeko Nyembezi

Chairman 15 August 2024

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 30 June 2024

	01	41104	11.100	F)/02
	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Assets				
Cash and balances with central banks	(17)	113 196	136 653	137 787
Derivative assets	(10)	83 991	92 911	97 419
Trading assets	8	349 073	324 074	316 515
Pledged assets	(29)	12 595	17 823	20 210
Disposal group assets held for sale	>100	5 191	289	235
Financial investments	5	790 045	752 713	758 776
Receivables and other assets	(3)	43 048	44 436	33 482
Current and deferred tax assets	6	10 504	9 931	9 784
Loans and advances	3	1 616 936	1 567 577	1 608 846
Reinsurance contract assets	(1)	5 439	5 521	5 422
Insurance contract assets	8	1 565	1 448	1 631
Interest in associates and joint ventures	(1)	11 980	12 130	12 173
Investment property	(13)	25 370	29 292	30 444
Property, equipment and right of use assets	(2)	19 511	19 878	20 298
Goodwill and other intangible assets	(15)	11 872	14 003	12 723
Total assets	2	3 100 316	3 028 679	3 065 745
Equity and liabilities				
Equity	3	280 123	272 150	276 920
Equity attributable to ordinary shareholders	4	240 648	230 929	236 445
Equity attributable to other equity holders <sup>1</sup>	7	23 725	22 169	24 167
Equity attributable to non-controlling interests	(17)	15 750	19 052	16 308
Liabilities	2	2 820 193	2 756 529	2 788 825
Derivative liabilities	(16)	90 158	107 275	103 373
Trading liabilities	(0)	104 913	105 317	94 468
Provisions and other liabilities	6	147 656	139 052	144 594
Current and deferred tax liabilities	4	10 658	10 224	10 093
Deposits and debt funding	2	2 018 369	1 975 828	2 001 646
Financial liabilities under investment contracts	9	158 617	145 003	151 035
Insurance contract liabilities	6	258 802	243 204	251 389
Subordinated debt	1	31 020	30 626	32 227
Total equity and liabilities	2	3 100 316	3 028 679	3 065 745

<sup>1</sup> Includes other equity holders of preference share capital and additional tier 1 capital (AT1).

# CONDENSED CONSOLIDATED INCOME STATEMENT

for the six months ended 30 June 2024

	CCY %	Change %	1H24 Rm	1H23 <sup>1</sup> Rm	FY23 Rm
Net interest income <sup>1</sup>	19	7	50 656	47 252	98 188
Non-interest revenue	4	(9)	28 880	31 709	62 003
Net income from Insurance & Asset Management	(3)	(3)	8 837	9 143	17 425
Total net income	12	0	88 373	88 104	177 616
Credit impairment charges <sup>1</sup>	(10)	(15)	(7 980)	(9 386)	(16 261)
Net income before operating expenses	14	2	80 393	78 718	161 355
Operating expenses	7	(1)	(45 485)	(46 040)	(94 749)
Net income before non-trading and capital related items	24	7	34 908	32 678	66 606
Non-trading and capital related items <sup>2</sup>	(>100)	(>100)	(635)	805	1 487
Share of post-tax profit from associates and joint ventures	(43)	(43)	786	1 380	1 648
Profit before indirect taxation	20	1	35 059	34 863	69 741
Indirect taxation	32	24	(1 967)	(1 584)	(3 373)
Profit before direct taxation	18	(1)	33 092	33 279	66 368
Direct taxation	17	2	(8 360)	(8 188)	(16 065)
Profit for the period	18	(1)	24 732	25 091	50 303
Attributable to ordinary shareholders	14	(2)	21 487	21 924	44 211
Attributable to other equity instrument holders	33	33	1 041	780	1 762
Attributable to non-controlling interests	50	(8)	2 204	2 387	4 330
Earnings per share					
Basic earnings per ordinary share (cents)		(2)	1 297.4	1 322.4	2 666.6
Diluted earnings per ordinary share (cents)		(2)	1 284.8	1 308.4	2 635.0

 <sup>1 1</sup>H23 restated, refer to page 116 for further detail.
 Mainly due to revaluation (losses)/gains in the investment property portfolio. For further details refer to page 15.

# CONDENSED CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

for the six months ended 30 June 2024

			1H24		
	Change %	Ordinary shareholders' equity Rm	Non-controlling interests and other equity instruments Rm	Total equity Rm	
Profit for the period	(1)	21 487	3 245	24 732	
Other comprehensive (loss)/income after tax for the period		(5 005)	(1 431)	(6 436)	
Items that may be subsequently reclassified to (loss)/profit		(5 193)	(1 431)	(6 624)	
Movements in the cash flow hedging reserve		(100)		(100)	
Movement in debt instruments measured at fair value through other comprehensive income (OCI)		124	22	146	
Exchange difference on translating foreign operations		(5 241)	(1 453)	(6 694)	
Net change on hedges of net investments in foreign operations		24		24	
Items that may not be subsequently reclassified to profit		188		188	
Total comprehensive income for the period		16 482	1 814	18 296	
Attributable to ordinary shareholders		16 482		16 482	
Attributable to other equity holders			1 041	1 041	
Attributable to non-controlling interests			773	773	

	1H23			FY23	
Ordinary shareholders' equity Rm	Non-controlling interests and other equity instruments Rm	Total equity Rm	Ordinary shareholders' equity Rm	Non-controlling interests and other equity instruments Rm	Total equity Rm
21 924	3 167	25 091	44 211	6 092	50 303
835	(2 454)	(1 619)	(4 338)	(3 827)	(8 165)
727	(2 454)	(1 727)	(4 439)	(3 827)	(8 266)
(46)		(46)	802		802
71	56	127	160	69	229
741	(2 510)	(1 769)	(5 406)	(3 896)	(9 302)
(39)		(39)	5		5
108		108	101		101
22 759	713	23 472	39 873	2 265	42 138
22 759		22 759	39 873		39 873
	780	780		1 762	1 762
	(67)	(67)		503	503

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the six months ended 30 June 2024

	Ordinary share capital and premium Rm	Treasury shares Rm	Foreign currency translation reserve Rm	Retained earnings Rm	Other reserves Rm	
1H24						
Balance at 1 January 2024	27 106	(2 982)	(10 122)	211 691	10 752	
Net movement in issued equity	(491)					
Increase in statutory credit risk reserve				(554)	554	
Equity movements relating to share-based payments				151	715	
Total comprehensive income for the period			(5 241)	21 515	208	
Dividends paid				(12 284)		
Other equity movements		(503)		133		
Balance at 30 June 2024	26 615	(3 485)	(15 363)	220 652	12 229	
1H23						
Balance at 1 January 2023	27 509	(3 461)	(4 716)	190 582	8 283	
Net movement in issued equity	(398)					
Increase in statutory credit risk reserve				(436)	436	
Transactions with non-controlling shareholders				12		
Equity movements relating to share-based payments				(784)	1 217	
Hyperinflation adjustments				483		
Total comprehensive income for the period			741	22 006	12	
Dividends paid				(11 598)		
Other equity movements		695		1 022	(676)	
Balance at 30 June 2023	27 111	(2 766)	(3 975)	201 287	9 272	
FY23						
Balance at 1 January 2023	27 509	(3 461)	(4 716)	190 582	8 283	
Net movement in issued equity	(403)					
Increase in statutory credit risk reserve				(795)	795	
Transactions with non-controlling shareholders				484		
Equity movements relating to share-based payments				(65)	586	
Hyperinflation adjustments				641		
Total comprehensive income for the period			(5 406)	44 191	1 088	
Dividends paid				(23 161)		
Other equity movements		479		(186)		
Balance at 31 December 2023	27 106	(2 982)	(10 122)	211 691	10 752	
		(2 302)	(10 122)		10 , 02	

All balances are stated net of applicable tax.

Ordinary shareholders' equity Rm	Other equity instruments holders Rm	Non- controlling interest Rm	Total equity Rm
236 445 (491)	24 167 (442)	16 308	276 920 (933)
866 16 482 (12 284) (370)	1 041 (1 041)	773 (1 167) (164)	866 18 296 (14 492) (534)
240 648	23 725	15 750	280 123
218 197 (398)	19 667 2 502	21 002	258 866 2 104
12 433 483		(23) 2 (3)	(11) 435 480
22 759 (11 598) 1 041	780 (780)	(67) (1 842) (17)	23 472 (14 220) 1 024
230 929	22 169	19 052	272 150
218 197 (403)	19 667 4 500	21 002	258 866 4 097
484 521		(2 525)	(2 041) 521
641 39 873 (23 161) 293	1 762 (1 762)	1 503 (2 472) (201)	642 42 138 (27 395) 92
236 445	24 167	16 308	276 920
·	-		

# BANKING INCOME STATEMENT

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income <sup>1</sup> Non-interest revenue	19 2	7 (8)	50 425 26 926	46 946 29 340	97 495 57 746
Net fee and commission revenue	12	4	15 148	14 624	30 825
Trading revenue	(1)	(16)	9 791	11 669	20 532
Other revenue	(16)	(28)	304	420	1 241
Other gains and losses on financial instruments	(75)	(75)	371	1 494	2 728
Insurance inter-BU attribution <sup>2</sup>	16	16	1 312	1 133	2 420
Total income	13	1	77 351	76 286	155 241
Credit impairment charges <sup>1</sup>	(10)	(15)	(7 979)	(9 389)	(16 262)
Loans and advances	(8)	(11)	(7 796)	(8 805)	(16 239)
Financial investments	(85)	(84)	(85)	(535)	154
Letters of credit, guarantees and other	>100	100	(98)	(49)	(177)
Net income before operating expenses	16	4	69 372	66 897	138 979
Operating expenses	10	1	(38 406)	(38 080)	(79 775)
Staff costs	8	2	(22 305)	(21 802)	(46 048)
Other operating expenses	13	(1)	(16 101)	(16 278)	(33 727)
Net income before capital items and equity accounted earnings	24	7	30 966	28 817	59 204
Non-trading and capital related items <sup>3</sup>	(>100)	(>100)	(635)	804	1 520
Net income before equity accounting earnings	18	2	30 331	29 621	60 724
Share of post-tax profits from associates and joint ventures	(19)	(19)	175	215	338
Profit before indirect taxation	18	2	30 506	29 836	61 062
Indirect taxation	18	9	(1 541)	(1 413)	(2 967)
Profit before direct taxation	18	2	28 965	28 423	58 095
Direct taxation	22	7	(6 784)	(6 311)	(12 720)
Profit for the period	17	0	22 181	22 112	45 375
Attributable to preference shareholders	24	24	(242)	(195)	(419)
Attributable to additional tier 1 capital noteholders	37	37	(798)	(584)	(1 342)
Attributable to non-controlling interests	57	(3)	(1 867)	(1 922)	(3 476)
Attributable to ordinary shareholders	12	(1)	19 274	19 411	40 138
Headline adjustable items	(>100)	(>100)	518	(691)	(1 296)
Banking headline earnings	19	6	19 792	18 720	38 842

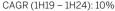
# RECONCILIATION TO STANDARD BANK GROUP HEADLINE EARNINGS

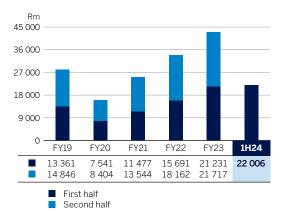
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Standard Bank Group Franchise	21	7	21 410	20 082	41 662
Banking	19	6	19 792	18 720	38 842
Insurance & Asset Management	46	19	1 618	1 362	2 820
ICBCS	(50)	(48)	596	1 149	1 286
Standard Bank Group headline earnings	17	4	22 006	21 231	42 948

 <sup>1 1123</sup> restated, refer to page 116 for further detail.
 2 Share of profit between product houses and distribution network.
 3 Mainly due to revaluation (losses)/gains in the investment property portfolio. For further details refer to page 15.

# **HEADLINE EARNINGS**

# **Headline earnings** CAGR (1H19 – 1H24): 10%





## RECONCILIATION OF GROUP HEADLINE EARNINGS TO PROFIT FOR THE PERIOD

		1H2	4			1H2	3		FY23
	Gross Rm	Tax <sup>1</sup> Rm	NCI and other <sup>2</sup> Rm	Net Rm	Gross Rm	Tax <sup>1</sup> Rm	NCI and other <sup>2</sup> Rm	Net Rm	Net <sup>3</sup> Rm
Standard Bank Group headline earnings <sup>4</sup>	33 727	(8 483)	(3 238)	22 006	32 474	(8 082)	(3 161)	21 231	42 948
Headline adjustable items	(635)	123	(7)	(519)	805	(106)	(6)	693	1 263
IAS 16 – Gains on sale of property and equipment	11	(2)	(7)	2	38	(9)	(6)	23	12
IAS 16 – Compensation from third parties for assets that were impaired									17
IAS 16/IAS 36 – Property and equipment written off	(23)	6		(17)					
IAS 27/IAS 28 – Gains on disposal of businesses									30
IAS 28/IAS 36 – Impairment of associate	(90)	19		(71)	(25)	7		(18)	(45)
IAS 36 – Impairment of goodwill	(6)	1		(5)					
IAS 40 – Fair value (losses)/gains on investment property	(527)	99		(428)	792	(104)		688	1 264
IFRS 5 – Remeasurement of disposal group assets held for sale									(15)
Profit for the period	33 092	(8 360)	(3 245)	21 487	33 279	(8 188)	(3 167)	21 924	44 211

Non-controlling interests and other equity instrument holders.

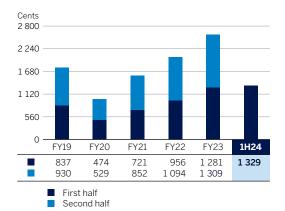
<sup>3</sup> The FY23 total headine adjustable items had a tax impact of R217 million and NCI and other amounted to R7 million, for details of the gross and net profit for the period and total tax refer to the group's condensed consolidated income statement.

<sup>4</sup> Headline earnings are based on the requirements as set out in the circular titled Headline earnings, issued by the South African Institute of Chartered Accountants, as amended from time to time.

# HEADLINE EARNINGS AND DIVIDEND PER SHARE

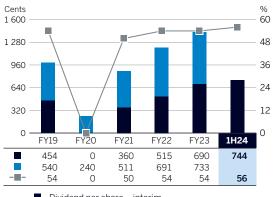
# Headline earnings per share

CAGR (1H19 - 1H24): 10%



# Dividend per share and payout ratio

CAGR (1H19 - 1H24): 10%



Dividend per share – interimDividend per share – final

- Dividend payout ratio – first half

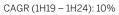
		Change %	1H24	1H23	FY23
Headline earnings	Rm	4	22 006	21 231	42 948
Headline EPS	cents	4	1 329	1 281	2 590
Basic EPS	cents	(2)	1 297	1 322	2 667
Total dividend per share	cents	8	744	690	1 423
Interim	cents	8	744	690	690
Final	cents				733
Dividend cover – based on headline EPS	times		1.8	1.9	1.8
Dividend payout ratio – based on headline EPS	%		56	54	55

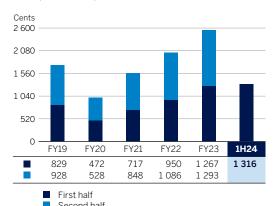
# MOVEMENT IN THE NUMBER OF ORDINARY AND WEIGHTED AVERAGE SHARES ISSUED

	1H2	24	1H2	23	FY2	23
	Issued	Weighted	Issued	Weighted	Issued	Weighted
	number of	number of	number of	number of	number of	number of
	shares	shares	shares	shares	shares	shares
	'000	'000	'000	'000	'000	'000
Beginning of the period – IFRS shares	1 657 075	1 657 075	1 656 553	1 656 553	1 656 553	1 656 553
Shares in issue Deemed treasury shares	1 675 776	1 675 776	1 678 325	1 678 325	1 678 325	1 678 325
	(18 701)	(18 701)	(21 772)	(21 772)	(21 772)	(21 772)
Shares issued Shares bought back Movement in deemed treasury shares	60	30	240	110	240	175
	(2 760)	(197)	(2 767)	(1 116)	(2 789)	(1 951)
	(2 035)	(697)	4 036	2 294	3 071	3 196
Share exposures held to facilitate client trading activities Share exposures held to hedge the group's equity compensation plans	2 601 (4 636)	1 319 (2 016)	9 200 (5 164)	5 437 (3 143)	3 624 (553)	6 378 (3 182)
End of the period – IFRS shares	1 652 340	1 656 211	1 658 062	1 657 841	1 657 075	1 657 973
Shares in issue	1 673 076	1 675 609	1 675 798	1 677 319	1 675 776	1 676 549
Deemed treasury shares	(20 736)	(19 398)	(17 736)	(19 478)	(18 701)	(18 576)

# DILUTED HEADLINE EARNINGS PER SHARE

# Diluted headline earnings per share





	Change %	1H24 cents	1H23 cents	FY23 cents
Diluted headline earnings per share (EPS)	4	1 316	1 267	2 560
Diluted EPS	(2)	1 285	1 308	2 635

# DILUTED WEIGHTED AVERAGE NUMBER OF ORDINARY SHARES ISSUED

	Change %	1H24 '000	1H23 '000	FY23 '000
Weighted average shares	(0)	1 656 211	1 657 841	1 657 973
Dilution from equity compensation plans	(9)	16 162	17 827	19 887
Equity growth scheme	29	485	377	511
Deferred bonus scheme and long-term incentive plans	(10)	15 677	17 450	19 376
Diluted weighted average shares	(0)	1 672 373	1 675 668	1 677 860

# STATEMENT OF FINANCIAL POSITION

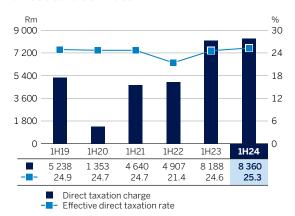
for the six months ended 30 June 2024

		Bar	nking		Insi	urance & Ass	set Managen	nent	
	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
Assets									
Cash and balances with central banks	(17)	113 127	136 594	137 719	17	69	59	68	
Derivative assets	(9)	75 281	82 821	87 754	(14)	8 710	10 090	9 665	
Trading assets	9	348 686	321 184	315 360	(87)	387	2 890	1 155	
Pledged assets	(43)	9 510	16 787	16 091	>100	3 085	1 036	4 119	
Disposal of group assets held for sale	100	1		2	>100	5 190	289	233	
Financial investments	0	320 868	320 119	312 532	8	469 177	432 594	446 244	
Receivables and other assets	(3)	35 912	37 194	26 432	(1)	7 136	7 242	7 050	
Current and deferred tax assets	5	10 082	9 561	9 424	14	422	370	360	
Loans and advances	3	1 615 826	1 564 841	1 607 948	(59)	1 110	2 736	898	
Reinsurance contract assets					(1)	5 439	5 521	5 422	
Insurance contract assets					8	1 565	1 448	1 631	
Interest in associates and joint ventures	(25)	2 372	3 181	2 599	>100	930	243	922	
Investment property	23	1 200	977	1 744	(15)	24 170	28 315	28 700	
Property, equipment and right of use asset	(1)	17 155	17 399	17 909	(5)	2 356	2 479	2 389	
Goodwill and other intangible assets	(17)	11 038	13 305	11 907	19	834	698	816	
Total assets	1	2 561 058	2 523 963	2 547 421	7	530 580	496 010	509 672	
Equity and liabilities									
Equity	4	244 917	235 328	240 979	(6)	26 528	28 116	27 289	
Equity attributable to ordinary shareholders	4	209 961	201 428	205 185	6	22 009	20 795	22 608	
Equity attributable to other equity holders	7	23 705	22 167	24 154	>100	20	2	13	
Preference shares	0	5 503	5 503	5 503					
Additional tier 1 capital	9	18 202	16 664	18 651	>100	20	2	13	
Equity attributable to non-controlling									
interests	(4)	11 251	11 733	11 640	(39)	4 499	7 319	4 668	
Liabilities	1	2 316 141	2 288 635	2 306 442	8	504 052	467 894	482 383	
Derivative liabilities	(14)	82 382	95 688	94 693	(33)	7 776	11 587	8 680	
Trading liabilities	(1)	106 284	107 584	95 902	(40)	(1 371)	(2 267)	(1 434)	
Provisions and other liabilities	3	57 648	55 941	55 571	8	90 008	83 111	89 023	
Current and deferred tax liabilities	3	8 562	8 309	7 753	9	2 096	1 915	2 340	
Deposits and debt funding	2	2 035 456	1 995 702	2 025 518	(14)	(17 087)	(19 874)	(23 872)	
Financial liabilities under investment					•	150.01-	1.45.000	151 005	
contracts					9	158 617	145 003	151 035	
Insurance contract liabilities		07.000	05 41 5	07.00-	6	258 802	243 204	251 389	
Subordinated debt	2	25 809	25 411	27 005	(0)	5 211	5 215	5 222	
Total equity and liabilities	1	2 561 058	2 523 963	2 547 421	7	530 580	496 010	509 672	

	ICB	CS			Standard	Bank Group	
Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm
				(17)	113 196	136 653	137 787
				(10)	83 991	92 911	97 419
				8	349 073	324 074	316 515
				(29)	12 595	17 823	20 210
				>100	5 191	289	235
				5	790 045	752 713	758 776
				(3)	43 048	44 436	33 482
				6	10 504	9 931	9 784
				3	1 616 936	1 567 577	1 608 846
				(1)	5 439	5 521	5 422
				8	1 565	1 448	1 631
(0)	8 678	8 706	8 652	(1)	11 980	12 130	12 173
				(13)	25 370	29 292	30 444
				(2)	19 511	19 878	20 298
				(15)	11 872	14 003	12 723
(0)	8 678	8 706	8 652	2	3 100 316	3 028 679	3 065 745
							-
(0)	8 678	8 706	8 652	3	280 123	272 150	276 920
(0)	8 678	8 706	8 652	4	240 648	230 929	236 445
				7	23 725	22 169	24 167
		•		0	5 503	5 503	5 503
				9	18 222	16 666	18 664
				(17)	15 750	19 052	16 308
				2	2 820 193	2 756 529	2 788 825
				(16)	90 158	107 275	103 373
				(0)	104 913	105 317	94 468
				6	147 656	139 052	144 594
				4	10 658	10 224	10 093
				2	2 018 369	1 975 828	2 001 646
				9	158 617	145 003	151 035
				6	258 802	243 204	251 389
				1	31 020	30 626	32 227
(0)	8 678	8 706	8 652	2	3 100 316	3 028 679	3 065 745

# **TAXATION**

# Direct taxation charge and effective direct taxation rate



# DIRECT TAXATION RATE RECONCILIATION

	1H24 %	1H23 %	FY23 %
Direct taxation – statutory rate	27.0	27.0	27.0
Prior period tax	0.0	(0.1)	(0.2)
Total direct taxation – current period	27.0	26.9	26.8
Capital gains tax (CGT)	1.5	2.1	1.5
Foreign tax and withholdings tax	4.6	3.9	3.8
Change in tax rate	(0.1)	0.1	0.0
Normal direct taxation – current period	33.0	33.0	32.1
Permanent differences:	(7.7)	(8.4)	(7.9)
Non-taxable income – dividends	(2.7)	(3.4)	(3.1)
Non-taxable income – other <sup>1</sup>	(5.5)	(4.8)	(4.5)
Other	0.5	(0.2)	(0.3)
Effective direct taxation rate	25.3	24.6	24.2

<sup>1</sup> Primarily comprises non-taxable interest income.

# **Direct taxation rate**

The increase in the effective direct taxation rate (from 24.6% to 25.3%) is mainly driven by:

- Increase in foreign and withholding tax in Africa Regions.
- Decrease in the impact of exempt dividends earned in South Africa.
- Increase in Other primarily comprises an increase in non-deductible expenses; as well as a reduction in the recognition and utilisation of a
  previously unrecognised deferred tax asset on tax losses in Nigeria.

# Partially offset by:

- Decrease in CGT attributable to Liberty's policyholder tax funds, as a result of fair value adjustments of certain equities and other financial
  instruments which are subject to CGT.
- Increase in the impact of non-taxable interest income earned in Africa Regions.





# BUSINESS UNIT REPORTING

- 22 SBG structure of business units
- 24 Condensed consolidated business unit results
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- 40 Business & Commercial Banking
- 46 Corporate & Investment Banking
- 51 Insurance & Asset Management

# SANKING

# **SBG** structure of business units

Our operating model is client led and structured around our business units as follows:

# Standard Bank Group

# **BUSINESS UNITS**

The business units are responsible for designing and executing the client value proposition. Business units own the client relationship and create multi-product client experiences distributed through our client engagement network.

# Personal & Private Banking

The Personal & Private Banking (PPB) business unit offers tailored and comprehensive financial services solutions. We serve individual clients across Africa by enabling their daily lives throughout their life journeys.

# **Business & Commercial Banking**

The Business & Commercial Banking (BCB) business unit provides broad based client solutions for a wide spectrum of small- and medium-sized businesses as well as large commercial enterprises. Our client coverage extends across a wide range of industries, sectors and solutions that deliver the necessary advisory, networking and sustainability support required by our clients to enable their growth.

# Corporate & Investment Banking

The Corporate & Investment Banking (CIB) business unit serves large companies (multinational, regional and domestic), governments, parastatals and institutional clients across Africa and internationally. Our clients leverage our in-depth sector and regional expertise, our specialist capabilities and our access to global capital markets for advisory, transactional, risk management and funding support.

# **Insurance & Asset Management**

The Insurance & Asset Management (IAM) business unit offers a wide range of solutions to fulfil clients' long and short-term insurance, health, investment, and asset management needs, through our advice-led distribution force, third party distribution network, as well as in partnership with the SBG banking sales channels. Our clients, who range from individual customers to corporate and institutional clients across Africa, can leverage our extensive market leading range of propositions and services to help build and protect their wealth and lifestyle.

	BANKING						
		PPB	ВСВ	CIB			
Home services	Tailored home financing solutions for home buyers and existing homeowners, across our retail market, including related value added services.	Retail home services					
Vehicle and asset finance	Comprehensive finance solutions in instalment credit, fleet management and related services across our retail, corporate and business markets.	Retail asset finance	Commercial asset finance, fleet and wholesale				
Lending	Extensive suite of lending products provided to individuals and small- and medium-sized businesses.	Personal unsecured lending	Business lending				
Card and payments	Credit card facilities to individuals and businesses. Merchant acquiring services. Enablement of digital payment capabilities through various products and platforms. Mobile money and cross-border businesses.	Retail card issuing	Card acquiring and commercial card issuing				
Transactional	Comprehensive suite of cash management, international trade finance, working capital and investor services solutions.	PPB transactional banking	BCB transactional banking	CIB transactional banking			
Global markets	Trading and risk management solutions across financial markets, including foreign exchange, money markets, interest rates, equities, credit and commodities.	PPB forex	BCB forex	Institutional and corporate offerings			
Investment banking	Full suite of advisory and financing solutions, from term lending to structured and specialised products across equity and debt capital markets.			Investment banking			
		C	Central and othe	er			
	■ Banking hedging activities ■ Liquidity ■ Unallocated capital ■ Central of						

## **INSURANCE & ASSET MANAGEMENT**

### Insurance

## Life and health insurance

Development, sourcing and management of life and health insurance and contractual savings propositions distributed via advice-led, third party and banking distribution channels. Propositions include health insurance, long-term insurance products such as life, critical illness, disability, funeral cover, and various insurance plans sold in conjunction with related banking products.

# **Corporate benefits**

Intermediated corporate benefits advice on competitive employee benefit solutions through our advice-led and third party distribution networks. The proposition consists of investment and risk solutions mainly through our umbrella offering as well as consulting services.

## **Asset management**

# **Investments**

Development and maintenance of local and offshore investment propositions. These include discretionary asset management, stockbroking, investment platform and discretionary fund management services, and traditional life company products.

# Asset management

Development and maintenance of asset management propositions for institutional and wholesale clients. Propositions include collective investment schemes and pension fund administration.

all risk insurance.

**Short-term insurance** 

by banking and brokerage

Development and management of

short-term insurance solutions to

protect against loss or damage of assets. Propositions are distributed

networks and include homeowners'

vehicle insurance and commercial

insurance, household contents,

## **ICBC STANDARD BANK PLC**

## Equity investment held in terms of strategic partnership agreements with ICBC

■ ICBC Standard Bank Plc (40% associate)

# CONDENSED CONSOLIDATED BUSINESS UNIT RESULTS

		Personal & Pri	vate Banking		Busi	iness & Comr	mercial Bank	ing	
	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
Statement of financial position									
Assets									
Cash and balances with central banks	(12)	7 398	8 362	9 063	(24)	2 647	3 495	6 423	
Trading assets									
Financial investments	8	48 338	44 731	45 930	3	36 215	35 022	35 774	
Receivables and other assets	(7)	25 025	26 770	27 085	12	7 603	6 804	6 715	
Net loans and advances	1	664 755	658 207	661 773	(4)	202 689	210 781	205 408	
Net loans and advances to banks	9	24 171	22 110	24 686	6	16 961	16 012	17 585	
Net loans and advances to customers	1	640 584	636 097	637 087	(5)	185 728	194 769	187 823	
Gross loans and advances to customers	1	684 218	675 813	678 492	(4)	198 562	206 472	199 275	
Home services	1	468 501	465 658	466 734					
Vehicle and asset finance	10	74 510	67 947	71 039	3	56 666	54 830	55 715	
Card and payments	3	36 625	35 513	35 978	(4)	3 185	3 305	2 956	
Personal unsecured lending	(2)	104 582	106 695	104 741					
Business lending					(6)	138 711	148 337	140 604	
Corporate and sovereign lending									
Central and other									
Credit impairments	10	(43 634)	(39 716)	(41 405)	10	(12 834)	(11 703)	(11 452)	
Total assets	1	745 516	738 070	743 852	(3)	249 154	256 102	254 319	
Equity	1	54 942	54 149	55 289	(4)	27 388	28 451	28 185	
Liabilities	1	690 574	683 921	688 563	(3)	221 766	227 651	226 134	
Trading liabilities									
Provisions and other liabilities <sup>1</sup>	2	267 524	261 729	264 909	6	(244 278)	(230 410)	(253 887)	
Deposits and debt funding	0	423 050	422 192	423 654	2	466 044	458 061	480 021	
Deposits from banks	(72)	2 603	9 267	6 659	(28)	4 321	5 972	4 921	
Deposits and current accounts from									
customers	2	420 447	412 925	416 995	2	461 723	452 089	475 100	
Current accounts	(1)	80 952	81 808	79 489	3	143 392	139 487	143 250	
Cash management deposits	44	69	48	62	6	62 615	58 915	59 500	
Call deposits	1	198 222	196 720	198 263	3	189 158	183 678	194 881	
Savings accounts	2	41 734	40 890	41 005	(0)	5 898	5 901	5 732	
Term deposits	8	96 612	89 865	94 622	(0)	57 587	57 687	65 517	
Negotiable certificates of deposit	>100	326	143	45	(>100)	0	13	2	
Foreign currency and other deposits	(27)	2 532	3 451	3 509	(52)	3 073	6 408	6 218	
Total equity and liabilities	1	745 516	738 070	743 852	(3)	249 154	256 102	254 319	
		48 487	48 500	48 662	` '	24 848	25 384	25 187	
Average ordinary shareholders' equity	(0)	48 48/	48 500	4ŏ bbZ	(2)	24 848	20 384	∠5 18/	

 $<sup>{\</sup>small 1}\>\>\>\> {\small Other \ liabilities \ include \ inter-divisional \ funding \ which \ fluctuates \ in \ line \ with \ asset \ growth.}$ 

	Corporate & In	vestment Ban	king		Central ar	nd other			 Ba	nking	
Change	1H24	1H23	FY23	Change	1H24	1H23	FY23	Change	1H24	1H23	FY23
%	Rm	Rm	Rm	Change %	Rm	Rm	Rm	W with	Rm	Rm	Rm
(17)	101 825	123 169	119 845	(20)	1 257	1 568	2 388	(17)	113 127	136 594	137 719
(17)	353 067	324 545	318 234	30	(4 381)	(3 361)		9	348 686	321 184	315 360
(0)	224 934	225 037	216 115	(26)	11 381	15 329	14 713	0	320 868	320 119	312 532
(22)	93 711	120 617	108 724	34	36 212	27 034	31 338	(10)	162 551	181 225	173 862
8	789 523	729 273	782 641	23	(41 141)	(33 420)		3	1 615 826	1 564 841	1 607 948
7	198 769	185 403	196 105	14	(37 467)	(31 821)	(37 786)	6	202 434	191 704	200 590
9	590 754	543 870	586 536	>100	(3 674)	` /	(4 088)	3	1 413 392	1 373 137	1 407 358
8	600 832	553 939	597 515	>100	(3 688)	•	(4 084)	3	1 479 924	1 434 662	1 471 198
•	•	•····	•••••	•		•		1	468 501	465 658	466 734
								7	131 176	122 777	126 754
								3	39 810	38 818	38 934
								(2)	104 582	106 695	104 741
								(6)	138 711	148 337	140 604
8	600 832	553 939	597 515					8	600 832	553 939	597 515
				>100	(3 688)	(1 602)	(4 084)	>100	(3 688)	(1 602)	(4 084)
0	(10 078)	(10 069)	(10 979)	>100	14	3	(4)	8	(66 532)	(61 485)	(63 840)
3	1 563 060	1 522 641	1 545 559	(53)	3 328	7 150	3 691	1	2 561 058	2 523 963	2 547 421
(3)	99 290	101 850	100 027	24	63 297	50 878	57 478	4	244 917	235 328	240 979
	1 463 770	1 420 791	1 445 532	37	(59 969)	(43 728)	(53 787)	1	2 316 141	2 288 635	2 306 442
(1)	106 284	107 555	95 976	(100)	0	29	(74)	(1)	106 284	107 584	95 902
7	156 697	146 014	174 720	(>100)	(5 542)	8 016	(720)	(6)	174 401	185 349	185 022
3	1 200 789	1 167 222	1 174 836	5	(54 427)	(51 773)	(52 993)	2	2 035 456	1 995 702	2 025 518
20	185 415	154 466	159 690	24	(40 769)	(32 758)	(43 159)	11	151 570	136 947	128 111
······································	1 015 374	1 012 756	1 015 146	(28)		(19 015)			1 883 886	1 858 755	1 897 407
2	147 929	145 452	140 949	49	(4 628)	(3 115)	(526)	1	367 645	363 632	363 162
(1)	199 433	201 778	207 824	(36)	14	22	33	1	262 131	260 763	267 419
(2)	135 312 73	137 625 67	132 513 59	(>100)	2 445 0	(7 771) 0	(2 527) 1	3 2	525 137 47 705	510 252 46 858	523 130 46 797
11	73 277 997	249 589	268 165	>100	(2 914)	(721)	(1 652)	8	47 705	46 858 396 420	46 /97
(10)	170 690	190 375	172 756	19	(204)	(170)	(1 052)	(10)	170 812	190 361	172 804
(4)	83 940	87 870	92 880	15	(8 371)	` ′		(10)	81 174	90 469	97 443
(1)	00 0 10	0, 0, 0	32 000		(0 0, 2,	(, 200)	(0 10 1)	(10)	0	30 103	3, 110
3	1 563 060	1 522 641	1 545 559	(53)	3 328	7 150	3 691	1	2 561 058	2 523 963	2 547 421
3	91 100	88 628	89 085	24	44 833	36 280	36 842	5	209 268	198 793	199 776

# CONDENSED CONSOLIDATED BUSINESS UNIT RESULTS

		Ban	ıking		Insu	ırance & Asse	et Manageme	nt	
	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
Statement of financial position									
Assets									
Cash and balances with central banks	(17)	113 127	136 594	137 719	17	69	59	68	
Trading assets	9	348 686	321 184	315 360	(87)	387	2 890	1 155	
Financial investments	0	320 868	320 119	312 532	8	469 177	432 594	446 244	
Receivables and other assets	(10)	162 551	181 225	173 862	4	52 833	50 762	54 254	
Net loans and advances	3	1 615 826	1 564 841	1 607 948	(59)	1 110	2 736	898	
Reinsurance contract assets					(1)	5 439	5 521	5 422	
Insurance contract assets					8	1 565	1 448	1 631	
Total assets	1	2 561 058	2 523 963	2 547 421	7	530 580	496 010	509 672	
Equity	4	244 917	235 328	240 979	(6)	26 528	28 116	27 289	
Liabilities	1	2 316 141	2 288 635	2 306 442	8	504 052	467 894	482 383	
Trading liabilities	(1)	106 284	107 584	95 902	(40)	(1 371)	(2 267)	(1 434)	
Provisions and other liabilities	(6)	174 401	185 349	185 022	3	105 091	101 828	105 265	
Deposits and debt funding	2	2 035 456	1 995 702	2 025 518	(14)	(17 087)	(19 874)	(23 872)	
Financial liabilities under investment									
contracts					9	158 617	145 003	151 035	
Insurance contract liabilities					6	258 802	243 204	251 389	
Total equity and liabilities	1	2 561 058	2 523 963	2 547 421	7	530 580	496 010	509 672	
Average ordinary shareholders' equity	5	209 268	198 793	199 776	2	21 017	20 541	20 792	

		ICBC	S		Standard Bank Group						
Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm
(17)	113 196	136 653	137 787					(17)	113 196	136 653	137 787
8	349 073	324 074	316 515					8	349 073	324 074	316 515
5	790 045	752 713	758 776					5	790 045	752 713	758 776
(7)	215 384	231 987	228 116	(0)	8 678	8 706	8 652	(7)	224 062	240 693	236 768
3	1 616 936	1 567 577	1 608 846					3	1 616 936	1 567 577	1 608 846
(1)	5 439	5 521	5 422					(1)	5 439	5 521	5 422
8	1 565	1 448	1 631					8	1 565	1 448	1 631
2	3 091 638	3 019 973	3 057 093	(0)	8 678	8 706	8 652	2	3 100 316	3 028 679	3 065 745
3	271 445	263 444	268 268	(0)	8 678	8 706	8 652	3	280 123	272 150	276 920
2	2 820 193	2 756 529	2 788 825	( )				2	2 820 193	2 756 529	2 788 825
(0)	104 913	105 317	94 468					(0)	104 913	105 317	94 468
(3)	279 492	287 177	290 287					(3)	279 492	287 177	290 287
2	2 018 369	1 975 828	2 001 646					2	2 018 369	1 975 828	2 001 646
9	158 617	145 003	151 035					9	158 617	145 003	151 035
6	258 802	243 204	251 389					6	258 802	243 204	251 389
2	3 091 638	3 019 973	3 057 093	(0)	8 678	8 706	8 652	2	3 100 316	3 028 679	3 065 745
5	230 285	219 334	220 568	13	8 790	7 748	8 202	5	239 075	227 082	228 770

# CONDENSED CONSOLIDATED **BUSINESS UNIT RESULTS**

		Personal & Pri	vate Banking		Business & Commercial Banking				
	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
Income statement									
Net interest income	3	19 411	18 805	39 150	2	12 689	12 399	25 446	
Non-interest revenue	6	9 014	8 506	18 047	(1)	6 105	6 153	12 618	
Net fee and commission revenue	8	6 727	6 235	13 511	(1)	4 366	4 402	9 012	
Trading revenue	(57)	116	272	482	(27)	67	92	231	
Other revenue	30	430	330	659	29	390	302	677	
Other gains and losses on financial instruments					47	150	102	222	
Inter-BU attribution <sup>1</sup>	4	1 741	1 669	3 395	(10)	1 132	1 255	2 476	
Foreign exchange attribution	(21)	442	559	1 025	(9)	1 119	1 232	2 426	
Insurance attribution	17	1 299	1 110	2 370	(43)	13	23	50	
		i			_				
Total income	4	28 425	27 311	57 197	1	18 794	18 552	38 064	
Credit impairment charges	(3)	(5 983)	(6 185)	(11 128)	(3)	(1 603)	(1 652)	(3 453)	
Net income before operating expenses	6 3	22 442	21 126	46 069	2	17 191	16 900	34 611	
Operating expenses		(15 157)	(14 739)	(30 932)	1	(10 346)	(10 264)	(21 285)	
Staff costs	7	(8 223)	(7 689)	(15 964)	6	(3 528)	(3 342)	(7 046)	
Amortisation and depreciation	(6)	(2 161) (4 773)	(2 304)	(4 535) (10 433)	9 (2)	(273) (6 545)	(251) (6 671)	(551) (13 688)	
Other operating expenses  Inter-BU attribution expense	1	(4 //3)	(4 746)	(10 433)	(2)	(6 545)	(0 0/1)	(13 000)	
·									
Net income before non-trading and capital related items	14	7 285	6 387	15 137	3	6 845	6 636	13 326	
Non-trading and capital related items <sup>2</sup>	(>100)	(182)	236	492	(>100)	(181)	278	464	
Share of post-tax profit from associates	(* 100)	(202)	200	132	(* 100)	(101)	270	101	
and joint ventures	(2)	160	164	329	0	0	0	14	
Profit before indirect taxation	7	7 263	6 787	15 958	(4)	6 664	6 914	13 804	
Indirect taxation	9	(699)	(640)	(1 353)	(8)	(130)	(141)	(322)	
Profit before direct taxation	7	6 564	6 147	14 605	(4)	6 534	6 773	13 482	
Direct taxation	12	(1 303)	(1 168)	(2 982)	5	(1 684)	(1 597)	(3 255)	
Profit for the period	6	5 261	4 979	11 623	(6)	4 850	5 176	10 227	
Attributable to preference shareholders	Ü	3 2 3 2	1 37 3	11 020	(0)	1,000	0 17 0	10 227	
Attributable to additional tier 1 capital									
noteholders	45	(204)	(141)	(335)	27	(81)	(64)	(138)	
Attributable to non-controlling interests	27	(179)	(141)	(309)	(1)	(211)	(213)	(300)	
Attributable to ordinary shareholders	4	4 878	4 697	10 979	(7)	4 558	4 899	9 789	
Headline adjustable items	(>100)	148	(203)	(417)	(>100)	150	(239)	(399)	
Headline earnings	12	5 026	4 494	10 562	1	4 708	4 660	9 390	
Key ratios									
CLR (bps)		170	179	159		147	147	156	
Cost-to-income ratio (%)		53.3	54.0	54.1		55.0	55.3	55.9	
ROE (%)		20.8	18.7	21.7		38.1	37.0	37.3	

Share of profit between product houses and distribution network.
 Mainly due to revaluation (losses)/gains in the investment property portfolio. For further details refer to page 15.
 1H23 restated, refer to page 116 for further detail.

Corp	Corporate & Investment Banking								Banking <sup>3</sup>			
Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
13	16 706	14 787	30 746	70	1 619	955	2 153	7	50 425	46 946	97 495	
(19)	14 646	18 119	32 772	(17)	(2 839)	(3 438)	(5 691)	(8)	26 926	29 340	57 746	
1	4 261	4 225	8 581	(13)	(206)	(238)	(279)	4	15 148	14 624	30 825	
(19)	9 711	12 043	20 598	(86)	(103)	(738)	(779)	(16)	9 791	11 669	20 532	
0	459	459	1 084	45	(975)	(671)	(1 179)	(28)	304	420	1 241	
(85)	215	1 392	2 509	100	6	0	(3)	(75)	371	1 494	2 728	
				(13)	(1 561)	(1 791)	(3 451)	16	1 312	1 133	2 420	
			•	(13)	(1 561)	(1 791)	(3 451)		<u>-</u> .	······································		
								16	1 312	1 133	2 420	
(5)	31 352	32 906	63 518	(51)	(1 220)	(2 483)	(3 538)	(1.5)	77 351	76 286	155 241	
(74)	(393)	(1 531)	(1 662)	(100)	0	(21)	(19)	(15)	(7 979)	(9 389)	(16 262)	
(1)	30 959	31 375	61 856	(51)	(1 220)	(2 504)	(3 557)	4	69 372	66 897	138 979	
0		(13 905)		26	1 047	828	1 649	1	(38 406)	(38 080)	(79 775)	
6	(5 910) (313)	(5 591)	(12 513) (646)	(10)	(4 644)	` /	(10 525)	2	(22 305) (3 270)	(21 802) (3 485)	(46 048) (6 858)	
(3)	(7 727)		(16 048)	(14) (6)	(523) 6 214	(607) 6 615	(1 126) 13 300	(6) 0	(12 831)	(12 793)	(26 869)	
(13)	(1 561)		(3 451)	(13)	1 561	1 791	3 451		(== 00=)	(12 / 00)	(20 000)	
(10)	(= 00-)	(1 / 0 1)	(0 .01)	(20)		1,01						
(1)	15 448	15 679	29 198	>100	1 388	115	1 543	7	30 966	28 817	59 204	
(>100)	(265)	252	523	(>100)	(7)	38	41	(>100)	(635)	804	1 520	
(00)		4.5	(1.0)	. 100			1.4	(10)		015	220	
(98)	1	45	(19)	>100	14	6	14	(19)	175	215	338	
(5)	15 184	15 976	29 702	>100	1 395	159	1 598	2	30 506	29 836	61 062	
24	(383)	(310)	(681)	2	(329)	(322)	(611)	9	(1 541)	(1 413)	(2 967)	
(6) (7)	14 801	15 666	29 021	(>100) 95	1 066	(163)	987	2 7	28 965	28 423	58 095	
` ,	(2 853)	(3 062)	(5 708)		(944)	(484)	(775)		(6 784)	(6 311)	(12 720)	
(5)	11 948	12 604	23 313	(>100) 24	122 (242)	(647) (195)	212 (419)	0 24	22 181 (242)	22 112 (195)	45 375 (419)	
				24	(242)	(195)	(419)	24	(242)	(193)	(419)	
34	(335)	(250)	(578)	38	(178)	(129)	(291)	37	(798)	(584)	(1 342)	
(10)	(1 393)	(1 551)	(2 697)	>100	(84)	(17)	(170)	(3)	(1 867)	(1 922)	(3 476)	
(5)	10 220	10 803	20 038	(61)	(382)	(988)	(668)	(1)	19 274	19 411	40 138	
(>100)	214	(218)	(444)	(>100)	6	(31)	(36)	(>100)	518	(691)	(1 296)	
(1)	10 434	10 585	19 594	(63)	(376)	(1 019)	(704)	6	19 792	18 720	38 842	
	6	26	22						92	109	98	
	44.5	42.3	46.0						49.7	49.9	51.4	
	23.0	24.1	22.0						19.0	19.0	19.4	

# CONDENSED CONSOLIDATED **BUSINESS UNIT RESULTS**

		Bank	ing <sup>1</sup>		Insu				
	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
Income statement									
Net interest income	7	50 425	46 946	97 495	(25)	231	306	693	
Non-interest revenue	(8)	26 926	29 340	57 746	(18)	1 954	2 369	4 257	
Net fee and commission revenue	4	15 148	14 624	30 825	(10)	2 092	2 328	4 362	
Trading revenue	(16)	9 791	11 669	20 532	100	(2)	(1)	85	
Other revenue	(28)	304	420	1 241	1	1 176	1 170	2 223	
Other gains and losses on financial instruments	(75)	371	1 494	2 728	(100)	0	5	7	
Inter-BU attribution	16	1 312	1 133	2 420	16	(1 312)	(1 133)	(2 420)	
Foreign exchange attribution									
Insurance attribution	16	1 312	1 133	2 420	16	(1 312)	(1 133)	(2 420)	
Net income from insurance & asset management activities	·				(3)	8 837	9 143	17 425	
Total income	1	77 351	76 286	155 241	(7)	11 022	11 818	22 375	
Credit impairment charges	(15)	(7 979)	(9 389)	(16 262)	(>100)	(1)	3	1	
Net income before operating expenses	4	69 372	66 897	138 979	(7)	11 021	11 821	22 376	
Operating expenses	1	(38 406)	(38 080)	(79 775)	(11)	(7 079)	(7 960)	(14 974)	
Staff costs	2	(22 305)	(21 802)	(46 048)					
Amortisation and depreciation	(6)	(3 270)	(3 485)	(6 858)					
Other operating expenses	0	(12 831)	(12 793)	(26 869)					
Operating expenses from insurance and asset management					(11)	(7 079)	(7 960)	(14 974)	
Net income before non-trading and									
capital related items	7	30 966	28 817	59 204	2	3 942	3 861	7 402	
Non-trading and capital related items <sup>2</sup>	(>100)	(635)	804	1 520	(100)	0	1	(33)	
Share of post-tax profit from associates and joint ventures	(19)	175	215	338	(6)	15	16	24	
Profit before indirect taxation	2	30 506	29 836	61 062	2	3 957	3 878	7 393	
Indirect taxation	9	(1 541)	(1 413)	(2 967)	>100	(426)	(171)	(406)	
Profit before direct taxation	2	28 965	28 423	58 095	(5)	3 531	3 707	6 987	
Direct taxation	7	(6 784)	(6 311)	(12 720)	(16)	(1 576)	(1 877)	(3 345)	
Profit for the period	0	22 181	22 112	45 375	7	1 955	1 830	3 642	
Attributable to preference shareholders	24	(242)	(195)	(419)					
Attributable to additional tier 1 capital									
noteholders	37	(798)	(584)	(1 342)	0	(1)	(1)	(1)	
Attributable to non-controlling interests	(3)	(1 867)	(1 922)	(3 476)	(28)	(337)	(465)	(854)	
Attributable to ordinary shareholders	(1)	19 274	19 411	40 138	19	1 617	1 364	2 787	
Headline adjustable items	(>100)	518	(691)	(1 296)	(>100)	1	(2)	33	
Headline earnings	6	19 792	18 720	38 842	19	1 618	1 362	2 820	
CLR (bps)		92	109	98					
Cost-to-income ratio (%)		49.7	49.9	51.4		15.5	10 /	126	
ROE (%)		19.0	19.0	19.4		15.5	13.4	13.6	

 <sup>1 1</sup>H23 restated, refer to page 116 for further detail.
 2 Mainly due to revaluation (losses)/gains in the investment property portfolio. For further details refer to page 15.

	SBG Fr		ICE	BCS		Standard Bank Group <sup>1</sup>					
Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm
7	50 656	47 252	98 188					7	50 656	47 252	98 188
(9)	28 880	31 709	62 003					(9)	28 880	31 709	62 003
2	17 240	16 952	35 187					2	17 240	16 952	35 187
(16)	9 789	11 668	20 617					(16)	9 789	11 668	20 617
(7)	1 480	1 590	3 464					(7)	1 480	1 590	3 464
(75)	371	1 499	2 735					(75)	371	1 499	2 735
	•	······································		•	······	······································				······································	
(3)	8 837	9 143	17 425					(3)	8 837	9 143	17 425
0	88 373	88 104	177 616					0	88 373	88 104	177 616
(15)	(7 980)	(9 386)	(16 261)					(15)	(7 980)	(9 386)	(16 261)
2	80 393	78 718	161 355					2	80 393	78 718	161 355
(1)	(45 485)	(46 040)	(94 749)					(1)	(45 485)	(46 040)	(94 749)
2	(22 305)	(21 802)	(46 048)					2	(22 305)	(21 802)	(46 048)
(6)	(3 270)	(3 485)	(6 858)					(6)	(3 270)	(3 485)	(6 858)
0	(12 831)	(12 793)	(26 869)					0	(12 831)	(12 793)	(26 869)
(11)	(7 079)	(7 960)	(14 974)					(11)	(7 079)	(7 960)	(14 974)
7	34 908	32 678	66 606					7	34 908	32 678	66 606
(>100)	(635)	805	1 487					(>100)	(635)	805	1 487
(18)	190	231	362	(48)	596	1 149	1 286	(43)	786	1 380	1 648
2	34 463	33 714	68 455	(48)	596	1 149	1 286	1	35 059	34 863	69 741
24	(1 967)	(1 584)	(3 373)					24	(1 967)	(1 584)	(3 373)
1	32 496	32 130	65 082	(48)	596	1 149	1 286	(1)	33 092	33 279	66 368
2	(8 360)	(8 188)	(16 065)					2	(8 360)	(8 188)	(16 065)
1	24 136	23 942	49 017	(48)	596	1 149	1 286	(1)	24 732	25 091	50 303
24	(242)	(195)	(419)					24	(242)	(195)	(419)
37	(799)	(585)	(1 343)					37	(799)	(585)	(1 343)
(8)	(2 204)	(2 387)	(4 330)					(8)	(2 204)	(2 387)	(4 330)
1	20 891	20 775	42 925	(48)	596	1 149	1 286	(2)	21 487	21 924	44 211
(>100)	519	(693)	(1 263)					(>100)	519	(693)	(1 263)
7	21 410	20 082	41 662	(48)	596	1 149	1 286	4	22 006	21 231	42 948
	18.7	18.5	18.9		13.6	29.9	15.7		18.5	18.9	18.8

# PERSONAL & PRIVATE BANKING

# Personal & Private Banking (PPB)

PPB delivered headline earnings growth of 12% to R5 026 million, with an ROE of 20.8% (1H23: 18.7%). This growth was underpinned by the strength of the client franchise and the implementation of key initiatives to engage, attract, and retain the client base as the business navigated through a challenging operating environment.

Africa Regions currency devaluations across key markets dampened performance on a ZAR basis. Elevated interest and inflation rates curbed credit demand as client affordability reduced and consumer confidence declined. On the back of lower demand, Home services disbursements reduced against the prior period. It was pleasing to note that the business financed a cumulative R6.2 billion in green-aligned funding for homes.

Loans and advances growth was muted at 1%. The customer deposit base grew by 2%, driven by a higher active client base and focus on client engagement and retention strategies. This balance sheet performance, together with positive endowment in a higher average interest rate environment, supported net interest income growth of 3% (constant currency (CCY): 8%) to R19 411 million.

The business' focus on client engagement, acquisition and retention strategies led to a 4% growth in the active client base to 16.0 million and saw higher transactional activity across the portfolio. The business continues to enhance its digital capabilities to align to client needs and optimise the cost to serve. As a result of this, digital transactional volumes increased by 23%, with a decline in branch transactional volumes of 12% as clients continued to prefer online solutions. Overall, this delivered a pleasing 8% growth in net fee and commission revenue to R6 727 million. PPB's partnership with the Insurance & Asset Management business yielded good returns with inter-BU insurance revenue attribution up by 17% to R1 299 million mainly due to an increased Flexi Funeral policy base and an improved claims experience. Non-interest revenue of R9 014 million grew by 6% (CCY: 10%) compared to 1H23.

Credit impairment charges declined by 3% to R5 983 million, mainly due to a slowdown in early arrears and inflows into non-performing loans due to an enhanced collections strategy whilst continuing to support clients. The credit loss ratio to customers was 176bps (1H23: 186bps) and the coverage ratio increased to 6.4% (1H23: 5.9%).

Operating expenses increased by 3% (CCY: 9%) to R15 157 million, mainly due to the elevated inflationary environment, continued investment in digital capabilities to transform client experience, depreciation of local currencies against USD-denominated costs and increased business activity across the portfolio. This was partially offset by focused measures to reduce the cost base and shift the cost structure across the continent whilst supporting client growth and experience.

Income growth of 4.1% exceeded cost growth of 2.8%, which resulted in positive jaws of 1.3% and an improved cost-to-income ratio of 53.3% (1H23: 54.0%).

### **South Africa (SA)**

The South African franchise reported headline earnings of R3 194 million, 10% higher than 1H23 with an ROE of 16.8% (1H23: 15.5%).

Customer loan growth was muted at 1% due to prudent and selective origination strategies and client affordability constraints considering the macroeconomic pressures. PPB retained its market share positions in Home services and Card.

Deposits from customers grew by 6%. There was a change in the mix of the portfolio due to a combination of clients shifting funds to higher yielding savings solutions and deleveraging their portfolios which resulted in softer current account growth with stronger growth reflected in the savings and investment portfolios. Balance sheet growth, together with the positive endowment impact in a higher average interest rate environment, supported net interest income growth of 4% to R13 858 million. This was partially offset by pricing pressure linked to increased competition, particularly in Home services. Elevated non-performing loans and higher funding costs further moderated growth.

Non-interest revenue of R6 323 million grew by 9% against 1H23. It was pleasing to note a 10% growth in fee and commission revenue, mainly due to a larger active client base, growth in transactional activity, as well as higher card interchange and insurance revenues. This was partially offset by higher card processing costs due to higher volumes and USD-denominated costs. Card turnover improved by 6% with Instant Money turnover up by 16%. Branch volumes declined on the back of ongoing efforts to migrate clients to digital platforms by providing alternate devices for cash transactions and increasing digitisation of branch services. The Mobile App saw a 13% increase in number of clients and greater than 140 million logins per month during 1H24. This resulted in a 33% increase in digital revenue from transactional and value added services on the App. System stability remained a top priority, with focus on improving infrastructure resilience and monitoring capabilities which led to increased system availability and a stable client Net Promoter Score.

Credit impairment charges increased by 1% to R5 455 million. Early arrears declined by 12% due to an enhanced collection strategy. The business remains committed to keeping its clients in their homes through heightened client engagement with relevant solutions. Total coverage increased from 5.9% to 6.5%, The business maintained robust risk management practices, and a balanced and sustainable collections strategy.

Operating expenses grew by 5% to R10 181 million, mainly due to the investment in relationship management capabilities, annual salary increases, and strategic technology initiatives to support client experience through strengthening fraud detection and monitoring capabilities. The optimisation of the distribution network remains an important lever in reducing the cost to serve clients with a 4% reduction in branch square meterage against 1H23, while increasing points of representation to 653 through the rollout of low-cost kiosks.

Total income growth of 5.6% grew faster than cost growth of 5.0%, which resulted in positive jaws of 0.6% and an improved cost-to-income ratio of 50.4% (1H23: 50.7%).

## **Africa Regions (AR)**

Africa Regions delivered headline earnings of R797 million, up by 35% (CCY: 44%) with an improved ROE of 22.5% (1H23: 16.1%). This portfolio was impacted by currency devaluations across key markets which softened performance on a ZAR basis.

Growth in deposits of 1% (CCY: 24%) was supported by an increase in the active client base and continued efforts on client acquisitions, retention and entrenchment strategies. Loans and advances growth of 6% in CCY was supported by improved digital lending capabilities. This was partially offset by a higher interest rate environment which impacted client affordability, regulatory pressures in key markets and higher funding costs. Net interest income declined by 1% (CCY: 23% growth) to R4 028 million. Balance sheet growth and margin expansion, due to positive endowment in a higher average interest rate environment, supported local currency performance.

Non-interest revenue of R2 469 million increased by 4% (CCY: 19%), driven by higher transactional activity on the back of an increasingly active client base, as well as improved client retention and engagement. This was partially offset by a combination of higher USD-denominated card processing costs following the depreciation of local currencies against the USD, and lower retail foreign exchange revenues due to lower client volumes and margins.

Credit impairment charges decreased by 33% (CCY: 13%) to R521 million, mainly due to improved collection capabilities. This was partially offset by higher inflows into non-performing loans in select markets linked to the adverse macroeconomic environment. The credit loss ratio landed at 178bps, an improvement compared to prior period (1H23: 250bps).

Operating expenses were slightly down by 0.1% (CCY: 22% growth) to R4 405 million. Local currency cost growth was driven by the higher inflationary environment, annual salary increases, cost of living adjustments following currency devaluations, technology investments to strengthen resilience and stability of systems, and higher depositor insurance costs linked to deposit growth.

Income growth of 1.1% plus a cost reduction of 0.1%, resulted in positive jaws of 1.2% and an improved cost-to-income ratio of 67.8% (1H23: 68.6%).

# Standard Bank Offshore (SBO)

Headline earnings increased by 4% to R1 035 million, with an improved ROE of 66.6% (1H23: 61.8%).

Net interest income increased by 4% (CCY: 1% down) to R1 525m, Operational performance declined due to a combination of client preference for higher yielding investments and higher client loan repayments. This was partially offset by positive endowment in a higher average interest rate environment.

Non-interest revenue of R222 million declined by 29% (CCY: 33%) period on period, due to lower client volumes and margins in the foreign exchange and Trust businesses.

Operating expenses declined by 10% (CCY: 15%) to R571m, largely driven by lower performance linked variable remuneration and disciplined cost management. This was partially offset by annual salary increases and continued investment in technology capabilities to improve client experience and relationship management.

Cost reduction of 10.2% was larger than the income reduction of 1.4%, which resulted in positive jaws of 8.8% and an improved cost-to-income ratio of 32.7% (1H23: 35.9%).

The business remains focused on strengthening and scaling its client proposition across growth markets.

### **Looking ahead**

PPB is positioned to drive sustainable growth and to support its clients through attractive opportunities that grow and deepen the client relationship. The business remains focused on retaining the trust of its clients, shareholders and regulators through stable and secure systems, doing the right business the right way and transforming client experience. PPB is on track to deliver its committed franchise growth and financial outcomes to assist the group in achieving its 2025 targets.

# PERSONAL & PRIVATE BANKING

## **KEY BUSINESS STATISTICS**

	1	Change			
		%	1H24	1H23	FY23
South Africa					
Clients					
Active clients	thousands	5	11 749	11 160	11 422
Core clients <sup>1</sup>	thousands	4	9 023	8 691	8 928
Platform clients <sup>2</sup>	thousands	10	2 726	2 469	2 494
Digital active clients <sup>3</sup>	thousands	7	4 229	3 949	4 091
UCount clients	thousands	8	1 394	1 289	1 312
Disbursements					
Home services (mortgages)	Rm	(18)	21 067	25 830	48 702
Average loan to value (LTV) of home services new business registered	%		88	90	89
Personal unsecured lending	Rm	6	6 470	6 080	12 457
VAF retail	Rm	35	12 692	9 403	22 505
Client activity					
Instant Money turnover	Rm	16	20 809	17 972	41 140
Digital transactional volumes	thousands	30	1 455 509	1 123 119	2 550 960
ATM transactional volumes	thousands	8	104 159	96 624	200 934
Branch transactional volumes	thousands	(13)	2 553	2 921	5 323
Points of representation					
ATMs	number	(4)	3 472	3 614	3 548
Branch square metres	thousands	(4)	239	248	245
Points of representation	number	3	653	631	652
Branches	number	1	484	479	485
In-store kiosks and other points of access	number	11	169	152	167
Africa Regions					
Clients					
Active clients	thousands	1	4 293	4 267	4 210
Core clients <sup>1</sup>	thousands	6	4 121	3 876	4 006
Platform clients <sup>2</sup>	thousands	(56)	172	391	204
Client activity					
Digital transactional volumes <sup>4</sup>	thousands	(25)	106 117	141 626	321 417
ATM transactional volumes	thousands	(15)	35 471	41 531	92 032
Branch transactional volumes	thousands	(12)	4 112	4 661	11 457
Points of representation	number	1	546	540	554
Branches	number	(2)	508	518	513
In-store kiosks and other points of access	number	73	38	22	41
ATMs	number	(17)	2 009	2 424	2 466
	Hambel	(±/)		2 127	

<sup>1</sup> Core clients are active clients with at least one banking product.
2 Platform clients include Instant Money in SA; and PayPulse, @Ease and Flexipay in Africa Regions.
3 Mobile App growth of 13%, USSD up by 2% and Internet banking growth of 7%.
4 In the prior period, digital transactional volumes benefitted from higher client activity in Nigeria on the back of regulatory cash restrictions. The 1H24 digital transactional volumes, excluding Nigeria, grew by 25%.

#### SUMMARISED INCOME STATEMENT

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	8	3	19 411	18 805	39 150
Non-interest revenue	10	6	9 014	8 506	18 047
Net fee and commission revenue	12	8	6 727	6 235	13 511
Trading revenue	(56)	(57)	116	272	482
Other revenue	36	30	430	330	659
Inter-BU attribution revenue	9	4	1 741	1 669	3 395
Foreign exchange attribution	(7)	(21)	442	559	1 025
Insurance attribution	13	17	1 299	1 110	2 370
Total income	8	4	28 425	27 311	57 197
Credit impairment charges	(1)	(3)	(5 983)	(6 185)	(11 128)
Operating expenses	9	3	(15 157)	(14 739)	(30 932)
Headline earnings	12	12	5 026	4 494	10 562

### PERSONAL & PRIVATE BANKING

#### LOANS AND ADVANCES

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net loans and advances to banks	13	9	24 171	22 110	24 686
Gross loans and advances to banks	13	9	24 171	22 110	24 686
Net loans and advances to customers	2	1	640 584	636 097	637 087
Home services	0	0	447 990	447 894	447 917
Vehicle and asset finance	8	10	68 319	62 384	65 303
Card issuing	2	2	32 000	31 486	31 745
Personal unsecured lending	6	(2)	92 275	94 333	92 123
Gross loans and advances to customers	2	1	684 218	675 813	678 492
Home services	1	1	468 501	465 658	466 734
Vehicle and asset finance	10	10	74 510	67 947	71 039
Card issuing	3	3	36 625	35 513	35 978
Personal unsecured lending	3	(2)	104 582	106 695	104 741
Credit impairments for loans and advances to customers	11	10	(43 634)	(39 716)	(41 405)
Home services	16	15	(20 511)	(17 764)	(18 817)
Vehicle and asset finance	11	11	(6 191)	(5 563)	(5 736)
Card issuing	15	15	(4 625)	(4 027)	(4 233)
Personal unsecured lending	2	(0)	(12 307)	(12 362)	(12 619)
Total coverage ratio (%)			6.4	5.9	6.1
Home services			4.4	3.8	4.0
Vehicle and asset finance			8.3	8.2	8.1
Card issuing			12.6	11.3	11.8
Personal unsecured lending			11.8	11.6	12.0
Net loans and advances	2	1	664 755	658 207	661 773
Gross loans and advances	2	1	708 389	697 923	703 179
Credit impairments	11	10	(43 634)	(39 716)	(41 405)
Credit impairments for loans and advances to customers	11	10	(43 634)	(39 716)	(41 405)
Credit impairments for stage 3 loans	14	13	(31 687)	(28 019)	(29 445)
Credit impairments for stage 1 and 2 loans	4	2	(11 947)	(11 697)	(11 960)

#### **DEPOSITS AND CURRENT ACCOUNTS**

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Deposits from banks	(56)	(72)	2 603	9 267	6 659
Deposits from customers	6	2	420 447	412 925	416 995
Current accounts	7	(1)	80 952	81 808	79 489
Cash management deposits	60	44	69	48	62
Call deposits	2	1	198 222	196 720	198 263
Savings accounts	18	2	41 734	40 890	41 005
Term deposits	10	8	96 612	89 865	94 622
Negotiable certificates of deposit	>100	>100	326	143	45
Foreign currency and other deposits	(26)	(27)	2 532	3 451	3 509
Total deposits and current accounts	5	0	423 050	422 192	423 654

#### **KEY RATIOS**

		1H24 Rm	1H23 Rm	FY23 Rm
Headline earnings contribution to the group	%	23	21	25
Net interest margin	bps	550	539	553
CLR to customers	bps	176	186	165
Coverage ratio	%	6.4	5.9	6.1
Cost-to-income ratio	%	53.3	54.0	54.1
ROE	%	20.8	18.7	21.7

# Total income by geography (%)



	1H24	1H23
South Africa	71	70
Africa Regions	23	24
Standard Bank Offshore	6	6

### Headline earnings by geography (%)



	1H24	1H23
<ul><li>■ South Africa</li><li>■ Standard Bank Offshore</li><li>■ Africa Regions</li></ul>	63 21 16	65 22 13

#### SUMMARISED FINANCIAL RESULTS BY GEOGRAPHY

		South Africa				Africa Regions				
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	4	4	13 858	13 292	27 638	23	(1)	4 028	4 053	8 341
Non-interest revenue	9	9	6 323	5 818	12 464	19	4	2 469	2 376	4 982
Total income	6	6	20 181	19 110	40 102	21	1	6 497	6 429	13 323
Credit impairment charges	1	1	(5 455)	(5 389)	(9 976)	(13)	(33)	(521)	(772)	(1 126)
Operating expenses	5	5	(10 181)	(9 694)	(20 414)	22	0	(4 405)	(4 409)	(9 168)
Headline earnings	10	10	3 194	2 907	6 962	44	35	797	590	1 454
Net loans and advances to customers	1	1	571 016	563 064	567 158	6	(2)	56 033	57 439	55 822
Deposits and current accounts from customers	6	6	280 548	265 038	274 084	24	1	65 721	65 185	63 887
CLR to customers (bps)			180	183	167			178	250	179
Cost-to-income ratio (%)			50.4	50.7	50.9			67.8	68.6	68.8
ROE (%)			16.8	15.5	18.3			22.5	16.1	19.6

		Standa	ard Bank Of	fshore				Total		
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	(1)	4	1 525	1 460	3 171	8	3	19 411	18 805	39 150
Non-interest revenue	(33)	(29)	222	312	601	10	6	9 014	8 506	18 047
Total income	(6)	(1)	1 747	1 772	3 772	8	4	28 425	27 311	57 197
Credit impairment charges	(72)	(71)	(7)	(24)	(26)	(1)	(3)	(5 983)	(6 185)	(11 128)
Operating expenses	(15)	(10)	(571)	(636)	(1 350)	9	3	(15 157)	(14 739)	(30 932)
Headline earnings	(2)	4	1 035	997	2 146	12	12	5 026	4 494	10 562
Net loans and advances to customers	(10)	(13)	13 535	15 594	14 107	2	1	640 584	636 097	637 087
Deposits and current accounts from customers	(7)	(10)	74 178	82 702	79 024	6	2	420 447	412 925	416 995
CLR to customers (bps)			10	33	18			176	186	165
Cost-to-income ratio (%)			32.7	35.9	35.8			53.3	54.0	54.1
ROE (%)			66.6	61.8	65.5			20.8	18.7	21.7

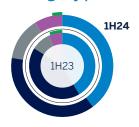
### PERSONAL & PRIVATE BANKING

### Composition of total income by product (%)



	1H24	1H23
■ PPB transactional	44	45
Home services	21	21
■ PPB lending	19	19
Card and payments	11	11
Vehicle and asset finance	5	4

# Composition of headline earnings by product (%)



	1H24	1H23
■ Home services	41	44
PPB transactional	39	45
PPB lending	14	10
Card and payments	9	7
Vehicle and asset finance	(3)	(6)

#### SUMMARISED INCOME STATEMENT BY PRODUCT

		Home services					Personal unsecured lending				
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
Net interest income	2	2	5 471	5 344	10 924	6	2	4 343	4 256	8 819	
Non-interest revenue	8	7	436	406	863	20	17	1 162	989	2 025	
Total income	3	3	5 907	5 750	11 787	9	5	5 505	5 245	10 844	
Credit impairment charges	(5)	(5)	(1 656)	(1 746)	(3 159)	5	(0)	(2 525)	(2 536)	(4 392)	
Operating expenses	9	7	(1 521)	(1 415)	(3 004)	8	(3)	(1 983)	(2 044)	(4 357)	
Headline earnings	2	3	2 039	1 985	4 237	33	57	730	465	1 443	
Net loans and advances to customers	0	0	447 990	447 894	447 917	6	(2)	92 275	94 333	92 122	
CLR to customers (bps)			71	76	68			477	479	412	
Cost-to-income ratio (%)			25.7	24.6	25.5			36.0	39.0	40.2	

		(	Card issuing			Vehicle and asset finance				
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	1	1	1 765	1 750	3 763	24	24	1 318	1 063	2 303
Non-interest revenue	7	6	1 251	1 176	2 624	9	11	71	64	137
Total income	4	3	3 016	2 926	6 387	23	23	1 389	1 127	2 440
Credit impairment charges	(13)	(14)	(965)	(1 121)	(2 089)	7	7	(837)	(782)	(1 488)
Operating expenses	10	5	(1 357)	(1 290)	(2 701)	6	6	(750)	(707)	(1 504)
Headline earnings	28	38	459	332	1 052	(40)	(41)	(169)	(288)	(468)
Net loans and advances to customers	2	2	32 000	31 486	31 745	8	10	68 319	62 384	65 303
CLR to customers (bps)			533	632	584			231	235	219
Cost-to-income ratio (%)			45.0	44.1	42.3			54.0	62.7	61.6

	PPB transactional				Total					
_	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	12	2	6 514	6 392	13 341	8	3	19 411	18 805	39 150
Non-interest revenue	9	4	6 094	5 871	12 398	10	6	9 014	8 506	18 047
Total income	11	3	12 608	12 263	25 739	8	4	28 425	27 311	57 197
Credit impairment charges						(1)	(3)	(5 983)	(6 185)	(11 128)
Operating expenses	10	3	(9 546)	(9 283)	(19 366)	9	3	(15 157)	(14 739)	(30 932)
Headline earnings	7	(2)	1 967	2 000	4 298	12	12	5 026	4 494	10 562
Net loans and advances to						2	1	640 584	636 097	637 087
customers  Deposits and current accounts	6	2	420 447	412 925	416 995	6	2	420 447	412 925	416 995
CLR to customers (bps)								176	186	165
Cost-to-income ratio (%)			75.7	75.7	75.2			53.3	54.0	54.1

### **BUSINESS & COMMERCIAL BANKING**

#### **Business & Commercial Banking (BCB)**

BCB achieved headline earnings growth of 1% to R4 708 million, an ROE of 38.1% (1H23: 37.0%). This performance was characterised by ongoing client franchise growth in a challenging operating environment which was marked by high interest rates, inflation, and the devaluation of key Africa Regions currencies. Deliberate execution of the client-led relationship strategy resulted in good client franchise health and supported increased transactional activity which formed the base of revenue performance.

BCB focused on process efficiency specifically related to call centres, merchant operations; and Vehicle and asset finance (VAF) processes, as well as enhanced digital onboarding and lending processes which led to faster turnaround times. The business also continued to develop its renewable energy solutions to help business owners access affordable and reliable renewable energy products, providing more than R2 billion in funding to small- and medium-sized enterprises.

Loans to customers reduced by 4% (constant currency (CCY): 2% growth) due to lower client demand, affordability constraints, reduced business confidence and a stronger ZAR against most Africa Regions currencies. VAF disbursements reduced by 2% to R12.8 billion, with growth in Africa Regions of 3% offset by reduced demand in South Africa of 4%. Business lending disbursements in South Africa moderated to R11.5 billion. In Standard Bank Offshore, prepayment levels were elevated, and combined with the reduced client demand for further offshore property investment, led to lower loans and advances. Deposits from customers grew by 2%, supported by the active transactional client base as well as an increased client demand for higher yielding deposit offerings. Net interest income grew by 2% (CCY: 14%) to R12 689 million, driven by balance sheet growth and positive endowment in a higher average interest rate environment.

Non-interest revenue declined by 1% to R6 105 million, driven by currency translation to ZAR, compression in the net merchant discount, as well as elevated costs on USD-denominated fee expenses. In the underlying franchise, higher transactional activity was evident in mobile and digital banking, combined with an 8% uplift in card acquiring and commercial card turnover in South Africa.

Credit impairment charges declined by 3% to R1 603 million, largely driven by a focused collections strategy which resulted in improved post write-off recoveries in South Africa, coupled with an improved performance in East Africa. The credit loss ratio remained flat at 147bps, with a higher coverage ratio of 6.5% (1H23: 5.7%), reflecting the challenging macroeconomic environment.

Operating expenses increased by 1% (CCY: 11%) to R10 346 million, largely due to the heightened inflationary environment, as well as an increase in the headcount base. This was partially offset by the impact of local currency translations and lower variable-linked performance remuneration.

Income growth of 1.3% exceeded cost growth of 0.8%, which resulted in positive jaws of 0.5% and an improved cost-to-income ratio of 55.0% (1H23: 55.3%).

#### South Africa (SA)

Headline earnings grew by 2% to R3 098 million, with an ROE of 42.9% (1H23: 43.8%). Dedicated relationship teams and client value propositions assisted clients to operate and achieve growth despite a challenging economic environment.

Net interest income grew by 3% to R7 382 million, largely driven by a 4% growth in deposits from customers, and positive endowment in a higher average interest rate environment. This was partially offset by a marginal decline in loans to customers due to client affordability, competitive pressure which placed strain on lending margins, and client preference to migrate to higher interest yielding deposit offerings.

Non-interest revenue increased by 1% to R3 956 million, driven by clients preference for real-time payments, as well as increased VAF fleet and cash secure devices rental income. This was partially offset by a combination of ongoing customer behavioural shifts to more affordable alternative channels, evidenced by a 5% shift in cash deposit transactions from branch to self-service devices, higher USD-denominated scheme costs, as well as a decline in net merchant discounts on the back of higher interchange payable on card-related payments.

Credit impairment charges reduced by 2% to R858 million. This was mainly due to slower loan growth following reduced customer demand and the impact of elevated interest rates, as well as an enhanced collections strategy, which included the early identification of distressed loans and remedial actions.

Operating expenses increased by 3% to R6 039 million, driven by inflationary increases in staff costs and investment in digital capabilities, system modernisation and an increased marketing presence. Good cost discipline on discretionary activities curbed growth.

Cost growth of 3.2% was higher than income growth of 2.5%, which resulted in negative jaws of 0.7% and a higher cost-to-income ratio of 53.3% (1H23: 52.9%).

#### **Africa Regions (AR)**

The Africa Regions portfolio delivered headline earnings of R708 million, down by 2% (CCY: 44% growth), mainly driven by the impact of local currency translations to ZAR. This resulted in an ROE of 21.6% (1H23: 21.1%). The strong CCY earnings performance was delivered in a challenging operating environment as the franchise absorbed the impact of elevated inflation, higher average interest rates, and higher cash reserving costs in Ghana, Mozambique, Zambia, and Zimbabwe.

Net interest income declined by 1% (CCY: 35% growth) to R4 067 million. The underlying franchise reflected growth in the active client base of 1.4%, solid deposit growth of 6% (CCY: 31%) and positive endowment in a higher average interest rate environment.

Non-interest revenue of R2 021 million, declined by 2% (CCY: 24% growth). Local currency performance was supported by improved trade activity and higher transactional values which led to increased fee income. This was partially offset by lower Global markets foreign exchange revenue due to liquidity challenges, and lower margins in certain markets.

Credit impairment charges declined by 11% (CCY: 19% growth) to R656 million, with a credit loss ratio of 311bps (1H23: 310bps). East Africa saw an improved performance period-on-period, while West Africa reflected increased client pressure as a result of currency devaluation on several exposures.

Operating expenses decreased by 2% (CCY: 23% growth) to R4 041 million. The franchise growth was commensurate with the high inflationary environment, ongoing technology investment to improve client experience, and the impact of USD-denominated expenses.

Cost reduction of 2.3% was larger than the income reduction of 1.2%, which resulted in positive jaws of 1.1% and an improved cost-to-income ratio of 66.4% (1H23: 67.1%).

#### Standard Bank Offshore (SBO)

The Offshore franchise delivered headline earnings of R902 million, down by 1% (CCY: 7%), with an ROE of 48.8% (1H23: 40.5%).

Total income grew by 3% to R1 368 million driven by positive endowment from higher average interest rates. This was partially offset by a combination of client's preference for higher yielding deposits which led to margin compression and a decline in loans to customers due to subdued credit demand.

Non-interest revenue declined by 26% (CCY: 29%) to R128m on the back of lower fee and commission revenue earned and treasury related trade losses associated with interest rate swap activity due to delays in the anticipated rate cutting cycle.

Credit impairment charges grew by more than 100%, driven by higher provisions in an elevated inflation and interest rate cycle. Operating expenses declined by 4% (CCY: 8%) due to good cost discipline and lower performance-linked incentive costs.

With income growth of 3.0% and costs declining by 4.0%, the business landed on positive jaws of 7.0% and an improved cost-to-income ratio of 19.4% (1H23: 20.9%).

#### Looking ahead

BCB is dedicated to actively supporting its clients in achieving their growth strategies by working closely with them to understand their ambitions and tailor financial solutions that facilitate and accelerate their business' trajectories. The business remains steadfast in its commitment to excellence, and in its pivotal role in supporting clients and the African continent with its energy transition. BCB remains committed to delivering simplified solutions and streamlining processes which will improve operational efficiency and enhance client experience. By prioritising client needs, simplifying operations and actively participating in the energy. transition, BCB positions itself as a resilient and forward-thinking business ready to navigate the evolving landscape. The business remains on track to deliver its committed franchise growth and financial outcomes to assist the group in achieving its 2025 targets.

### **BUSINESS & COMMERCIAL BANKING**

#### **KEY BUSINESS STATISTICS**

		Change %	1H24	1H23	FY23
South Africa					
Clients					
Active clients <sup>1</sup>	thousands	(1)	517	522	528
Digitally active users <sup>2</sup>	thousands	2	300	295	299
Client activity					
VAF disbursements	Rm	(4)	9 586	9 996	20 577
Business lending disbursement	Rm	2	11 468	11 298	23 247
Card acquiring turnover	Rm	8	131 707	122 373	263 931
Digital banking volumes	thousands	1	62 304	61 568	124 029
Internet banking volumes	thousands	(2)	45 818	46 744	92 847
Mobile banking volumes	thousands	11	16 486	14 824	31 182
ATM transactional volumes	thousands	1	5 887	5 820	11 753
Branch transactional volumes	thousands	(7)	1 314	1 417	2 857
Digital composition <sup>3</sup>	%		90	89	89
Africa Regions					
Clients					
Active clients <sup>1</sup>	thousands	1	301	297	291
Digitally active users <sup>2</sup>	thousands	4	129	124	123
Client activity					
VAF disbursements	Rm	3	3 259	3 172	6 014
Card acquiring turnover	Rm	(9)	29 402	32 181	67 790
Digital banking volumes	thousands	13	14 006	12 362	26 435
Internet banking volumes <sup>4</sup>	thousands	17	9 676	8 290	17 713
Mobile banking volumes <sup>4</sup>	thousands	7	3 386	3 177	6 664
Digital wallet volumes <sup>4</sup>	thousands	5	944	895	2 058
ATM transactional volumes	thousands	(7)	2 407	2 594	4 810
Branch transactional volumes	thousands	2	3 278	3 225	6 464
Digital composition <sup>3</sup>	%		71	68	70

<sup>1</sup> An active client is defined by a single client transacting on at least one solution within a specific timeframe. 2 Clients that actively transact with us on digital platforms (Mobile App, USSD and internet banking).

#### SUMMARISED INCOME STATEMENT

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	14	2	12 689	12 399	25 446
Non-interest revenue	8	(1)	6 105	6 153	12 618
Net fee and commission revenue	8	(1)	4 366	4 402	9 012
Trading revenue	(27)	(27)	67	92	231
Other revenue	32	29	390	302	677
Other gains and losses on financial instruments	50	47	150	102	222
Inter-BU attribution revenue	1	(10)	1 132	1 255	2 476
Total income	12	1	18 794	18 552	38 064
Credit impairment charges	11	(3)	(1 603)	(1 652)	(3 453)
Operating expenses	11	1	(10 346)	(10 264)	(21 285)
Headline earnings	7	1	4 708	4 660	9 390

Digital composition expresses digital transaction volumes over total transaction volumes (i.e. digital, branch and ATM).
 Comparative volumes restated due to data enhancements made which mainly impacted West Africa.

#### LOANS AND ADVANCES

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net loans and advances to banks	10	6	16 961	16 012	17 585
Gross loans and advances to banks	10	6	16 961	16 012	17 585
Net loans and advances to customers	1	(5)	185 728	194 769	187 823
Vehicle and asset finance	9	4	54 752	52 436	53 964
Card and payments	(4)	(4)	2 966	3 092	2 748
Business lending	(2)	(8)	128 010	139 241	131 110
Gross loans and advances to customers	2	(4)	198 562	206 472	199 275
Vehicle and asset finance	7	3	56 666	54 830	55 715
Card and payments	(4)	(4)	3 185	3 305	2 956
Business lending	0	(6)	138 711	148 337	140 604
Credit impairments for loans and advances to customers	23	10	(12 834)	(11 703)	(11 452)
Vehicle and asset finance	(19)	(20)	(1 914)	(2 394)	(1 751)
Card and payments	2	3	(219)	(213)	(208)
Business lending	36	18	(10 701)	(9 096)	(9 493)
Total coverage ratio (%)			6.5	5.7	5.7
Vehicle and asset finance			3.4	4.4	3.1
Card and payments			6.9	6.4	7.0
Business lending			7.7	6.1	6.8
Net loans and advances	2	(4)	202 689	210 781	205 408
Gross loans and advances	3	(3)	215 523	222 484	216 860
Credit impairments	23	10	(12 834)	(11 703)	(11 452)
Credit impairments for loans and advances to customers	23	10	(12 834)	(11 703)	(11 452)
Credit impairments for stage 3 loans	36	20	(9 754)	(8 154)	(8 361)
Credit impairments for stage 1 and 2 loans	(7)	(13)	(3 080)	(3 549)	(3 091)

#### **DEPOSITS AND CURRENT ACCOUNTS**

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Deposits from banks	(20)	(28)	4 321	5 972	4 921
Deposits from customers	7	2	461 723	452 089	475 100
Current accounts	14	3	143 392	139 487	143 250
Cash management deposits	6	6	62 615	58 915	59 500
Call deposits	5	3	189 158	183 678	194 881
Savings accounts	2	(0)	5 898	5 901	5 732
Term deposits	6	(0)	57 587	57 687	65 517
Negotiable certificates of deposit	(>100)	(>100)	0	13	2
Foreign currency and other deposits	(52)	(52)	3 073	6 408	6 218
Total deposits and current accounts	7	2	466 044	458 061	480 021

#### **KEY RATIOS**

		1H24 Rm	1H23 Rm	FY23 Rm
Headline earnings contribution to the group	%	21	22	22
Net interest margin	bps	1 055	1 019	1 061
Loans and advances margin	bps	423	430	441
Deposit margin	bps	360	347	353
CLR	bps	147	147	156
Coverage ratio	%	6.5	5.7	5.7
Cost-to-income ratio	%	55.0	55.3	55.9
ROE	%	38.1	37.0	37.3

# **BUSINESS & COMMERCIAL BANKING**

### Total income by geography (%)



	1H24	1H23
South Africa	60	60
Africa Regions	33	33
Standard Bank Offshore	7	7

# Headline earnings by geography (%)



	1H24	1H23
South Africa	66	65
Standard Bank Offshore	19	20
Africa Regions	15	15

#### SUMMARISED FINANCIAL RESULTS BY GEOGRAPHY

		South Africa				Africa Regions				
	CCY	Change	1H24	1H23	FY23	CCY	Change	1H24	1H23	FY23
	%	%	Rm	Rm	Rm	%	%	Rm	Rm	Rm
Net interest income	3	3	7 382	7 146	14 824	35	(1)	4 067	4 099	8 200
Non-interest revenue	1	1	3 956	3 913	7 981	24	(2)	2 021	2 066	4 278
Total income Credit impairment charges Operating expenses Headline earnings	3	3	11 338	11 059	22 805	31	(1)	6 088	6 165	12 478
	(2)	(2)	(858)	(875)	(1 467)	19	(11)	(656)	(741)	(1 758)
	3	3	(6 039)	(5 849)	(12 244)	23	(2)	(4 041)	(4 138)	(8 463)
	2	2	3 098	3 030	6 376	44	(2)	708	721	1 239
Net loans and advances to customers Deposits and current accounts from customers	0	(O) 4	128 577 318 985	128 913 307 977	126 263 327 488	13 31	(13) 6	34 865 86 454	40 003 81 536	37 467 83 361
CLR (bps) Cost-to-income ratio (%) ROE (%)			129 53.3 42.9	131 52.9 43.8	108 53.7 45.6			311 66.4 21.6	310 67.1 21.1	384 67.8 18.2

	Standard Bank Offshore				Total					
	CCY	Change	1H24	1H23	FY23	CCY	Change	1H24	1H23	FY23
	%	%	Rm	Rm	Rm	%	%	Rm	Rm	Rm
Net interest income	2	7	1 240	1 154	2 422	14	2	12 689	12 399	25 446
Non-interest revenue	(29)	(26)	128	174	359	8	(1)	6 105	6 153	12 618
Total income Credit impairment charges Operating expenses Headline earnings	(2)	3	1 368	1 328	2 781	12	1	18 794	18 552	38 064
	>100	>100	(89)	(36)	(228)	11	(3)	(1 603)	(1 652)	(3 453)
	(8)	(4)	(266)	(277)	(578)	11	1	(10 346)	(10 264)	(21 285)
	(7)	(1)	902	909	1 775	7	1	4 708	4 660	9 390
Net loans and advances to customers Deposits and current accounts from customers	(10)	(14)	22 286 56 284	25 854 62 576	24 093 64 251	1 7	(5)	185 728 461 723	194 770 452 089	187 823 475 100
CLR (bps) Cost-to-income ratio (%) ROE (%)			43 19.4 48.8	17 20.9 40.5	59 20.8 40.6			147 55.0 38.1	147 55.3 37.0	156 55.9 37.3

### Composition of total income by solution (%)



	1H24	1H23
<ul> <li>BCB transactional</li> <li>Business lending</li> <li>Vehicle and asset finance</li> </ul>	66 21 8	65 22 8
Card and payments	5	5

### Composition of headline earnings by solution (%)



	1H24	1H23
■ BCB transactional	89	88
Business lending	6	9
Vehicle and asset finance	4	2
Card and payments	1	1

#### SUMMARISED INCOME STATEMENT BY SOLUTION

		Vehicle and asset finance				Business lending				
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	7	(2)	1 084	1 102	2 182	8	(6)	3 026	3 230	6 540
Non-interest revenue	10	10	470	428	892	37	20	901	751	1 612
Total income	8	2	1 554	1 530	3 074	13	(1)	3 927	3 981	8 152
Credit impairment charges	(26)	(32)	(203)	(297)	(428)	18	3	(1 362)	(1 328)	(2 963)
Operating expenses	4	2	(1 059)	(1 034)	(2 127)	20	3	(2 225)	(2 163)	(4 532)
Headline earnings	99	61	185	115	332	(21)	(23)	306	397	529
Net loans and advances to customers	8	4	54 752	52 436	53 964	(2)	(8)	128 010	139 241	131 111
CLR (bps)			74	113	77			194	175	203
Cost-to-income ratio (%)			68.1	67.6	69.2			56.7	54.3	55.6

	Card and payments				BCB transactional					
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income Non-interest revenue	(33) (4)	(17) (2)	64 903	77 922	152 1 922	17 5	7 (5)	8 515 3 831	7 990 4 052	16 572 8 192
Total income Credit impairment charges	(6) 41	(3) 41	967 (38)	999 (27)	2 074 (62)	13	2	12 346	12 042	24 764
Operating expenses <b>Headline earnings</b>	(1) (63)	(1) (31)	(847) 47	(859) 68	(1 831) 116	11 8	0 2	(6 215) 4 170	(6 209) 4 080	(12 795) 8 413
Net loans and advances to customers Deposits and current accounts	(4)	(4)	2 966	3 092	2 748	-	2	464 700	452.000	475 100
from customers CLR (bps)			255	184	204	7	2	461 723	452 089	475 100
Cost-to-income ratio (%)			87.6	86.0	88.3			50.3	51.6	51.7

	Total								
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm				
Net interest income	14	2	12 689	12 399	25 446				
Non-interest revenue	8	(1)	6 105	6 153	12 618				
Total income	12	1	18 794	18 552	38 064				
Credit impairment charges	11	(3)	(1 603)	(1 652)	(3 453)				
Operating expenses	11	1	(10 346)	(10 264)	(21 285)				
Headline earnings	7	1	4 708	4 660	9 390				

### CORPORATE & INVESTMENT BANKING

#### **Corporate & Investment Banking (CIB)**

CIB generated headline earnings of R10 434 million, a decline of 1% from the record 1H23 earnings performance, with an ROE of 23.0% (1H23: 24.1%). This marginal decline in performance was primarily due to the base effects of material trading revenues in the prior period and Africa Regions currency devaluations against the ZAR. In addition, the current period's performance benefitted from reduced credit impairment charges and good cost discipline.

CIB's diversified portfolio across clients, products, sectors and geographies delivered a resilient performance with client and sector fundamentals remaining strong, reflecting positive momentum in client activity in key markets. The business remained focussed on supporting Africa specific growth themes, protecting its client franchise, and capturing emerging opportunities.

Loans to customers increased by 9%, supported by strong loan origination and asset growth in the Energy & Infrastructure sector. Deposits from customers remained at prior period levels, impacted by currency devaluations on local currency client deposits and a reduction in wholesale funding in response to funding requirements across the group.

In 1H23, gains and losses on liquid assets, held at fair value, were recorded in other gains and losses on financial instruments. These liquid assets matured and the proceeds were reinvested in new liquid assets which were classified as amortised cost and the related income was recorded in net interest income in 1H24. Excluding the impact of this accounting change, net interest income growth of 13% was aligned to balance sheet growth. Similarly, the decline of 19% on non-interest revenue was influenced by this change. If we normalised this effect, the decline in non-interest revenue would have been low double digits. As guided to the market previously, 1H24 trading revenue was softer against a high base in 1H23. However, when compared against 2H23, trading revenue grew by 9%.

Credit impairment charges were muted for the period. The successful restructure and cure of legacy stage 3 loans and a write back of prior period impairments offset provisions raised for stage 3 exposures in South Africa and East Africa. In addition, the prior period included sovereign credit risk charges which were not repeated during 1H24.

Operating expenses were flat against 1H23, supported by deliberate cost containment strategies, lower performance related incentive charges, and the impact of currency devaluations against the ZAR.

#### Global markets (GM)

Global markets headline earnings declined by 35% (constant currency (CCY): 15%) to R3 133 million. Total income declined by 18% to R12 222 million in 1H24, against an exceptional 1H23 performance (R14 891 million). Client revenue continued to be the largest contributor to income generated. The period-on-period client revenue performance was dampened by reduced structured foreign exchange transactions and margin pressures in West and East Africa, as well as the general impact of currency devaluations in key Africa Regions' markets. Liquidity management revenue grew in key markets, particularly South Africa, due to an improved balance sheet funding mix and strong portfolio management.

Credit impairment charges on securitised asset exposures in the Non-banking financial institutions sector further impacted earnings performance. Good cost discipline with a focus on short-term discretionary spend and careful management of the headcount base resulted in costs remaining flat against the prior period. The business will continue to focus on enabling clients' risk management and building its sustainable client revenue base through leveraging its client, sector, geographic diversity and scale.

#### Investment banking (IB)

Investment banking reported headline earnings growth of 50% to R3 276 million. Net interest income grew by 9% to R3 824 million, mainly supported by strong 1H24 loan origination. Non-interest revenue decreased by 1% to R2902 million, primarily due to lower mark-to-market gains on equity exposures and fee revenue earned. Income growth remained well diversified across the client franchise with Energy & Infrastructure remaining the largest sector driven by the continents' infrastructure deficit, energy transition and sustainable finance mobilisation. South African revenues grew by 10%, benefitting from double-digit loan book growth, with Africa Regions revenue growing at 1% off a high 1H23 base. Disciplined cost management saw operating expenses decline by 1%. Credit impairment charges were muted for the period, mainly due to material recoveries on legacy exposures in 1H24. Income growth of 4.7% plus a cost reduction of 1.4% resulted in positive jaws of 6.1% and a lower cost-to-income ratio of 47.3% (1H23: 50.2%).

#### **Transaction banking (TxB)**

Transaction banking achieved earnings growth of 11% to R4 025 million. This performance was negatively impacted by currency devaluations against the ZAR. Total income grew by 7% to R12 404 million. Net interest income was up by 6% to R9 504 million, driven by a 5% increase in the client deposit base. Non-interest revenue grew by 11%, supported by higher client activity and increased transactional volumes.

Regionally, the South African franchise demonstrated a 5% growth in income, driven by a 14% growth in deposit balances and good trade finance activity. The Africa Regions franchise achieved robust revenue growth of 7%, mainly driven by an increase in asset and deposit balances. Cost optimisation initiatives yielded positive outcomes which resulted in flat cost growth despite continued investment in strategic programs. Income growth of 7.0% outpaced cost growth of 0.5%, resulting in positive jaws of 6.5% and an improved cost-to-income ratio of 46.9% (1H23: 49.9%).

#### Looking ahead

The business remains committed to supporting its clients' sustainability journey and the energy transition across the continent. CIB continues to execute on its strategy, prioritising growth opportunities in the markets in which it operates whilst protecting its core client franchise and market leading positions. The business will continue to optimise its offerings to ensure an appropriate cost base while enabling the continued investment in technology and skills. The business is on track to deliver against its 2025 commitments.

#### Composition of client revenue<sup>1</sup>



	Change %	CCY %
<ul><li>Multinational corporates</li><li>Africa</li></ul>	1	15
Local corporates	(5)	11
<ul><li>Multinational corporates</li><li>International</li></ul>	(8)	14

The graph represents composition, the table reflects period-on-period growth.

#### **Composition of client** revenue by sector<sup>1</sup>



	Change %	CCY %
Financial Institutions Telecommunications	9	25
& Media	(2)	13
Energy & Infrastructure	(3)	21
Real Estate	(7)	2
Mining & Metals	(8)	(6)
Consumer	(10)	14
Diversified Industries	(13)	5
Sovereign & Public Sector	(31)	(29)

<sup>&</sup>lt;sup>1</sup> The graph represents composition, the table reflects period-on-period growth.

#### Composition of total income by geography (%)



	1H24	1H23
■ Global markets South Africa	18	17
Global markets Africa Regions	20	28
Investment banking South Africa	10	9
Investment banking Africa Regions	11	11
Transaction banking South Africa	15	13
■ Transaction banking Africa Regions	26	22

#### SUSTAINABLE FINANCE IMPACT INDICATORS

	1H24 Rbn	1H23 Rbn	FY23 Rbn
Sustainable finance key metrics			
Sustainable finance annual mobilisation	21.8	28.0	50.6
South Africa	18.1	17.0	35.3
Africa Regions	3.7	11.0	15.3
Total cumulative (since FY22)	126.9	82.6	105.1
Use of proceeds <sup>1</sup>	15.8	15.5	26.4
Green	6.6	13.8	21.3
Social	2.9	0.9	4.4
Other	6.3	0.8	0.7
General purpose <sup>2</sup>	6.0	12.5	24.2
Sustainable finance key sub metrics			
Renewable energy financing cumulative (since FY22) <sup>3</sup>	40.2	30.8	33.6
Treasury transactions	7.1	6.7	16.6
Green, social sustainable (use of proceeds) treasury transactions	7.1	6.7	6.7
General purpose	0.0	0.0	9.9

Financing, arranging or investments directed exclusively towards a specific purpose i.e. green, social, sustainable (green and social) or transition.
 Financing and arranging for general corporate purposes with sustainability indicators and targets embedded into the facility. May include sustainability-linked, pure play (corporate funding for organisations deriving ≥ 90% revenue/EBITDA from eligible green/social activities) and transition.

Financing of new renewable energy power plants, excluding bonds arranged.

### CORPORATE & INVESTMENT BANKING

#### SUMMARISED INCOME STATEMENT

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	34	13	16 706	14 787	30 746
Non-interest revenue	(4)	(19)	14 646	18 119	32 772
Net fee and commission revenue	17	1	4 261	4 225	8 581
Trading revenue	(3)	(19)	9 711	12 043	20 598
Other revenue	11	0	459	459	1 084
Other gains and losses on financial instruments	(85)	(85)	215	1 392	2 509
Total income	13	(5)	31 352	32 906	63 518
Credit impairment charges	(66)	(74)	(393)	(1 531)	(1 662)
Operating expenses	13	0	(13 950)	(13 905)	(29 207)
Inter-BU attribution expense	(1)	(13)	(1 561)	(1 791)	(3 451)
Headline earnings	17	(1)	10 434	10 585	19 594

#### LOANS AND ADVANCES

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net loans and advances to banks	24	7	198 769	185 403	196 105
Gross loans and advances to banks	24	7	199 043	185 573	196 260
Credit impairments for loans and advances to banks	67	61	(274)	(170)	(155)
Net loans and advances to customers	14	9	590 754	543 870	586 536
Investment banking	14	9	449 876	411 529	433 816
Global markets	25	23	49 195	39 841	47 693
Transaction banking	13	(1)	91 683	92 500	105 027
Gross loans and advances to customers including high quality liquid assets (HQLA)	14	8	610 596	565 853	607 780
Less: HQLA	(18)	(18)	(9 764)	(11 914)	(10 264)
Gross loans and advances to customers	14	8	600 832	553 939	597 515
Investment banking	14	9	457 923	418 390	442 161
Global markets	26	24	49 587	39 883	47 803
Transaction banking	11	(2)	93 322	95 666	107 552
Credit impairments for loans and advances to customers	6	0	(10 078)	(10 069)	(10 979)
Investment banking	25	17	(8 047)	(6 861)	(8 344)
Global markets	>100	>100	(392)	(42)	(110)
Transaction banking	(46)	(48)	(1 639)	(3 166)	(2 525)
Total coverage ratio			1.7	1.8	1.8
Net loans and advances	17	8	789 523	729 273	782 641
Gross loans and advances	17	8	799 875	739 512	793 776
Credit impairments	6	1	(10 352)	(10 239)	(11 135)
Credit impairments for loans and advances to banks	67	61	(274)	(170)	(155)
Credit impairments for loans and advances to customers	6	0	(10 078)	(10 069)	(10 979)
Credit impairments for stage 3 loans	8	5	(7 542)	(7 217)	(8 128)
Credit impairments for stage 1 and 2 loans	0	(11)	(2 536)	(2 852)	(2 851)

#### **DEPOSITS AND CURRENT ACCOUNTS**

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Deposits from banks	30	20	185 415	154 466	159 690
Deposits from customers	4	0	1 015 374	1 012 756	1 015 146
Current accounts	20	2	147 929	145 452	140 949
Cash management deposits	(1)	(1)	199 433	201 778	207 824
Call deposits	0	(2)	135 312	137 625	132 513
Savings accounts	25	9	73	67	59
Term deposits	13	11	277 997	249 589	268 165
Negotiable certificates of deposit	(10)	(10)	170 690	190 375	172 756
Foreign currency and other deposits	0	(4)	83 940	87 870	92 880
Total deposits and current accounts	7	3	1 200 789	1 167 222	1 174 836

#### KEY STATEMENT OF FINANCIAL POSITION ITEMS

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Cash and balances with central banks	(4)	(17)	101 825	123 169	119 845
Financial investments	6	(0)	224 934	225 037	216 115
Trading assets	12	9	353 067	324 545	318 234
Trading liabilities	17	(1)	106 284	107 555	95 976

#### **KEY RATIOS**

		1H24	1H23	FY23
Headline earnings contribution to the group	%	47	50	46
Net interest margin	bps	280	265	266
CLR	bps	6	26	22
Customer CLR	bps	4	36	30
Coverage ratio	%	1.7	1.8	1.8
Cost-to-income ratio	%	44.5	42.3	46.0
ROE	%	23.0	24.1	22.0

### **CORPORATE & INVESTMENT BANKING**

### Composition of total income by solution (%)



	1H24	1H23
■ Transaction banking ■ Global markets	40 39	35 45
Investment banking	21	20

### Composition of headline earnings by solution (%)



	1H24	1H23
■ Transaction banking ■ Investment banking ■ Global markets	39 31 30	34 21 45
■ Global Illarkets	30	45

#### SUMMARISED INCOME STATEMENT BY SOLUTION

Global markets				Investment banking						
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	68	47	3 378	2 295	4 736	26	9	3 824	3 505	7 180
Non-interest revenue	(14)	(30)	8 844	12 596	21 238	8	(1)	2 902	2 920	5 948
Total income	(1)	(18)	12 222	14 891	25 974	18	5	6 726	6 425	13 128
Credit impairment charges Operating expenses	16 13	17 1	(586) (4 953)	(503) (4 889)	280 (10 189)	(>100) 10	(>100) (1)	295 (3 180)	(874) (3 227)	(1 617) (6 811)
Inter-BU attribution expense <b>Headline earnings</b>	(1) (15)	(13) (35)	(1 561) 3 133	(1 791) 4 785	(3 451) 7 654	62	50	3 276	2 178	4 453
Net loans and advances to customers	25	23	49 195	39 841	47 693	14	9	449 876	411 529	433 816
Deposits and current accounts from customers	(2)	(2)	615 900	629 323	598 941	(80)	(80)	159	811	(2)
Cost-to-income ratio (%)			40.5	32.8	39.2			47.3	50.2	51.9

		Tra	ansaction ban	king				Total		
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	28	6	9 504	8 987	18 830	34	13	16 706	14 787	30 746
Non-interest revenue	29	11	2 900	2 603	5 586	(4)	(19)	14 646	18 119	32 772
Total income	28	7	12 404	11 590	24 416	13	(5)	31 352	32 906	63 518
Credit impairment charges Operating expenses	31 16	(34) (0)	(102) (5 817)	(154) (5 789)	(325) (12 207)	(66) 13	(74) 0	(393) (13 950)	(1 531) (13 905)	(1 662) (29 207)
Inter-BU attribution expense  Headline earnings	33	11	4 025	3 622	7 487	(1) 17	(13) (1)	(1 561) 10 434	(1 791) 10 585	(3 451) 19 594
Net loans and advances to customers Deposits and current	13	(1)	91 683	92 500	105 027	14	9	590 754	543 870	586 536
accounts from customers	13	4	399 315	382 622	416 207	4	0	1 015 374	1 012 756	1 015 146
Cost-to-income ratio (%)			46.9	49.9	50.0			44.5	42.3	46.0

### **INSURANCE & ASSET MANAGEMENT**

#### **Insurance & Asset Management (IAM)**

Insurance & Asset Management's (IAM) headline earnings grew by 19% to R1 618 million, and ROE improved to 15.5% (1H23: 13.4%). Operating earnings growth of 9% to R2 582 million was underpinned by a combination of good risk experience in the Corporate Benefits portfolio and the risk experience in SA Retail tracking in line with actuarial assumptions. This result was dampened by the impact of currency translations in certain of the Africa Regions' markets. This, together with the execution of capital efficiency initiatives and a favourable Shareholder Portfolio (previously called Shareholder Assets and Exposures portfolio) result contributed to the increase in ROE. Good strategic progress was made during 1H24 which included the delivery of key initiatives to improve customer outcomes and position the business for future growth.

The Shareholder Portfolio, which is particularly sensitive to interest rate movements – both from interest rate sensitive exposures and cash holdings, and unlisted property valuations - produced a profit of R195 million for 1H24 (1H23: loss of R14 million), a marked improvement over the prior period attributable to more favourable investment market outcomes in the first half of 2024.

#### **Insurance operations**

Insurance operations earnings grew by 15% to R2 131 million. The South African insurance operating earnings were up by 14% to R2 191 million, mainly driven by an improved retail persistency experience, lower new business strain, as well as a risk claims experience which remained in line with modelled expectations. It is noted that persistency on certain books improved, but remain a negative variance particularly on regular premium investment propositions and risk offerings, and is being actively monitored and managed.

Good risk experience continued to contribute to a favourable underwriting performance in the Corporate Benefits business. Short-term insurance earnings were impacted by an adverse claims experience as a result of climate events during 1H24. Insurance operations new business value of R1 624 million was 13% higher than the prior period mainly due to improved margins and increased sales, specifically from guarantee-type products.

The solvency capital requirement cover of Liberty Group Limited at 30 June 2024 remained robust at 1.8 times (31 December 2023: 1.8 times) and was above the target range of 1.3 to 1.7 times. The solvency capital requirement cover of Standard Insurance Limited at 30 June 2024 was 2.0 times (31 December 2023: 2.7 times) and above the target of 1.7 times.

Long-term insurance indexed new business<sup>1</sup> in South Africa increased by 4% to R5 589 million, supported by sales of guaranteed investment plans and annuities. Focus remains on sales efforts and new business volumes in the prevailing tough consumer environment. Gross written premiums, in the short-term insurance operations, increased by 6% to R1 784 million in a highly competitive market.

Africa Regions' insurance operations earnings reflected an improvement against the prior period. The business experienced higher earnings across most of the countries it operates in, with a strong performance from the Kenyan short-term insurance business driven by improved investment returns, and the Lesotho Life business which benefitted from good new business growth. This was offset by higher losses in the Liberty Health portfolio.

Africa Regions' long-term insurance indexed new business increased by 26% to R366 million. This increase is attributable to a significant shift in the mix of sales from single premium to recurring premium business in the current period in Uganda, Botswana, and Lesotho, combined with increased new business sales across most of the portfolio.

Gross written premiums in Africa Regions' short-term insurance businesses grew by 11% to R1 046 million, supported by increased motor premiums across the portfolio, and higher medical product premiums in Kenya.

#### **Asset management**

Asset management operating earnings decreased by 19% to R472 million. The South African asset management operating earnings decreased by 3% to R181 million, largely as a result of planned operating expenses incurred in Stanlib. Net fee income was ahead of the prior period, with positive net external third-party customer inflows which were reflective of new mandates secured.

The Africa Regions' and offshore asset management operating earnings decreased by 27% to R291 million, driven predominantly by the material impact of the Nigerian Naira devaluation against most other currencies. The operational performance of the Nigerian business remains robust on a constant currency basis, growing

Assets under administration and management (AUA and AUM) in the South African asset management businesses increased by 11% to R1 063 billion. This growth was mainly attributed to the STANLIB South Africa business given positive net external third-party customer inflows and positive local and offshore investment market movements during 1H24. The Africa Regions' AUA and AUM were adversely impacted by the significant devaluation of the Nigerian Naira over the period.

#### Looking ahead

The business remains committed to executing its strategy to focus on investment in value adding initiatives and providing advice on a market leading range of propositions to take care of clients' needs and guide them to build and protect their wealth and lifestyle. Focus remains on retention of business, increasing digitisation and enhancing the group and IAM's client value proposition to deliver diversified revenues that complement the group's banking businesses. IAM remains committed to deliver franchise growth and financial outcomes to assist the group in achieving its 2025 target.

<sup>1</sup> A measure of long-term insurance new business which is calculated as the sum of twelve months premiums on new recurring premium policies and one-tenth of new single premium sales

# **INSURANCE & ASSET MANAGEMENT**

#### **KEY BUSINESS STATISTICS**

		Change %	1H24 Rm	1H23 Rm	FY23 Rm
Insurance operations					
New business value	Rm	13	1 624	1 441	3 000
South Africa insurance					
Long-term insurance operations					
Indexed new business	Rm	4	5 589	5 362	11 550
Solvency capital requirement cover of Liberty Group Limited	Times covered		1.8	1.7	1.8
Short-term insurance operations					
Gross written premiums	Rm	6	1 784	1 689	3 509
Solvency capital requirement cover of Standard Insurance Limited	Times covered		2.0	2.6	2.7
Africa Regions insurance					
Long-term insurance operations					
Indexed new business	Rm	26	366	290	578
Short-term insurance operations					
Gross written premiums	Rm	11	1 046	939	1 646
Asset management					
Asset management, AUM & AUA <sup>1</sup>	Rbn	2	1 458	1 436	1 480
South Africa	Rbn	11	1 063	958	1 007
Africa Regions	Rbn	(17)	395	478	473

 $<sup>^{\,1}\,\,</sup>$  Assets under management and assets under administration.

#### HEADLINE EARNINGS/(LOSS) PER BUSINESS OPERATION

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Insurance operations	15	2 131	1 853	3 945
South Africa	14	2 191	1 927	4 037
Africa Regions	(19)	(60)	(74)	(92)
Asset management	(19)	472	584	885
South Africa	(3)	181	187	195
Africa Regions and Standard Bank Offshore	(27)	291	397	690
Central costs, sundry income and other adjustments	(65)	(21)	(60)	(187)
Operating earnings	9	2 582	2 377	4 643
Shareholder Portfolio <sup>1</sup>	(>100)	195	(14)	418
Gross earnings before inter-BU attribution and IFRS 17 restatement impact	18	2 777	2 363	5 061
Reversal of accounting mismatch arising on consolidation of L2D	(100)	0	60	(71)
Inter-BU attribution headline earnings	9	(1 159)	(1 061)	(2 170)
Insurance South Africa	10	(1 100)	(1 002)	(2 026)
Insurance Africa Regions	0	(59)	(59)	(144)
Insurance & Asset Management headline earnings	19	1 618	1 362	2 820
ROE (%) – gross earnings		25.9	23.2	22.8
ROE (%) – net of inter-BU attribution		15.5	13.4	13.6

 $<sup>^{\,1}\,\,</sup>$  Previously referred to as the Shareholder Asset and Exposures portfolio.

# Composition of Insurance & Asset Management headline earnings

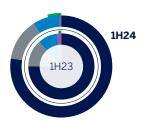
(before inter-BU attribution) (Rm)



	1H24	1H23
■ Insurance Operations South Africa	2 191	1 927
<ul><li>Insurance Operations Africa Regions</li></ul>	(60)	(74)
Asset Management Operations South Africa	181	187
Asset Management Operations Africa Regions and International	291	397
Other	(21)	0
Shareholder Portfolio	195	(14)

## Composition of South African Insurance Operations headline earnings

(before inter-BU attribution) (Rm)



	1H24	1H23
<ul> <li>SA Life Savings and Investments (Liberty SA Retail and Embedded Funeral and Credit Life)</li> </ul>		
Funeral and Credit Life)	1 771	1 466
LibFin Markets	303	261
Corporate Benefits	201	184
Short-term Insurance	7	43
Other	(91)	(27)

#### SUMMARISED INCOME STATEMENT

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net interest income	(25)	231	306	693
Non-interest revenue	(18)	1 954	2 369	4 257
Net fee and commission revenue	(10)	2 092	2 328	4 362
Trading revenue	100	(2)	(1)	85
Other revenue	1	1 176	1 170	2 223
Other gains and losses on financial instruments	(100)	0	5	7
Inter-BU attribution	16	(1 312)	(1 133)	(2 420)
Net income from insurance & asset management activities	(3)	8 837	9 143	17 425
Total income	(7)	11 022	11 818	22 375
Credit impairment charges	(>100)	(1)	3	1
Operating expenses	(11)	(7 079)	(7 960)	(14 974)
Headline earnings	19	1 618	1 362	2 820

#### SA LIFE SAVINGS AND INVESTMENTS – HEADLINE EARNINGS

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Release of margins	5	1 379	1 309	2 714
Variances, modelling and assumption changes (net of CSM)	(26)	82	111	18
New business strain	(33)	(503)	(749)	(1 251)
Project and non-cost per policy expenses	18	(198)	(168)	(412)
Embedded risk bancassurance	9	1 315	1 208	2 401
Investment in strategic initiatives	2	(237)	(233)	(449)
Other	>100	(67)	(12)	39
Headline earnings before inter-BU attribution	21	1 771	1 466	3 060
Inter-BU attribution headline earnings	10	(1 100)	(1 002)	(2 026)
Headline earnings	45	671	464	1 034

NOTES	
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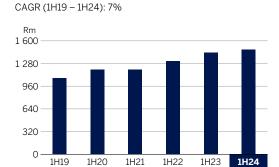


# BANKING FINANCIAL PERFORMANCE

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### LOANS AND ADVANCES

#### **Gross loans and advances to customers**



1 193

1 318

1 436

1 480

1 079

1 193

### Composition of loans to customers (%)



	1H24	1H23
Corporate and sovereign lending	41	39
Home services	32	32
Business lending	9	10
Vehicle and asset finance	9	9
Personal lending	7	7
Card and payments	2	3

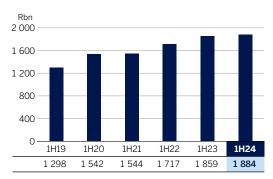
	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Home services	1	1	468 501	465 658	466 734
Vehicle and asset finance	9	7	131 176	122 777	126 754
Card and payments	3	3	39 810	38 818	38 934
Personal unsecured lending	3	(2)	104 582	106 695	104 741
Business lending	0	(6)	138 711	148 337	140 604
Corporate and sovereign lending	14	8	600 832	553 939	597 515
Central and other	83	>100	(3 688)	(1 602)	(4 084)
Gross loans and advances to customers	7	3	1 479 924	1 434 622	1 471 198
Credit impairments on loans and advances to customers	12	8	(66 532)	(61 485)	(63 840)
Credit impairments on stage 3 loans	16	13	(48 975)	(43 384)	(45 937)
Credit impairments on stage 1 and 2 loans	(1)	(3)	(17 557)	(18 101)	(17 903)
Net loans and advances to customers	6	3	1 413 392	1 373 137	1 407 358
Net loans and advances to banks	18	6	202 434	191 704	200 590
Gross loans and advances to banks	18	6	202 708	191 874	200 745
CIB bank lending	24	7	199 043	185 573	190 620
Central and other	(>100)	(42)	3 665	6 301	4 485
Credit impairments on loans and advances to banks	67	61	(274)	(170)	(155)
Net loans and advances	8	3	1 615 826	1 564 841	1 607 948
Gross loans and advances	7	3	1 682 632	1 626 496	1 671 943
Credit impairments	12	8	(66 806)	(61 655)	(63 995)

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Loans and advances classification <sup>1</sup>				
Net loans and advances measured at amortised cost	3	1 614 995	1 564 212	1 607 233
Loans and advances measured at fair value through profit or loss	32	831	629	715
Total net loans and advances	3	1 615 826	1 564 841	1 607 948

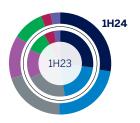
 $<sup>^{\,1}\,\,</sup>$  For more detail on the classification of the group's assets and liabilities, refer to pages 124 – 127.

### DEPOSITS AND DEBT FUNDING

### **Deposits from customers** CAGR (1H19 – 1H24): 8%



#### **Composition of deposits** from customers (%)



	1H24	1H23
Call deposits	28	27
Term deposits	23	21
Current accounts	20	20
<ul><li>Cash management deposits</li></ul>	14	14
Negotiable certificates of deposits	9	10
Foreign currency and other deposits	3	5
Savings accounts	3	3

	CCY	Change	1H24	1H23	FY23
	%	%	Rm	Rm	Rm
Current accounts	15	1	367 645	363 632	363 162
Cash management deposits	1	1	262 131	260 763	267 419
Call deposits	5	3	525 137	510 252	523 130
Savings accounts	16	2	47 705	46 858	46 797
Term deposits	11	8	429 282	396 420	426 652
Negotiable certificates of deposit	(10)	(10)	170 812	190 361	172 804
Foreign currency and other deposits	(10)	(10)	81 174	90 469	97 443
Deposits from customers	5	1	1 883 886	1 858 755	1 897 407
Deposits from banks	17	11	151 570	136 947	128 111
Total deposits and debt funding	6	2	2 035 456	1 995 702	2 025 518
Retail priced deposits		(1)	643 767	648 199	663 527
Wholesale priced deposits		3	1 391 689	1 347 503	1 361 991
Wholesale priced deposits – customers		2	1 240 119	1 210 556	1 233 880
Wholesale priced deposits – banks		11	151 570	136 947	128 111
			•		

### **AVERAGE STATEMENT** OF FINANCIAL POSITION

		1H24		1H23			
	Average balance Rm	Interest Rm	Average rate bps	Average balance Rm	Interest Rm	Average rate bps	
Interest-earning assets							
Cash and balances with central banks <sup>1</sup>	97 262			97 614			
Financial investments <sup>2</sup>	313 012	18 360	1 180	282 466	13 755	982	
Net loans and advances	1 629 183	91 518	1 130	1 564 715	84 744	1 092	
Gross loans and advances	1 696 333	91 518	1 085	1 624 005	84 744	1 052	
Gross loans and advances to banks	229 373	7 317	642	198 623	6 284	638	
Gross loans and advances to customers	1 466 960	84 201	1 154	1 425 382	78 460	1 110	
Home services	465 500	26 503	1 145	462 457	24 756	1 080	
Vehicle and asset finance	128 055	7 424	1 166	120 425	6 582	1 102	
Card and payments	39 356	3 544	1 811	38 684	3 341	1 742	
Personal unsecured lending	105 593	8 458	1 611	106 636	8 175	1 546	
Business lending	139 149	8 549	1 236	148 746	8 580	1 163	
Corporate and sovereign lending	591 239	29 723	1 011	549 949	27 026	991	
Central and other	(1 932)			(1 515)			
Credit impairment charges on loans and advances	(67 150)			(59 290)	<u></u>		
Interest-earning assets	2 039 457	109 878	1 083	1 944 795	98 499	1 021	
Trading book assets	310 855			315 514			
Non-interest-earning assets	216 655			187 691			
Average assets	2 566 967	109 878	861	2 448 000	98 499	811	
Interest-bearing liabilities							
Deposits and debt funding	2 053 741	58 019	568	1 952 839	50 410	521	
Deposits from banks	207 590	6 197	600	182 280	5 333	590	
Deposits from customers	1 846 151	51 822	564	1 770 559	45 077	513	
Current accounts	350 190	983	56	357 074	808	46	
Savings accounts	45 790	815	358	46 654	697	301	
Cash management deposits	244 588	6 833	562	231 085	5 741	501	
Call deposits	546 355	14 368	529	507 399	11 685	464	
Negotiable certificates of deposit	179 171	8 172	917	183 588	8 194	900	
Term and other deposits	492 090	20 651	844	459 102	17 952	789	
Central and other	(12 033)			(14 343)	<u></u>	<u></u>	
Subordinated bonds	29 982	1 434	962	25 345	1 143	909	
Interest-bearing liabilities	2 083 723	59 453	574	1 978 184	51 553	526	
Average equity	209 268			198 793			
Trading book liabilities	105 004			98 120			
Other liabilities	168 972			172 903			
Other habilities							
Average equity and liabilities	2 566 967	59 453	466	2 448 000	51 553	425	

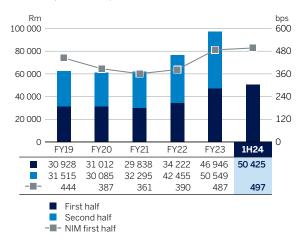
<sup>1</sup> Cash and balances with central banks are the SARB interest-free deposit and other prudential assets. This is utilised to meet liquidity requirements and is reflected in the margins as part of interest-earning assets to reflect the cost of liquidity.

2 Is representative of interest-earning assets only.

# NET INTEREST INCOME AND NET INTEREST MARGIN ANALYSIS

### Net interest income (NII) and net interest margin (NIM)

NII CAGR (1H19 - 1H24): 10%



#### MOVEMENT IN AVERAGE INTEREST-EARNING ASSETS, NET INTEREST INCOME AND NIM

	Average interest- earning assets Rm	Net interest income Rm	Net interest margin bps
1H23 <sup>1</sup>	1 944 795	46 002	477
Stage 3 interest income change in calculation methodology		944	10
Restated 1H23	1 944 795	46 946	487
Asset growth	94 662	2 285	
Cash and balances with central banks	(352)		
Financial investments	30 546		
Loans and advances	64 468		
Asset margin pricing and mix		(1 412)	(14)
Impact due to pricing		(1 012)	(10)
Impact due to mix and other		(400)	(4)
Liability margin pricing and mix		2 460	23
Deposit margin pricing and mix		307	3
Impact due to pricing		23	0
Impact due to mix and other		284	3
Endowment impact		2 153	20
Funding endowment		1 382	13
Capital endowment		771	7
Balance sheet management and other		146	1
1H24	2 039 457	50 425	497

 $<sup>^{\,1}\,</sup>$  Includes an adjustment for business changes between Banking and IAM.

#### Net interest income and net interest margin

Increase in net interest income is largely due to balance sheet growth, higher average interest rates and change in portfolio mix. Driven by:

- New business volumes across the portfolio supported balance sheet growth which resulted in higher net interest income.
- Positive endowment impact due to higher average interest rates across most of the portfolio.
- Change in balance sheet mix as retail deposits outpaced corporate deposit growth.
- In 1H23, gains and losses on liquid assets, held at fair value, were recorded in other gains and losses on financial instruments. These liquid assets matured and the proceeds were reinvested in new liquid assets which were classified as amortised cost and the related income was recorded in net interest income in 1H24.
- Elevated non-performing loans led to increased interest in suspense particularly in the Retail market.

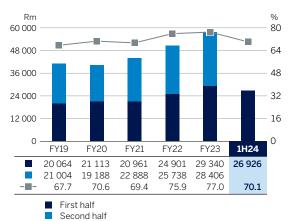
#### Partly offset by:

- Competitive new business pricing in Home services as competitors re-entered the market.
- Corporate lending impacted by competitive pricing as client activity increased in a post-pandemic environment.
- Change in balance sheet mix as corporate lending grew faster than retail lending.

### NON-INTEREST REVENUE ANALYSIS

#### Non-interest revenue

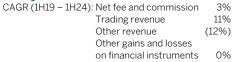
CAGR (1H19 - 1H24): 6%

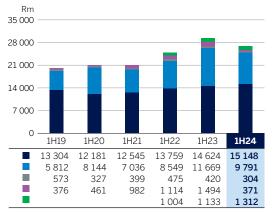


-■- Non-interest revenue to total

operating expenses - first half

#### Analysis of non-interest revenue





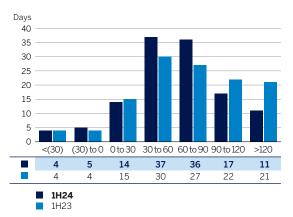
- Net fee and commission
- Trading revenue
- Other revenue
- Other gains and losses on financial instruments
- Insurance inter-BU attribution¹

	CCY %	Change %	1H24 Rm	1H 23 Rm	FY23 Rm
Net fee and commission revenue	12	4	15 148	14 624	30 825
Fee and commission revenue	13	5	20 316	19 350	40 315
Account transaction fees	13	8	5 794	5 353	10 948
Card-based commission	9	6	4 699	4 425	9 351
Electronic banking	15	11	3 206	2 882	6 116
Foreign currency service fees	7	(11)	1 413	1 584	3 413
Documentation and administration fees	13	4	1 386	1 331	2 686
Arrangement, guarantee and other committed fees	19	12	1 189	1 065	2 160
Knowledge-based fees and commission	28	(10)	689	768	1 459
Other	11	(0)	1 940	1 941	4 182
Fee and commission expense	15	9	(5 168)	(4 726)	(9 490)
Trading revenue	(1)	(16)	9 791	11 669	20 532
Fixed income and currencies	1	(19)	7 446	9 133	15 752
Commodities	(60)	(60)	71	178	213
Equities	(3)	(3)	2 274	2 358	4 567
Other revenue	(16)	(28)	304	420	1 241
Other gains and losses on financial instruments	(75)	(75)	371	1 494	2 728
Insurance inter-BU attribution <sup>1</sup>	16	16	1 312	1 133	2 420
Non-interest revenue	2	(8)	26 926	29 340	57 746

 $<sup>^{\,1}\,\,</sup>$  Share of profit between product houses and distribution network.

#### Distribution of daily trading income

(frequency of days)



#### Net fee and commission revenue

- Account transaction fees increased due to annual price increases as well as solid growth in the retail portfolio, particularly in South Africa, driven by a larger client base and client retention strategies, which resulted in higher transactional volumes.
- Ongoing growth in card-based commissions due to higher card issuing and acquiring turnover particularly related to customer spend.
- Growth in electronic banking fees due to a combination of clients' continued preference to process online transactions in real-time, together with their ongoing adoption of digital platforms.
- Lower foreign currency service fees driven by a reduction in corporate margins on foreign exchange transactions in West Africa on the back of increased competition.
- Increase in arrangement, guarantee and other committed fees as a result of good deal activity related to the energy transition across the continent.
- Decline in knowledge-based fees as difficult market conditions led to reduced client activity related to advisory services.
- Fee and commission expenses increased due to:
  - Higher card processing costs and related volumes, particularly linked to international spend.
  - Higher card expenses in line with increased transactional activity.

#### **Trading revenue**

- Reduction in fixed income and currencies off a high base driven by:
  - Lower client demand for structured foreign exchange transactions in West Africa.
  - Non-recurring gains as currencies devalued in certain African markets in the prior period.
- Decline in commodities revenue due to reduced opportunities to provide client hedging solutions in the current period.
- Decrease in equity trading revenues with lower equity investment appetite limiting client activity and trading opportunities.

### Other gains and losses on financial instruments

• In 1H23, gains and losses on liquid assets, held at fair value, were recorded in other gains and losses on financial instruments. These liquid assets matured and the proceeds were reinvested in new liquid assets which were classified as amortised cost and the related income was recorded in net interest income in 1H24.

#### **Insurance inter-BU attribution**

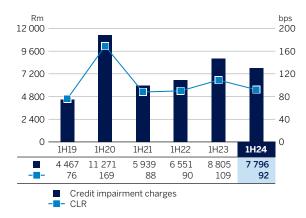
 Growth in insurance revenue due to a combination of an increased Flexi Funeral policy base and an improved claims experience in the credit life business.

### CREDIT IMPAIRMENT ANALYSIS

### INCOME STATEMENT CHARGES

### Credit impairment charges on loans and advances

CAGR (1H19 - 1H24): 12%



#### INCOME STATEMENT CREDIT IMPAIRMENT CHARGES

	1H24							
	Change %	Stage 1 Rm	Stage 2¹ Rm	Total stage 1 and 2 Rm	Stage 3¹ Rm	Credit impairment charges Rm	Credit loss ratio bps	
Home services	(5)	(127)	(208)	(335)	1 990	1 655	71	
Vehicle and asset finance	(4)	(5)	77	72	969	1 041	164	
Card and payments	(12)	(5)	28	23	982	1 005	514	
Personal unsecured lending	(1)	30	153	183	2 322	2 505	477	
Business lending and other	2	40	245	285	1 056	1 341	194	
Corporate and sovereign lending	(88)	(61)	(99)	(160)	281	121	4	
CIB bank lending	>100	168	(40)	128		128	11	
Total loans and advances credit impairment charges	(11)	40	156	196	7 600	7 796	92	
Credit impairment charges/(release) – financial investments Credit impairment charges – letters of credit, guarantees and	(84)					85		
other	100					98		
Total credit impairment charges	(15)					7 979		

<sup>1</sup> Includes post-write-off recoveries and modification gains and losses.

<sup>&</sup>lt;sup>2</sup> 1H23 restated, refer to page 116 for further detail.

#### **Credit impairment charges**

Lower credit impairment charges driven by:

- Robust risk appetite, watchlist management and collection optimisation strategies resulted in lower impairment charges across the retail and business segments portfolios.
- Debt restructure and cure of a long-standing stage 3 loan resulted in write backs of prior period corporate provisions.
- Lower sovereign impairment charges in the current period. Prior period included the impact of negative sovereign credit risk in certain markets.

#### Partly offset by:

- Specific corporate provisions raised for stage 3 exposures in the Financial institutions sector in South Africa and Real estate sector in East Africa.
- Increased credit impairment charges linked to a decline in customer affordability on the back of higher interest rates.
- Elevated credit impairment charges in West Africa and Standard Bank Offshore primarily driven by higher stage 3 provisions linked to specific exposures in the business segment.

1H23 <sup>2</sup>							ı	FY23			
Stage 1 Rm	_	Total stage 1 and 2 Rm	Stage 3 <sup>1</sup> Rm	Credit impairment charges Rm	Credit loss ratio bps	Stage 1 Rm	Stage 2 <sup>1</sup> Rm	Total stage 1 and 2 Rm	Stage 3 <sup>1</sup> Rm	Credit impairment charges/ (release) Rm	Credit loss ratio bps
(30)	) 296	266	1 480	1 746	76	143	796	939	2 218	3 157	68
(1)	) 104	103	980	1 083	181	(69)	(52)	(121)	2 025	1 904	156
10	157	167	981	1 148	599	(29)	5	(24)	2 171	2 147	553
51	261	312	2 218	2 530	479	90	332	422	3 947	4 369	412
103	118	221	1 088	1 309	178	57	43	100	2 821	2 921	203
60	(72)	(12)	984	972	36	93	(3)	90	1 659	1 749	30
43	(26)	17		17	2	(29)	21	(8)		(8)	
236	838	1 074	7 731	8 805	109	256	1 142	1 398	14 841	16 239	98
				535						(159)	_
				49						182	
				9 389						16 262	

### CREDIT IMPAIRMENT ANALYSIS

# RECONCILIATION OF EXPECTED CREDIT LOSS FOR LOANS AND ADVANCES MEASURED AT AMORTISED COST

	1 January 2024 opening balance Rm	Total transfers between stages Rm	Net provisions raised and (released) Rm	
Home services	18 816		1 556	
Stage 1	1 080	443	(570)	
Stage 2	3 355	(371)	154	
Stage 3	14 381	(72)	1 972	
Vehicle and asset finance	7 489		1 023	
Stage 1	635	582	(587)	
Stage 2	1 634	(511)	574	
Stage 3	5 220	(71)	1 036	
Card and payments	4 438		922	
Stage 1	700	15	(20)	
Stage 2	1 108	(20)	47	
Stage 3	2 630	5	895	
Personal unsecured lending	12 619		2 432	
Stage 1	1 637	525	(495)	
Stage 2	2 447	(370)	461	
Stage 3	8 535	(155)	2 466	
Business lending and other	9 499		1 511	
Stage 1	766	248	(208)	
Stage 2	1 690	(301)	546	
Stage 3	7 043	53	1 173	
Corporate and sovereign lending	10 979		141	
Stage 1	2 005	110	(171)	
Stage 2	846	20	(119)	
Stage 3	8 128	(130)	431	
CIB bank lending	155		128	
Stage 1	93	(4)	172	
Stage 2	62	4	(44)	
Total	63 995		7 713	
Stage 1	6 916	1 919	(1 879)	
Stage 2	11 142	(1 549)	1 619	
Stage 3	45 937	(370)	7 973	

The income statement credit impairment charge on loans and advances of R7 796 million is made up of total transfers, net provision raised of R7 713 million plus modification losses net of post-write-off recoveries of R83 million.

lmpai accou written	ints and othe	of money & interest in suspense	June 2024 closing balance Rm	Modification (losses) and recoveries of amounts written off Rm
3)	888) 250	777	20 511	(99)
	(1	.)	952	
	17	<b>'</b>	3 155	(9)
3)	888) 234	777	16 404	(90)
(7	765) 127	231	8 105	(18)
	(13	•	617	
	(38	3)	1 659	(14)
(7	765) 178		5 829	(4)
(7	700) 14	170	4 844	(83)
			695	
	(6	5)	1 129	(1)
(7	700) 20	170	3 020	(82)
(2 4	493) (576	325	12 307	(73)
	23	<b>3</b>	1 690	
	129	)	2 667	(62)
(2 4	493) (728	325	7 950	(11)
(7	742) (127	) 546	10 687	170
	(89	))	717	
	(195	5)	1 740	
(7	742) 157	546	8 230	170
(9	994) (222	2) 174	10 078	20
	(57	")	1 887	
	(98	3)	649	
(9	994) (67	) 174	7 542	20
	(9	))	274	
	(8	3)	253	
	(1	.)	21	
(6 5	582) (543	3) 2 223	66 806	(83)
	(145	5)	6 811	
	(192	2)	11 020	(86)
(6 5	582) (206	5) 2 223	48 975	3

### CREDIT IMPAIRMENT ANALYSIS

# RECONCILIATION OF EXPECTED CREDIT LOSS FOR LOANS AND ADVANCES MEASURED AT AMORTISED COST

	1 January 2023 opening balance Rm	Total transfers between stages Rm	Net provisions raised and released Rm	
Home services	16 429		3 014	
Stage 1	925	184	(41)	
Stage 2	2 707	(98)	846	
Stage 3	12 797	(86)	2 209	
Vehicle and asset finance	7 381		1 827	
Stage 1	810	133	(202)	
Stage 2	1 933	(289)	203	
Stage 3	4 638	156	1 826	
Card and payments	3 825		2 200	
Stage 1	724	80	(109)	
Stage 2	1 139	(146)	122	
Stage 3	1 962	66	2 187	
Personal unsecured lending	10 662		4 199	
Stage 1	1 480	(136)	226	
Stage 2	2 424	(51)	226	
Stage 3	6 758	187	3 747	
Business lending and other	8 060		3 260	
Stage 1	830	(183)	240	
Stage 2	1 236	(241)	271	
Stage 3	5 994	424	2 749	
Corporate and sovereign lending	9 324		1 928	
Stage 1	1 961	1	92	
Stage 2	871	(1)	(2)	
Stage 3	6 492		1 838	
CIB bank lending	147		(8)	
Stage 1	106		(29)	
Stage 2	41		21	
Total	55 828		16 420	
Stage 1	6 836	79	177	
Stage 2	10 351	(826)	1 687	
Stage 3	38 641	747	14 556	

The income statement credit impairment charge on loans and advances of R16 239 million is made up of total transfers, net provision raised and released of R16 420 million less modification losses and post-write-off recoveries of R181 million.

Impaired accounts written off Rm					
12	accounts written off	translation and other movements	of money & interest in suspense	2023 closing balance	losses and recoveries of amounts written off
(100)       3 355       (48)         (1 512)       (342)       1 315       14 381       (95)         (1 598)       (485)       364       7 489       (77)         (106)       635       (213)       1 634       (34)         (1 598)       (166)       364       5 220       (43)         (1 859)       (27)       299       4 438       53         5       700         (7)       1 108       (29)         (1 859)       (25)       299       2 630       82         (3 615)       285       1 088       12 619       (170)         67       1 637       (152)       2 447       (157)         (3 615)       370       1 088       8 535       (13)         (1 928)       (306)       413       9 499       339         (121)       766       424       1 690       (13)         (1 928)       (609)       413       7 043       352         (1 120)       (55)       902       10 979       179         (49)       2 005       (22)       846       (1100)       69         (1 120)       16       902       8 128	(1 512)	(430)	1 315	18 816	(143)
(1 512)     (342)     1 315     14 381     (95)       (1 598)     (485)     364     7 489     (77)       (106)     635       (213)     1 634     (34)       (1 598)     (166)     364     5 220     (43)       (1 859)     (27)     299     4 438     53       5     700     700     1 108     (29)       (1 859)     (25)     299     2 630     82       (3 615)     285     1 088     12 619     (170)       67     1 637     (157)       (3 615)     370     1 088     8 535     (13)       (1 928)     (306)     413     9 499     339       (121)     766       424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (176)     6 916		12		1 080	
(1 598)       (485)       364       7 489       (77)         (106)       635       (213)       1 634       (34)         (1 598)       (166)       364       5 220       (43)         (1 859)       (27)       299       4 438       53         5       700       700       700       1 108       (29)         (1 859)       (25)       299       2 630       82         (3 615)       285       1 088       12 619       (170)         67       1 637       (152)       2 447       (157)         (3 615)       370       1 088       8 535       (13)         (1 928)       (306)       413       9 499       339         (121)       766       76		(100)		3 355	(48)
(106)       635         (213)       1 634       (34)         (1 598)       (166)       364       5 220       (43)         (1 859)       (27)       299       4 438       53         5       700       82       700       700       82       700       82       700       82       700       82       700       82       700       82       700 <td>(1 512)</td> <td>(342)</td> <td>1 315</td> <td>14 381</td> <td>(95)</td>	(1 512)	(342)	1 315	14 381	(95)
(213)       1 634       (34)         (1 598)       (166)       364       5 220       (43)         (1 859)       (27)       299       4 438       53         5       700       82       700       82       700       82       700       82       700       82       700       82       700       82       700	(1 598)	(485)	364	7 489	(77)
(1 598)     (166)     364     5 220     (43)       (1 859)     (27)     299     4 438     53       5     700       (7)     1 108     (29)       (1 859)     (25)     299     2 630     82       (3 615)     285     1 088     12 619     (170)       67     1 637       (152)     2 447     (157)       (3 615)     370     1 088     8 535     (13)       (1 928)     (306)     413     9 499     339       (121)     766       424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)		(106)		635	
(1 859)       (27)       299       4 438       53         5       700       700       700       700       700       700       700       700       700       700       700       700       700       700       700       700       700       700       829       2 630       82       82       200       82       82       82       82       82       82       83       82       83       85       85       85       85       85       85       133       93       93       93       93       93       93       93       93       93       93       93       93       93       93       93       93       93       93		(213)		1 634	` ′
5     700       (7)     1 108     (29)       (3 615)     285     1 088     12 619     (170)       67     1 637       (152)     2 447     (157)       (3 615)     370     1 088     8 535     (13)       (1 928)     (306)     413     9 499     339       (121)     766       424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)		(166)	364	5 220	(43)
(7)     1 108     (29)       (1 859)     (25)     299     2 630     82       (3 615)     285     1 088     12 619     (170)       67     1 637       (152)     2 447     (157)       (3 615)     370     1 088     8 535     (13)       (1 928)     (306)     413     9 499     339       (121)     766       424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)	(1 859)		299		53
(1 859)     (25)     299     2 630     82       (3 615)     285     1 088     12 619     (170)       67     1 637       (152)     2 447     (157)       (3 615)     370     1 088     8 535     (13)       (1 928)     (306)     413     9 499     339       (121)     766       424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)		_			
(3 615)       285       1 088       12 619       (170)         67       1 637         (152)       2 447       (157)         (3 615)       370       1 088       8 535       (13)         (1 928)       (306)       413       9 499       339         (121)       766       760       766       766       766       766       766       766       766       762       766       766       766       766       766       766       766       762       766       766       766       766       766       766       766       766       766       766       76					` ′
67		· , ,			
(152)     2 447     (157)       (3 615)     370     1 088     8 535     (13)       (1 928)     (306)     413     9 499     339       (121)     766       424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)	 (3 615)		1 088		(170)
(3 615)     370     1 088     8 535     (13)       (1 928)     (306)     413     9 499     339       (121)     766       424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)					
(1 928)       (306)       413       9 499       339         (121)       766         424       1 690       (13)         (1 928)       (609)       413       7 043       352         (1 120)       (55)       902       10 979       179         (49)       2 005       205       205         (22)       846       179         16       155       16       93         16       93       62         (11 632)       (1 002)       4 381       63 995       181         (176)       6 916       (281)					
(121)       766         424       1 690       (13)         (1 928)       (609)       413       7 043       352         (1 120)       (55)       902       10 979       179         (49)       2 005	 				
424     1 690     (13)       (1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)	 (1 928)	· , ,	413		339
(1 928)     (609)     413     7 043     352       (1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)		, ,			
(1 120)     (55)     902     10 979     179       (49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)					
(49)     2 005       (22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)	 				
(22)     846       (1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)	 (1 120)		902		179
(1 120)     16     902     8 128     179       16     155       16     93       62       (11 632)     (1 002)     4 381     63 995     181       (176)     6 916       (70)     11 142     (281)		` '			
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(11 632) (1 002) 4 381 63 995 181 (176) 6 916 (70) 11 142 (281)		16			
(176) 6 916 (70) 11 142 (281)				62	
(70) 11 142 (281)	 (11 632)	(1 002)	4 381	63 995	181
(11 632) (756) 4 381 45 937 462					` ′
	(11 632)	(756)	4 381	45 937	462

Total gross loans and advances

### CREDIT IMPAIRMENT ANALYSIS

### LOANS AND ADVANCES PERFORMANCE

	_	SB 1 –	12	SB 13 ·	- 20	SB 21 -	- 25
	Gross carrying loans and advances Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm
1H24							
Home services	468 501	67 681	135	285 086	8 360	10 758	48 140
Vehicle and asset finance	131 176	48 829	79	53 864	9 039	3 062	5 116
Card and payments	39 810	2 645		23 303	184	4 178	4 754
Personal unsecured lending	104 582	8 741	1	63 021	949	9 788	9 795
Business lending and other	137 951	37 573	625	69 652	2 099	3 223	11 286
Corporate and sovereign lending	600 764	348 136	2 089	216 555	14 083	3 278	1 832
CIB bank lending	199 043	160 991	181	23 170	1 596	13 012	93
Central and other	(26)	(26)					
Gross loans and advances	1 681 801	674 570	3 110	734 651	36 310	47 299	81 016
Percentage of total book (%)	100.0	40.1	0.2	43.7	2.2	2.8	4.8
Gross loans and advances at amortised cost	1 681 801						
Gross loans and advances at fair value	831						
Total gross loans and advances	1 682 632						
		SB1-	12	SB 13 -	- 20	SB 21 -	- 25
	Gross carrying loans and advances Rm	SB1- Stage 1 Rm	12 Stage 2 Rm	SB 13 - Stage 1 Rm	- 20 Stage 2 Rm	SB 21 - Stage 1 Rm	- 25 Stage 2 Rm
FY23	carrying loans and advances	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
	carrying loans and advances	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
Home services	carrying loans and advances Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm
Home services Vehicle and asset finance Card and payments	carrying loans and advances Rm	Stage 1 Rm 66 742	Stage 2 Rm	Stage 1 Rm 285 250	Stage 2 Rm 8 947	Stage 1 Rm 11 291 4 279 4 097	Stage 2 Rm 50 675
Home services Vehicle and asset finance Card and payments Personal unsecured lending	carrying loans and advances Rm  466 734 126 754 38 934 104 741	Stage 1 Rm 66 742 42 160 2 184 7 149	Stage 2 Rm 39	Stage 1 Rm 285 250 56 493 23 807 64 981	Stage 2 Rm 8 947 7 432 223 604	Stage 1 Rm 11 291 4 279 4 097 10 793	Stage 2 Rm 50 675 5 806 4 553 9 385
Home services Vehicle and asset finance Card and payments Personal unsecured lending	carrying loans and advances Rm 466 734 126 754 38 934	Stage 1 Rm 66 742 42 160 2 184	Stage 2 Rm 39 6 272	Stage 1 Rm 285 250 56 493 23 807	Stage 2 Rm 8 947 7 432 223	Stage 1 Rm 11 291 4 279 4 097	Stage 2 Rm 50 675 5 806 4 553
Home services Vehicle and asset finance Card and payments Personal unsecured lending Business lending and other Corporate and sovereign lending	carrying loans and advances Rm  466 734 126 754 38 934 104 741 140 604 597 373	Stage 1 Rm 66 742 42 160 2 184 7 149 31 046 269 406	Stage 2 Rm 39 6 272 2 625	Stage 1 Rm 285 250 56 493 23 807 64 981 85 143 279 952	Stage 2 Rm 8 947 7 432 223 604 1 677 24 023	Stage 1 Rm 11 291 4 279 4 097 10 793 1 111 3 801	Stage 2 Rm 50 675 5 806 4 553 9 385 9 349 2 139
Home services Vehicle and asset finance Card and payments Personal unsecured lending Business lending and other Corporate and sovereign lending CIB bank lending	carrying loans and advances Rm  466 734 126 754 38 934 104 741 140 604 597 373 196 260	Stage 1 Rm 66 742 42 160 2 184 7 149 31 046 269 406 161 823	Stage 2 Rm 39 6 272	Stage 1 Rm 285 250 56 493 23 807 64 981 85 143	Stage 2 Rm 8 947 7 432 223 604 1 677	Stage 1 Rm 11 291 4 279 4 097 10 793 1 111	Stage 2 Rm 50 675 5 806 4 553 9 385 9 349
Home services Vehicle and asset finance Card and payments Personal unsecured lending Business lending and other Corporate and sovereign lending CIB bank lending	carrying loans and advances Rm 466 734 126 754 38 934 104 741 140 604 597 373 196 260 (172)	Stage 1 Rm 66 742 42 160 2 184 7 149 31 046 269 406 161 823 (172)	Stage 2 Rm 39 6 272 2 625 645	Stage 1 Rm  285 250 56 493 23 807 64 981 85 143 279 952 20 677	Stage 2 Rm  8 947 7 432 223 604 1 677 24 023 477	Stage 1 Rm 11 291 4 279 4 097 10 793 1 111 3 801 12 120	Stage 2 Rm 50 675 5 806 4 553 9 385 9 349 2 139 518
Home services Vehicle and asset finance Card and payments Personal unsecured lending Business lending and other Corporate and sovereign lending CIB bank lending Central and other Gross loans and advances	carrying loans and advances Rm  466 734 126 754 38 934 104 741 140 604 597 373 196 260 (172) 1 671 228	Stage 1 Rm 66 742 42 160 2 184 7 149 31 046 269 406 161 823 (172) 580 338	Stage 2 Rm 39 6 272 2 625 645 3 587	Stage 1 Rm  285 250 56 493 23 807 64 981 85 143 279 952 20 677	Stage 2 Rm 8 947 7 432 223 604 1 677 24 023 477	Stage 1 Rm 11 291 4 279 4 097 10 793 1 111 3 801 12 120	Stage 2 Rm  50 675 5 806 4 553 9 385 9 349 2 139 518
Home services Vehicle and asset finance Card and payments Personal unsecured lending Business lending and other Corporate and sovereign lending CIB bank lending Central and other	carrying loans and advances Rm 466 734 126 754 38 934 104 741 140 604 597 373 196 260 (172)	Stage 1 Rm 66 742 42 160 2 184 7 149 31 046 269 406 161 823 (172)	Stage 2 Rm 39 6 272 2 625 645	Stage 1 Rm  285 250 56 493 23 807 64 981 85 143 279 952 20 677	Stage 2 Rm  8 947 7 432 223 604 1 677 24 023 477	Stage 1 Rm 11 291 4 279 4 097 10 793 1 111 3 801 12 120	Stage 2 Rm 50 675 5 806 4 553 9 385 9 349 2 139 518
ome services whicle and asset finance and and payments ersonal unsecured lending usiness lending and other orporate and sovereign lending B bank lending entral and other	carrying loans and advances Rm  466 734 126 754 38 934 104 741 140 604 597 373 196 260 (172) 1 671 228	Stage 1 Rm 66 742 42 160 2 184 7 149 31 046 269 406 161 823 (172) 580 338	Stage 2 Rm 39 6 272 2 625 645 3 587	Stage 1 Rm  285 250 56 493 23 807 64 981 85 143 279 952 20 677	Stage 2 Rm 8 947 7 432 223 604 1 677 24 023 477	Stage 1 Rm 11 291 4 279 4 097 10 793 1 111 3 801 12 120	Stage 2 Rm 50 675 5 806 4 553 9 385 9 349 2 139 518

The group uses a 25-point master rating scale to quantify each borrower's credit risk (corporate asset classes) or facility (specialised lending and retail asset classes). Ratings are mapped to the probability of defaults (PDs) through calibration formulae that use historical default rates and other data from the applicable portfolio.

1 671 943

Total stage 1 and 2 loans Rm	Total stage 3 loans Rm	Securities and expected recoveries on stage 3 exposures loans Rm	Balance sheet expected credit loss and interest in suspense on stage 3 Rm	Gross stage 3 loans coverage ratio %	Stage 3 exposures ratio %
420 160	48 341	31 937	16 404	34	10.3
119 989	11 187	5 358	5 829	52	8.5
35 064	4 746	1 726	3 020	64	11.9
92 295	12 287	4 337	7 950	65	11.7
124 458	13 493	5 263	8 230	61	9.8
585 973	14 791	7 249	7 542	51	2.5
199 043					
(26)					
1 576 956	104 845	55 870	48 975	47	6.2
93.8	6.2	3.3	2.9		

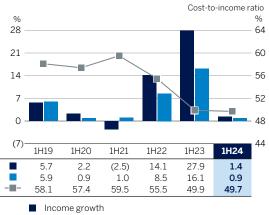
	Total stage 1 and 2 loans Rm	Total stage 3 Ioans Rm	Securities and expected recoveries on stage 3 exposures loans Rm	Balance sheet expected credit loss and interest in suspense on stage 3 Rm	Gross stage 3 loans coverage ratio %	Stage 3 exposures ratio %
4	22 944	43 790	29 409	14 381	33	9.4
1	16 170	10 584	5 364	5 220	49	8.4
	34 864	4 070	1 440	2 630	65	10.5
	92 918	11 823	3 288	8 535	72	11.3
1	28 598	12 006	4 963	7 043	59	8.5
5	81 946	15 427	7 299	8 128	53	2.6
1	96 260					
	(172)					
1 5	73 528	97 700	51 763	45 937	47	5.8
	94.2	5.8	3.1	2.7		

### **OPERATING EXPENSES**

### Operating expenses CAGR (1H19 - 1H24): 5%



#### Income and operating expenses growth

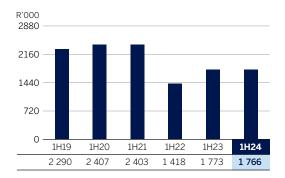


Operating expenses growth

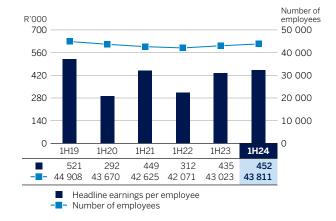
Cost-to-income ratio

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Staff costs	1				
Fixed remuneration	12	6	15 824	14 976	30 497
Variable remuneration	(6)	(10)	4 593	5 117	12 088
Charge for incentive payments	(3)	(7)	3 179	3 420	8 224
IFRS 2 charge: cash-settled share schemes (including associated hedge)	(9)	(21)	334	425	492
IFRS 2 charge: equity-settled share schemes	(15)	(15)	1 080	1 272	3 372
Other staff costs	17	10	1 888	1 709	3 463
Total staff costs	8	2	22 305	21 802	46 048
Variable remuneration as a % of total staff costs			20.6	23.5	26.3
Other operating expenses				-	
Software, cloud and technology related costs	13	6	6 322	5 968	12 391
Amortisation of intangible assets	(1)	(4)	1 228	1 278	2 480
Depreciation	0	(7)	2 042	2 207	4 378
Premises expenses	16	5	1 044	997	2 262
Professional fees	(3)	(7)	934	1 005	2 402
Communication	7	(2)	580	590	1 270
Marketing and advertising	11	5	1 029	984	2 402
Other	31	(10)	2 922	3 249	6 142
Total other operating expenses	13	(1)	16 101	16 278	33 727
Total operating expenses	10	1	38 406	38 080	79 775
Total income	13	1	77 351	76 286	155 241
Cost-to-income ratio (%)			49.7	49.9	51.4
Jaws (%)			0.5	11.8	5.7

#### Banking revenue per employee



#### Banking headline earnings per employee



#### ANALYSIS OF HEADCOUNT BY GEOGRAPHY

	Change %	1H24 Number	1H23 Number	FY23 Number
South Africa	1	28 844	28 576	28 805
Africa Regions	3	14 271	13 814	13 969
International	10	696	633	677
Banking	2	43 811	43 023	43 451

#### Staff costs and headcount

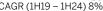
- Higher fixed remuneration linked to annual inflationary salary increases and an increase in skilled staff complement.
- Lower charge for incentive payments commensurate with the Group's performance.
- Lower cash-settled share scheme costs due to currency deterioration.
- Lower equity-settled share scheme costs aligned to the long-term incentive conditions.

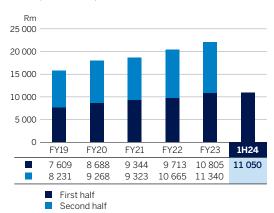
#### Other operating expenses

- Increased investment in software, cloud and technology related spend due to:
  - Continued investment in software to support resilience, security, and stability of client platforms.
  - Depreciation of the ZAR on USD software licence costs.
  - Growth in cloud costs due to increased migration of applications to cloud.
- Increase in premises expenses due to above inflationary increases in municipal and utility costs across the continent. This was partially offset by lower fuel and maintenance costs due to reduced loadshedding in South Africa.
- Lower professional fees due to a reduction in external consultancy fees.
- Higher marketing and advertising expenses as a result of targeted client campaigns, promotions, and sponsorships across Africa Regions.
- Reduction in other expenses driven by:
  - Strong focus on cost management resulting in lower discretionary spend.

# **OPERATING EXPENSES**

# Total technology function spend<sup>1</sup> CAGR (1H19 – 1H24) 8%





#### ANALYSIS OF TOTAL INFORMATION TECHNOLOGY OPERATING EXPENSES

	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Staff costs	9	6	3 025	2 861	5 956
Software, cloud and technology related costs	13	6	6 322	5 968	12 391
Amortisation of intangible assets	(1)	(4)	1 228	1 278	2 480
Depreciation and other expenses	(16)	(32)	475	698	1 318
Total technology function spend	8	2	11 050	10 805	22 145

 $<sup>{\</sup>small 1}\>\>\>\> \text{Total technology costs for previous periods have been restated to align to operating expenses.}$ 





# LIQUIDITY AND CAPITAL MANAGEMENT

- 74 Liquidity management
- 76 Capital adequacy
- 78 Return on risk-weighted assets and risk-weighted assets
- 79 Capital adequacy ratios per legal entity
- 80 Currency translation impact, economic capital and economic returns
- **81** Other capital instruments

# LIQUIDITY MANAGEMENT

#### Liquidity management overview

- Appropriate liquidity buffers were maintained in line with the assessment of liquidity risk across the geographies in which the group operates.
- The group's available contingent liquidity remains adequate to meet internal as well as regulatory stress testing requirements. Contingent funding plans, stress testing assumptions as well as early warning indicators continue to be reassessed for appropriateness considering the global economic environment and market conditions. Escalating geopolitical tensions, residual inflationary pressures, financial sector exposure to sovereign debt, weak fiscal positions, high government and rising debt-service costs are some of the key domestic and global risks the financial sector currently faces.
- The group continues to leverage its deposit franchises to provide the appropriate amount, tenor and diversification of funding across currencies and jurisdictions while supporting its current and planned funding requirements at optimal cost levels.
- The group maintained both the liquidity coverage ratio (LCR) and the net stable funding ratio (NSFR) in excess of minimum regulatory requirements during the 1H24.
- Longer term funding increased by R46.3 billion through the issuance of negotiable certificate of deposits (NCDs), senior debt, syndicated loans as well as funding raised from development finance institutions (DFIs).
- R1.5 billion of Additional Tier 1 and R7.0 billion of Tier 2 capital were issued during the 1H24, the proceeds of which were invested in SBSA on the same terms and conditions.

#### **Total contingent liquidity**

- Portfolios of marketable and liquid instruments to meet regulatory and internal stress testing requirements are maintained as protection against unforeseen cash outflows. These portfolios are managed within ALCO-defined diversification and liquidity limits.
- Managed liquidity represents unencumbered marketable assets other than eligible Basel III LCR high-quality liquid assets (HQLA) which would provide additional sources of liquidity in a stress scenario.

	1H24 Rbn	1H23 Rbn	FY23 Rbn
Eligible LCR HQLA <sup>1</sup> comprising:	482	446	468
Notes and coins	14	19	22
Balances with central banks	56	73	61
Government bonds and bills	404	346	373
Other eligible liquid assets	8	8	12
Managed liquidity	143	178	161
Total contingent liquidity	625	624	629
Total contingent liquidity as a			
% of funding-related liabilities	30.3	30.9	30.6

<sup>&</sup>lt;sup>1</sup> Eligible LCR HQLA are defined according to the Basel Committee on Banking Supervision LCR and liquidity risk monitoring framework. The calculation considers any liquidity transfer restrictions that inhibit the transfer of HQLA across jurisdictions.

#### Liquidity coverage ratio (average)

- The Basel III LCR promotes short-term resilience of the group's 30 calendar day liquidity risk profile by ensuring that it has sufficient HQLA to meet potential outflows in a stressed environment.
- The SBG and SBSA LCR metrics contained in the table below reflect the simple average of daily observations over the relevant periods.

	2Q24 Rbn	2Q23 Rbn	4Q23 Rbn
SBG <sup>1</sup>			
Total HQLA	467	435	449
Net cash outflows	351	323	348
LCR (%)	132.8	134.7	129.1
SBSA <sup>2</sup>			
Total HQLA	343	303	324
Net cash outflows	280	240	254
LCR (%)	122.7	126.2	127.4
Minimum requirement (%)	100.0	100.0	100.0

Includes daily results per quarter for SBSA, SBSA Isle of Man branch, Stanbic Bank Ghana, Stanbic Bank Uganda, Standard Bank Namibia, Stanbic IBTC Bank Nigeria, Standard Bank Isle of Man Limited and Standard Bank Jersey Limited and the simple average of three month-end data points for the respective quarter for the other Africa Regions' banking entities.

Excludes foreign branches.

## Structural liquidity requirements

#### Net stable funding ratio<sup>1</sup>

- The objective of the Basel III NSFR is to promote funding stability and resilience in the banking sector by requiring banks to maintain a stable funding profile in relation to the composition of assets and off-balance sheet activities.
- The available stable funding is defined as the portion of capital and liabilities expected to be available over the one year time horizon considered by the NSFR.
- The amount of required stable funding is a function of the liquidity characteristics and residual maturities of the various assets (including off-balance sheet exposures) held by the bank.

	1H24 Rbn	1H23 Rbn	FY23 Rbn
SBG			
Available stable funding	1 627	1 588	1 602
Required stable funding	1 341	1 297	1 321
NSFR (%)	121.3	122.4	121.2
SBSA <sup>2</sup>			
Available stable funding	1 089	1 064	1 078
Required stable funding	1 027	977	1 007
NSFR (%)	106.0	108.9	107.0
Minimum requirement (%)	100.0	100.0	100.0

Period-end position.

Excludes foreign branches

#### **Diversified funding base**

- Funding markets are evaluated on an ongoing basis to identify optimal funding strategies that support client requirements that appropriately consider current and future competitive and regulatory environments.
- The group continues to prioritise growing its client deposit franchise with deposits sourced from South Africa, key markets in Africa Regions, Isle of Man and Jersey providing diverse and stable sources of funding for the group.

#### FUNDING-RELATED LIABILITIES COMPOSITION1

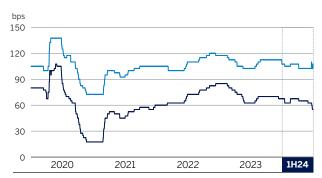
	1H24 Rbn	1H23 Rbn	FY23 Rbn
Corporate funding	627	601	643
Retail deposits <sup>2</sup>	557	538	542
Institutional funding	501	460	513
Government and parastatals	130	186	128
Interbank funding	111	104	95
Senior debt	60	65	63
Term loan funding	41	33	33
Subordinated debt issued	26	25	27
Other liabilities to the public	8	9	9
Total Banking funding-related liabilities	2 061	2 021	2 053

- Composition aligned to Basel III liquidity classification.
- Comprises individual and small business customers.

#### **Funding costs**

- The market cost of liquidity is measured as the spread paid on NCDs above the prevailing reference rate, namely three-month IIBAR
- The graph is based on actively issued money market instruments by SBSA, namely 12- and 60-month NCDs.
- Demand for bank credit risk by institutional investors remained strong in the 1H24. The reduction in wholesale funding spreads measured based on 12- and 60-months NCD pricing levels reduced by 10 bps and 5bps respectively in 1H24 primarily driven by lower funding demand.

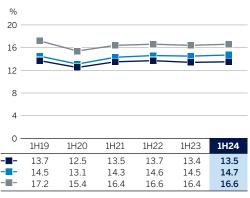
#### SBSA 12- and 60-month liquidity spread



- 12-month NCD
- 60-month NCD

# CAPITAL ADEQUACY

#### Capital adequacy ratios (CAR)



-■- Common equity tier 1 CAR

Tier 1 CAR
Total CAR

#### CAPITAL ADEQUACY RATIOS

	minimum regulatory Target require- ratios <sup>1</sup> ment	SARB minimum	una	Excluding appropriated prof	fit		Including propriated prof	it
		regulatory require- ment <sup>2</sup> %	1H24 %	1H23 %	FY23 %	1H24 %	1H23 %	FY23 %
Common equity tier 1 capital								
adequacy ratio	>12.5	8.5	12.3	12.2	12.5	13.5	13.4	13.7
Tier 1 capital adequacy ratio	>13.5	10.8	13.5	13.3	13.7	14.7	14.5	15.0
Total capital adequacy ratio	>15.5	13.0	15.3	15.2	15.8	16.6	16.4	17.0

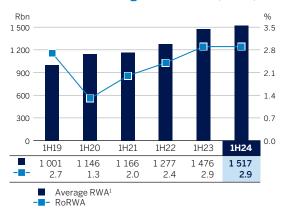
Including unappropriated profit.
 Excluding confidential bank-specific requirements.

#### QUALIFYING REGULATORY CAPITAL EXCLUDING UNAPPROPRIATED PROFIT

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Ordinary shareholders' equity	4	240 648	230 929	236 445
Qualifying non-controlling interest	(29)	6 966	9 861	7 144
Regulatory adjustments	1	(21 953)	(21 665)	(22 783)
Goodwill	8	(1 540)	(1 423)	(1 609)
Other intangible assets	(5)	(8 301)	(8 779)	(8 914)
Investments in financial entities	5	(10 972)	(10 411)	(11 354)
Other adjustments	8	(1 140)	(1 052)	(906)
Total common equity tier 1 capital (including unappropriated profit)	3	225 661	219 125	220 806
Unappropriated profit	6	(20 431)	(19 348)	(19 738)
Common equity tier 1 capital	3	205 230	199 777	201 068
Qualifying other equity instruments	10	18 216	16 635	18 661
Qualifying non-controlling interest	(3)	1 181	1 215	1 092
Tier 1 capital	3	224 627	217 627	220 821
Tier 2 capital	(2)	31 087	31 640	32 826
Qualifying tier 2 subordinated debt	1	24 423	24 272	25 682
General allowance for credit impairments	(10)	6 664	7 368	7 144
Total regulatory capital	3	255 714	249 267	253 647

# RETURN ON RISK-WEIGHTED ASSETS AND RISK-WEIGHTED ASSETS

#### Return on Risk-Weighted Assets (RoRWA)



 $<sup>1\,</sup>$   $\,$  Average RWA calculated net of non-controlling interests.

#### RISK-WEIGHTED ASSETS BY RISK TYPE

Char	nge %	1H24 Rm	1H23 Rm	FY23 Rm
Credit risk	(0)	1 154 717	1 159 608	1 157 070
Counterparty credit risk	11	84 063	75 925	61 388
Market risk	5	105 337	100 722	79 736
Operational risk	11	220 476	197 833	209 974
Equity risk in the banking book (	(17)	25 253	30 394	25 019
RWA for investments in financial entities	3	76 961	74 916	75 400
Risk-weighted assets	2	1 666 807	1 639 398	1 608 587

# CAPITAL ADEQUACY RATIOS PER LEGAL ENTITY

#### CAPITAL ADEQUACY RATIOS PER LEGAL ENTITY

			1H24	l.	1H23		FY	′23
	Tier 1 host regulatory requirement %	Total host regulatory requirement %	Tier 1 capital %	Total capital %	Tier 1 capital %	Total capital %	Tier 1 capital %	Total capital %
Standard Bank Group <sup>1</sup>	10.8	13.0	14.7	16.6	14.5	16.4	15.0	17.0
The Standard Bank of South								
Africa Group (SBSA Group) <sup>1</sup>	10.8	13.0	13.9	16.3	13.5	16.2	14.8	17.6
Africa Regions								
Stanbic Bank Botswana	7.5	12.5	14.5	20.8	13.9	20.0	12.1	19.8
Stanbic Bank Ghana	7.0	10.0	18.1	21.1	12.9	15.9	15.9	18.9
Stanbic Bank Kenya	10.5	14.5	13.5	16.4	13.9	17.4	13.0	16.6
Stanbic Bank S.A. (Cote d' Ivoire)	8.5	11.3	36.3	36.3	50.0	50.0	41.0	41.0
Stanbic Bank Tanzania	12.5	14.5	20.6	20.6	18.4	18.4	17.7	17.7
Stanbic Bank Uganda	13.5	15.5	21.1	22.9	23.9	26.0	22.6	24.7
Stanbic Bank Zambia <sup>2</sup>	5.0	10.0	20.1	21.7	23.4	25.0	20.9	22.9
Stanbic Bank Zimbabwe	9.0	12.0	16.0	20.9	17.4	22.8	20.1	25.3
Stanbic IBTC Bank Nigeria	7.5	10.0	9.4	12.5	10.8	12.3	11.0	13.8
Standard Bank de Angola	13.2	15.2	28.2	30.9	16.8	19.2	27.0	30.3
Standard Bank Malawi	10.0	15.0	15.7	17.5	18.2	19.9	21.2	23.6
Standard Bank Mauritius	10.5	12.5	20.3	20.8	31.0	31.7	24.7	25.4
Standard Bank Mozambique	12.0	14.0	23.4	23.5	23.1	23.1	23.5	23.5
Standard Bank Namibia	10.0	12.5	14.6	16.7	12.8	15.3	13.1	15.6
Standard Bank RDC (DRC)	7.5	10.0	19.6	21.6	29.3	31.8	21.4	23.6
Standard Bank Eswatini	6.0	8.0	12.1	14.9	12.7	15.6	13.2	16.0
Standard Lesotho Bank	6.0	8.0	10.6	11.7	16.6	14.9	15.1	13.8
International								
Standard Bank Isle of Man	8.5	10.0	21.6	21.8	15.9	16.8	13.5	13.6
Standard Bank Jersey	8.5	11.0	20.3	20.9	19.3	22.7	18.3	18.8
Capital adequacy ratio – times covered								
Liberty Group Limited <sup>3</sup>				1.8		1.7		1.8

Minimum regulatory requirement excludes confidential bank specific requirements.
 Tier 1 and total capital ratios under Basel II parallel run are 15.9% and 17.2% respectively. Implementation date of Basel II yet to be determined.
 Calculated in terms of the Insurance Act, 2017, which came into effect on 1 July 2018.

# CURRENCY TRANSLATION IMPACT, ECONOMIC CAPITAL AND ECONOMIC RETURNS

#### MOVEMENT IN THE FOREIGN CURRENCY TRANSLATION RESERVE AND NET INVESTMENT HEDGES

	1H24	1H23	FY23
	Rm	Rm	Rm
Balance at beginning of the period: (debit)  Translation and hedge reserve (decrease)/increase for the period	(11 067)	(5 666)	(5 666)
	(5 217)	741	(5 401)
Africa Regions Standard Bank Offshore	(4 905)	(2 158)	(7 749)
	(428)	2 915	2 464
Liberty Currency hedge losses	92 24	23 (39)	(121)
Balance at end of the period: (debit)	(16 284)	(4 925)	(11 067)

#### ECONOMIC CAPITAL UTILISATION BY RISK TYPE

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Credit risk	(6)	153 690	163 513	147 442
Equity risk	9	16 002	14 737	15 811
Market risk	95	4 148	2 125	1 779
Operational risk	(4)	17 653	18 374	18 875
Strategic risk	8	5 507	5 115	5 376
Interest rate risk in the banking book	(18)	8 308	10 155	8 637
Economic capital requirement	(4)	205 308	214 019	197 920
Available financial resources	3	260 337	253 549	264 125
Economic capital coverage ratio (times)		1.27	1.18	1.33

#### **ECONOMIC RETURNS**

Chan <sub>i</sub>	ge %	1H24 Rm	1H23 Rm	FY23 Rm
Average ordinary shareholders' equity	5	239 075	227 082	228 770
Headline earnings	4	22 006	21 231	42 948
Cost of equity charge	6	(18 257)	(17 229)	(34 544)
Economic returns	(6)	3 749	4 002	8 404
Cost of equity (%)		15.4	15.3	15.1

## OTHER CAPITAL INSTRUMENTS

#### SUBORDINATED DEBT

				1H	24	1⊦	123	FY	23
	Redeemable/ repayable date	Callable date	Notional value LCm	Carrying value <sup>1</sup> Rm	Notional value <sup>1</sup> Rm	Carrying value <sup>1</sup> Rm	Notional value <sup>1</sup> Rm	Carrying value <sup>1</sup> Rm	Notional value <sup>1</sup> Rm
Standard Bank Group Lin	nited <sup>2</sup>			24 651	24 431	24 206	24 350	25 813	25 851
SBT 202	3 Dec 2028	3 Dec 2023	ZAR1 516			1 523	1 516		
SBT 203	3 Dec 2028	3 Dec 2023	ZAR484			486	484		
SBT 204	16 Apr 2029	16 Apr 2024	ZAR1 000			1 021	1 000	1 023	1 000
SBT 205	31 May 2029	31 May 2024	USD400			7 546	7 545	7 346	7 407
SBT 206	31 Jan 2030	31 Jan 2025	ZAR2 000	2 035	2 000	2 023	2 000	1 949	2 000
SBT 207	25 Jun 2030	25 Jun 2025	ZAR3 500	3 485	3 500	3 484	3 500	3 495	3 500
SBT 208	28 Nov 2030	28 Nov 2025	ZAR1 500	1 515	1 500	1 515	1 500	1 436	1 500
SBT 209	29 Jun 2031	29 Jun 2026	ZAR1 722	1 766	1 722	1 719	1 722	1 723	1 722
SBT 210	18 Oct 2033	18 Oct 2028	ZAR3 639	3 715	3 639			3 717	3 639
SST 201	8 Dec 2031	8 Dec 2026	ZAR1 444	1 453	1 444	1 454	1 444	1 454	1 444
SST 202	31 Aug 2032	31 Aug 2027	ZAR1 639	1 654	1 639	1 654	1 639	1 654	1 639
SST 203	3 Mar 2033	3 Mar 2028	ZAR2 000	2 016	2 000	1 781	2 000	2 016	2 000
SST 204	20 Mar 2034	20 Mar 2029	ZAR1 512	1 517	1 512				
Subordinated loan	25 Sep 2034	26 Mar 2029	USD300	5 495	5 475				
Standard Bank Eswatini	29 Jun 2028	29 Jun 2023	E100	100	100	100	100	105	100
Stanbic Botswana	2029 - 2032	2024 - 2027	BWP516	707	693	731	719	724	710
Stanbic Bank Kenya	21 Dec 2028	21 Dec 2028	USD20	382	365	389	377	387	370
Intercompany						(4)	(4)		
Total subordinated debt				25 840	25 589	25 422	25 542	27 029	27 031
Regulatory insurance cap	oital		ZAR5 100	5 180	5 100	5 204	5 100	5 198	5 100
Total subordinated debt				31 020	30 689	30 626	30 642	32 227	32 131

<sup>1</sup> The difference between the carrying and notional value represents accrued interest together with, where applicable, the unamortised fair value adjustments relating to bonds hedged for interest rate risk.

During 1H24, the group issued R7.0 billion (FY23: R5.6 billion) and redeemed R8.4 billion (FY23: R5.0 billion) Basel III compliant instruments. The capital instruments constitute direct, unsecured and subordinated obligations. The instruments may be redeemed prior to their respective maturity dates at the option of the issuer and subject to regulatory approval, after a minimum period of five years.

The terms of the Basel III compliant tier 2 capital instruments include a regulatory requirement which provides for the write-off, in whole or in part, on the earlier of a decision by the Prudential Authority that a write-off, without which the issuer would have become non-viable is necessary, or the decision to make a public sector injection of capital or equivalent support, without which the issuer would have become non-viable.

During 1H24, the group did not issue or redeem any subordinated debt instruments that qualify as regulatory insurance capital (FY23: Rnil issued; R0.9 billion redeemed).

SBSA on a reciprocal basis entered into subordinated tier 2 capital lending agreements with SBG under identical terms.

# OTHER CAPITAL INSTRUMENTS

#### OTHER EQUITY INSTRUMENTS

			1H	24	1⊦	123	FY	′23
	First callable date	Notional value LCm	Carrying value Rm	Notional value Rm	Carrying value Rm	Notional value Rm	Carrying value Rm	Notional value Rm
Preference share capital			5 503	9	5 503	9	5 503	9
Cumulative preference share capital (SBKP)		ZAR8	8	8	8	8	8	8
Non-cumulative preference share capital (SBPP)		ZAR1	5 495	1	5 495	1	5 495	1
Additional tier 1 capital bonds <sup>1,2</sup>			18 222	18 222	16 666	16 664	18 664	18 664
SBT 103	31 Mar 2024	ZAR1 942			1 942	1 942	1 942	1 942
SBT 104	30 Sep 2025	ZAR1 539	1 539	1 539	1 539	1 539	1 539	1 539
SBT 105	31 Mar 2026	ZAR1 800	1 800	1 800	1 800	1 800	1 800	1 800
SBT 106	31 Dec 2026	ZAR1 724	1 724	1 724	1 724	1 724	1 724	1 724
SBT 107	8 Apr 2027	ZAR1 559	1 559	1 559	1 559	1 559	1 559	1 559
SBT 108	13 Jul 2027	ZAR2 000	2 000	2 000	2 000	2 000	2 000	2 000
SBT 109	31 Dec 2027	ZAR3 600	3 600	3 600	3 600	3 600	3 600	3 600
SBT 110	30 Jun 2028	ZAR2 500	2 500	2 500	2 502	2 500	2 500	2 500
SBT 111	31 Dec 2028	ZAR2 000	2 000	2 000			2 000	2 000
SBT 112	30 Jun 2029	ZAR1 500	1 500	1 500				
Total other equity instruments			23 725	18 231	22 169	16 673	24 167	18 673

SBSA on a reciprocal basis entered into subordinated additional tier 1 (AT1) capital lending agreements with SBG under identical terms.

During 1H24, the group issued R1.5 billion (FY23: R4.5 billion) and redeemed R1.9 billion (FY23: Rnil) Basel III compliant AT1 capital bonds. During 1H24, coupons to the value of R1.0 billion (FY23: R1.8 billion) were paid to AT1 capital bondholders. Current tax of R0.3 billion (FY23: R0.5 billion) relating to the AT1 capital bonds were recognised directly in equity resulting in an aggregate net equity impact of R0.8 billion (FY23: R1.3 billion). The AT1 capital bonds have been recognised within other equity instruments in the statement of financial position.





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# THE STANDARD BANK GROUP

# HEADLINE EARNINGS AND NET ASSET VALUE RECONCILIATION BY KEY LEGAL ENTITY

#### **HEADLINE EARNINGS**

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
SBSA Group	12	9 440	8 432	16 756
Africa Regions legal entities	(2)	9 045	9 252	18 209
Liberty Holdings Group <sup>1</sup>	29	1 424	1 105	2 439
Standard Bank Offshore	6	2 178	2 049	4 329
Other group entities	(10)	(677)	(756)	(71)
SBG Securities	(>100)	(7)	166	22
Standard Advisory London	100	62	31	81
Other	(23)	(732)	(953)	(174)
Standard Bank Group Franchise	7	21 410	20 082	41 662
ICBCS	(48)	596	1 149	1 286
Standard Bank Group	4	22 006	21 231	42 948

#### NET ASSET VALUE (EQUITY ATTRIBUTABLE TO ORDINARY SHAREHOLDERS)

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
SBSA Group	6	121 822	114 512	121 715
Africa Regions legal entities	(2)	62 079	63 061	64 623
Liberty Holdings Group <sup>1</sup>	6	19 191	18 126	19 407
Standard Bank Offshore	(2)	14 437	14 714	15 530
Other group entities	22	14 441	11 810	6 518
SBG Securities	(11)	2 480	2 797	2 487
Standard Advisory London	(3)	852	878	918
Other	37	11 109	8 135	3 113
Standard Bank Group Franchise	4	231 970	222 223	227 793
ICBCS	(0)	8 678	8 706	8 652
Standard Bank Group	4	240 648	230 929	236 445

Includes Standard Insurance Limited.

## KEY FINANCIAL RESULTS, RATIOS AND STATISTICS

		Change			
		%	1H24	1H23 <sup>1</sup>	FY23
SBSA Group					
Income statement					
Headline earnings	Rm	12	9 440	8 432	16 756
Profit attributable to ordinary shareholders	Rm	11	9 343	8 432	16 779
Statement of financial position					
Ordinary shareholders' equity	Rm	6	121 822	114 512	121 715
Total assets	Rm	3	1 992 069	1 926 394	1 966 580
Net loans and advances	Rm	3	1 335 919	1 297 729	1 343 798
Financial performance					
ROE	%		15.7	15.2	14.6
Non-interest revenue to total expenses	%		70.4	74.6	70.1
Loan-to-deposit ratio	%		82.4	83.2	84.4
CLR <sup>1</sup>	bps		97	109	98
CLR on loans to customers <sup>1</sup>	bps		110	127	114
Cost-to-income ratio <sup>1</sup>	%		56.7	57.7	60.4
Jaws <sup>1</sup>	%		1.9	1.8	(2.9)
Number of employees		1	29 059	28 677	29 002
Capital adequacy					
Total risk-weighted assets	Rm	5	959 162	911 940	898 694
Common equity tier 1 capital adequacy ratio	%		12.0	11.7	12.7
Tier 1 capital adequacy ratio	%		13.9	13.5	14.8
Total capital adequacy ratio	%		16.3	16.2	17.6
SBSA Company <sup>2</sup>					
Headline earnings	Rm	11	9 148	8 256	16 578
Total assets	Rm	3	1 987 797	1 925 552	1 965 087
ROE	%		15.4	15.0	14.5

 $<sup>^{1}</sup>$  1H23 restated, refer to page 116 for further detail.

<sup>2</sup> SBSA Group is a consolidation of entities including subsidiaries as well as structured entities, whereas SBSA company is a legal entity.

#### KEY FINANCIAL RESULTS, RATIOS AND STATISTICS

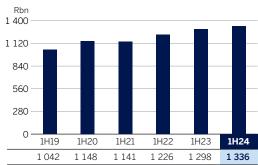
#### **Headline earnings**

CAGR (1H19 - 1H24): 5%



# Net loans and advances

CAGR (1H19 - 1H24): 5%



#### **SBSA Group**

South Africa's seventh democratic national and provincial elections were a dominant feature of the first half of 2024, with the ensuing political environment impacting economic growth despite reduced load shedding and average inflation moderating to 5.3% (1H23: average of 6.6%). Interest rates remained elevated which placed additional strain on business and consumer affordability. Globally, investors braced for geopolitical headwinds with 77 countries expected to conclude elections throughout 2024, adding further pressure to the South African economy.

In this increasingly complex operating context, SBSA delivered headline earnings of R9 440 million, up by 12% against the prior period with a ROE of 15.7% (1H23:15.2%), which is ahead of cost of equity. This growth was underpinned by good net interest income growth, improved transactional activity and lower credit impairment charges. SBSA contributed 43% to group headline earnings (1H23: 40%). Good cost discipline across the portfolio delivered a below inflation increase in operating expenses of 2.0%. Income growth of 3.9% outpaced cost growth, which resulted in positive jaws of 1.9% and an improved cost-to-income ratio of 56.7% (1H23: 57.7%).

SBSA remains well capitalised, with a CET1 capital ratio of 12.0%, LCR of 119% and NSFR of 105%, all above the regulatory minimum requirements and board-approved targets. Capital initiatives focused on a combination of optimising capital supply and efficient allocation to improve ROE (after considering the appropriateness of stress buffers and future changes in regulations). Contingent liquidity buffers remained adequate in catering for internal as well as regulatory stress testing requirements. Deposit diversification across the South African ZAR and foreign currency liquidity portfolio continued to contribute towards competitive funding costs while sustainably underpinning client lending growth.

Gross loans and advances to customers grew by 6% to R1 240 billion, supported by good origination in the corporate portfolio led by deal activity in the Energy & Infrastructure sector. This was partially offset by softer growth in the retail and business lending portfolios. The ongoing high interest rate environment dampened demand for disbursements and pay-outs which resulted in muted loan growth in Home services and lending solutions. SBSA's deliberate and disciplined approach to managing risk appetite coupled with collection optimisation strategies continued to result in positive outcomes. Deposits from customers increased by 2% to R1 396 billion, mainly due to competitive product offerings such as MoneyMarket select investment accounts which led to growth in call deposits of 5%.

In 1H23, gains and losses on liquid assets, held at fair value, were recorded in other gains and losses on financial instruments. These liquid assets matured and the proceeds were reinvested in new liquid assets which were classified as amortised cost and the related income was recorded in net interest income in 1H24. Net interest income increased by 10% to R28 618 million, supported by growth in average interest earning assets of 6% and positive endowment in a higher average interest rate environment. This was moderated by pricing pressures experienced in a competitive market, most notably within Home services, Vehicle and asset finance, and Corporate lending.

Net fee and commission revenue grew by 6% to R10 779 million, supported by a 10% growth in PPB driven by growth in the active client base of 5%, higher transactional volumes and annual price increases This was partially offset by growth in fee expenses which was commensurate with increased transactional activity which led to higher USD Mastercard and Visa expenses

Trading revenue declined by 4% to R4 879 million, due to a reduction in client demand for foreign exchange and structured solutions. In addition, investor appetite in Equities remained low which impacted trading opportunities. This was partially offset by an increase in credit-linked note client activity.

Other revenue grew by 2% to R2 846 million, mainly driven by higher bancassurance income as a result of growth in the Flexifuneral policy base. This was supplemented by an increase in Vehicle and asset finance fleet rental income on the back of higher volumes on long-term rentals.

Other gains and losses on financial instruments reduced by 84% to R224 million as positions held in the fair value portfolio declined due to the implementation of hedge accounting on liquid assets.

Credit impairment charges declined by 7% to R6 711 million, due to stage 3 releases linked to a legacy client in the corporate portfolio combined with a slowdown in retail early arrears and non-performing loans. The SBSA credit loss ratio landed at 97bps (1H23: 109bps) and remained within the through-the-cycle target range of 70-100bps.

Below inflation growth in operating expenses of 2% to R26 603 million, reflected the impact of disciplined cost management. Costs grew on the back of an increased headcount base, annual salary increases and a shift in headcount composition. Ongoing strategic spend linked to client experience, business agility and investment in system stability led to further growth. This was partially offset by lower incentive provisioning and a decline in discretionary spend.

#### **Looking ahead**

SBSA continues to focus on driving sustainable growth in South Africa by utilising its strong balance sheet position to grow market share in selected segments. The Group continues to support its clients in navigating the challenging macroeconomic environment and to be a partner in enabling energy transition in the country.

## CONDENSED STATEMENT OF FINANCIAL POSITION

		Gr	oup		Company					
	Change %	1H24 Rm	1H23 Rm	FY23 Rm	Change %	1H24 Rm	1H23 Rm	FY23 Rm		
Assets										
Cash and balances with central										
banks	(18)	49 123	59 969	54 251	(18)	49 123	59 964	54 231		
Derivative assets	1	78 154	77 157	83 106	(0)	76 469	76 742	82 489		
Trading assets	14	319 650	281 097	282 915	14	314 291	274 850	276 949		
Pledged assets	(82)	1 707	9 474	6 812	(82)	1 707	9 474	6 812		
Financial investments	5	155 318	148 220	151 642	6	157 175	148 311	153 740		
Receivables and other assets	3	33 056	32 098	23 885	2	32 961	32 233	23 717		
Net loans and advances	3	1 335 919	1 297 729	1 343 798	3	1 330 324	1 296 965	1 340 414		
Gross loans and advances to banks Gross loans and advances to	(17)	151 498	182 444	186 368	(17)	151 672	182 296	186 311		
customers	6	1 240 300	1 166 021	1 210 735	6	1 233 576	1 164 985	1 206 716		
Credit impairments	10	(55 879)	(50 736)		9	(54 924)	(50 316)			
Interest in associates, joint ventures		(55 57 5)	(00,700)	(00 000)		(0.02.)	(00 010)	(02 010)		
and subsidiaries Property, equipment and right of	(12)	1 123	1 279	1 193	1	7 880	7 827	7 940		
use assets Goodwill and other intangible	(1)	10 714	10 859	11 034	(1)	10 677	10 814	10 989		
assets	(14)	7 305	8 512	7 944	(14)	7 190	8 372	7 806		
Total assets	3	1 992 069	1 926 394	1 966 580	3	1 987 797	1 925 552	1 965 087		
Equity and liabilities										
Equity	6	139 805	131 613	140 530	7	138 797	130 049	139 406		
Equity attributable to ordinary										
shareholders	6	121 822	114 512	121 715	6	120 573	113 383	120 742		
Equity attributable to other equity										
instrument holders	5	17 911	17 030	18 743	9	18 224	16 666	18 664		
Equity attributable to AT1 capital noteholders	9	18 224	16 666	18 664	9	18 224	16 666	18 664		
Equity attributable to non-										
controlling interests within	( 100)	(212)	264	70						
Standard Bank Group	(>100)	(313)	364	79						
Equity attributable to non- controlling interests	1	72	71	72						
_						1 040 000	1 705 500	1 005 001		
Liabilities	3	1 852 264	1 794 781		3	1 849 000	1 795 503			
Derivative liabilities	(6)	87 262	92 515	92 984	(6)	86 905	92 516	92 938		
Trading liabilities	(5)	84 078	88 092	82 028	(5)		88 092	82 028		
Provisions and other liabilities	15	34 392	29 985	33 016	71	33 190	19 465	31 998		
Deposits and debt funding	4	1 621 881	1 559 983	········	······································	1 620 176	•	1 592 904		
Deposits from banks	18	225 482	190 317	190 833	13	225 454	199 277	190 838		
Deposits from customers	2	1 396 399	1 369 666	·····	2	1 394 722	1 371 947			
Subordinated debt	2	24 651	24 206	25 813	2	24 651	24 206	25 813		
Total equity and liabilities	3	1 992 069	1 926 394	1 966 580	3	1 987 797	1 925 552	1 965 087		

### CONDENSED INCOME STATEMENT

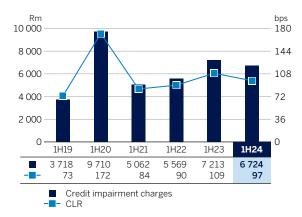
		Gro	oup			Com	pany	
	Change	1H24	1H23	FY23	Change	1H24	1H23	FY23
	%	Rm	Rm	Rm	%	Rm	Rm	Rm
Net interest income <sup>1</sup>	10	28 618	26 097	54 555	10	28 485	25 885	54 151
Non-interest revenue	(4)	18 728	19 456	39 535	(5)	17 908	18 766	38 394
Net fee and commission revenue	6	10 779	10 198	21 637	5	10 211	9 702	20 521
Trading revenue	(4)	4 879	5 078	9 847	(10)	4 573	5 078	9 344
Other revenue	2	2 846	2 777	5 588	12	2 900	2 583	6 066
Other gains and losses on financial instruments <sup>2</sup>	(84)	224	1 403	2 463	(84)	224	1 403	2 463
Total income	4	47 346	45 553	94 090	4	46 393	44 651	92 545
Credit impairment charges <sup>1</sup>	(7)	(6 711)	(7 233)	(13 256)	(6)	(6 474)	(6 919)	(12 676)
Loans and advances <sup>1</sup>	(7)	(6 724)	(7 213)	(13 113)	(6)	(6 488)	(6 899)	(12 533)
Financial investments	(>100)	22	(11)	(9)	(>100)	22	(11)	(9)
Letters of credit, guarantees and other	0	(9)	(9)	(134)	(11)	(8)	(9)	(134)
Income before revenue sharing agreements	6	40 635	38 320	80 834	6	39 919	37 732	79 869
Revenue sharing agreements with group								
companies	35	(464)	(343)	(777)	35	(464)	(344)	(777)
Net income before operating expenses	6	40 171	37 977	80 057	6	39 455	37 388	79 092
Operating expenses	2	(26 603)	(26 091)	(56 392)	2	(26 062)	(25 580)	(55 317)
Staff costs	2	(15 064)	(14 709)	(31 799)	3	(14 738)	(14 269)	(31 143)
Other operating expenses	1	(11 539)	(11 382)	(24 593)	0	(11 324)	(11 311)	(24 174)
Net income before capital items and equity								
accounted earnings	14	13 568	11 886	23 665	13	13 393	11 808	23 775
Non-trading and capital related items	>100	(125)	(4)	22	>100	(109)	(4)	221
Share of post-tax (loss)/ profit from associates and ioint ventures	>100	16	7	(41)	>100	16	7	(41)
Profit before indirect taxation	13	13 459	11 889	23 646	13	13 300	11 811	23 955
Indirect taxation	7	(994)	(926)	(1 845)	8	(989)	(920)	(1 832)
Profit before direct taxation	14	12 465	10 963	21 801	13	12 311	10 891	22 123
Direct taxation	18	(2 475)	(2 090)	(4 105)	19	(2 447)	(2 050)	(4 022)
Profit for the period	13	9 990	8 873	17 696	12	9 864	8 841	18 101
Attributable to AT1 capital noteholders	37	(799)	(585)	(1 344)	37	(799)	(585)	(1 344)
Attributable to non-controlling interests with Standard Bank Group	6	152	144	429				,
Attributable to non-controlling interests		0		(2)	100	1		
Attributable to ordinary shareholders	11	9 343	8 432	16 779	10	9 066	8 256	16 757
Headline adjustable items	100	97	0	(23)	100	82	0	(179)
Headline earnings	12	9 440	8 432	16 756	11	9 148	8 256	16 578

<sup>1 1</sup>H23 restated, refer to page 116 for further detail.
2 In 1H23, gains and losses on liquid assets, held at fair value, were recorded in other gains and losses on financial instruments. These liquid assets matured and the proceeds were reinvested in new liquid assets which were classified as amortised cost and the related income was recorded in net interest income in 1H24.

#### CREDIT IMPAIRMENT CHARGES

# Credit impairment charges on loans and advances

CAGR (1H19 - 1H24): 13%



#### INCOME STATEMENT CREDIT IMPAIRMENT CHARGES

				1	H24			
	Change %	Stage 1 Rm	Stage 2 <sup>1</sup> Rm	Total stage 1 and 2 Rm	Stage 3 <sup>1</sup> Rm	Credit impair- ment charges/ (release) Rm	Credit loss ratio bps	
Banking								
Home services	(1)	(113)	(214)	(327)	1 928	1 601	73	
Vehicle and asset finance	(3)	(10)	46	36	921	957	166	
Card and payments	(10)	(3)	29	26	972	998	519	
Personal unsecured lending	(1)	28	141	169	1 903	2 072	691	
Business lending and other	11	24	139	163	520	683	164	
Corporate and sovereign lending	(60)	(29)	(184)	(213)	526	313	14	
CIB bank lending	>100	146	(46)	100		100	11	
Total loans and advances credit impairment charges	(7)	43	(89)	(46)	6 770	6 724	97	
Credit impairment (release)/charge – financial investments						(22)		
Credit impairment charge – letters of credit, guarantees and other		9						
Total credit impairment charges	(7)	6 711						

Includes post-write-off recoveries and modification gains and losses.
 1H23 restated, refer to page 116 for further detail.

		1H2	23 <sup>2</sup>					F	Y23		
Stage 1 Rm	_	Total stage 1 and 2 Rm	Stage 3 <sup>1</sup> Rm	Credit impair- ment charges/ (release) Rm	Credit loss ratio bps	Stage 1 Rm	Stage 2 <sup>1</sup> Rm	Total stage 1 and 2 Rm	Stage 3 <sup>1</sup> Rm	Credit impair- ment charges/ (release) Rm	Credit loss ratio bps
(16	) 226	210	1 411	1 621	74	152	784	936	2 080	3 016	68
(11	) 68	57	927	984	182	(94)	(11)	(105)	1 900	1 795	164
8	141	149	966	1 115	590	(30)	(24)	(54)	2 147	2 093	549
8	357	365	1 725	2 090	730	110	469	579	3 021	3 600	621
12	25	37	577	614	142	(52)	12	(40)	1 121	1 081	128
88	(138)	(50)	830	780	38	124	(123)	1	1 513	1 514	36
38	(29)	9		9	1	(9)	23	14		14	1
127	650	777	6 436	7 213	109	201	1 130	1 331	11 782	13 113	98
				11						9	
				9						134	
				7 233						13 256	

RECONCILIATION OF EXPECTED CREDIT LOSS FOR LOANS AND ADVANCES MEASURED AT AMORTISED COST

	1 January 2024 opening balance Rm	Total transfers between stages Rm	Net provisions raised and (released) Rm	
Home services	18 019		1 465	
Stage 1	1 016	399	(512)	
Stage 2	3 157	(324)	101	
Stage 3	13 846	(75)	1 876	
Vehicle and asset finance	7 086		916	
Stage 1	545	593	(603)	
Stage 2	1 422	(504)	536	
Stage 3	5 119	(89)	983	
Card and payments	4 589		907	
Stage 1	678	14	(17)	
Stage 2	1 040	(15)	43	
Stage 3	2 871	1	881	
Personal unsecured lending	10 080		1 897	
Stage 1	1 119	533	(505)	
Stage 2	1 980	(280)	359	
Stage 3	6 981	(253)	2 043	
Business lending and other	5 410		741	
Stage 1	362	148	(124)	
Stage 2	856	(129)	268	
Stage 3	4 192	(19)	597	
Corporate and sovereign lending	8 010		314	
Stage 1	1 189	64	(93)	
Stage 2	500	(127)	(57)	
Stage 3	6 321	63	464	
CIB bank lending	111		100	
Stage 1	53	(4)	150	
Stage 2	58	4	(50)	
Total	53 305		6 340	
Stage 1	4 962	1 747	(1 704)	
Stage 2	9 013	(1 375)	1 200	
Stage 3	39 330	(372)	6 844	

The income statement credit impairment charge on loans and advances of R6 724 million is made up of total transfers, net provision raised of R6 340 million plus modification losses net of post-write-off recoveries of R384 million.

Impaired accounts written off Rm	Currency translation and other movements Rm	Time value of money and interest in suspense Rm	June 2024 closing balance Rm	Modification (losses) and recoveries of amounts written off Rm
(816)		757	19 425	(136)
			903	
			2 934	(9)
(816)		757	15 588	(127)
(686)		244	7 560	(41)
			535	
			1 454	(14)
(686)		244	5 571	(27)
(682)		167	4 981	(91)
			675	
			1 068	(1)
(682)		167	3 238	(90)
(1 915)		144	10 206	(175)
			1 147	
			2 059	(62)
(1 915)		144	7 000	(113)
(340)		149	5 960	58
			386	
			995	
(340)		149	4 579	58
(914)	10	121	7 541	1
	(8)		1 152	
			316	_
(914)	18	121	6 073	1
	(5)		206	
	(6)		193	
(5.252)	1	1.500	13	(204)
(5 353)	5	1 582	55 879	(384)
	(14)		4 991	(0.0)
(F.252)	1	1 500	8 839	(86)
(5 353)	18	1 582	42 049	(298)

RECONCILIATION OF EXPECTED CREDIT LOSS FOR LOANS AND ADVANCES MEASURED AT AMORTISED COST

	1 January 2023 opening balance Rm	Total transfers between stages Rm	Net provisions raised and (released) Rm	
Home services	15 286		2 847	
Stage 1	864	207	(55)	
Stage 2	2 421	(71)	807	
Stage 3	12 001	(136)	2 095	
Vehicle and asset finance	6 423		1 693	
Stage 1	639	143	(237)	
Stage 2	1 467	(262)	217	
Stage 3	4 317	119	1 713	
Card and payments	3 738		2 125	
Stage 1	708	84	(114)	
Stage 2	1 093	(135)	82	
Stage 3	1 937	51	2 157	
Personal unsecured lending	8 343		3 226	
Stage 1	1 009	168	(58)	
Stage 2	1 669	(16)	327	
Stage 3	5 665	(152)	2 957	
Business lending and other	5 356		1 156	
Stage 1	414	181	(233)	
Stage 2	844	(168)	180	
Stage 3	4 098	(13)	1 209	
Corporate and sovereign lending	5 964		1 574	
Stage 1	1 031	24	100	
Stage 2	607	(24)	(99)	
Stage 3	4 326		1 573	
CIB bank lending	93		14	
Stage 1	59		(9)	
Stage 2	34		23	
Total	45 203		12 635	
Stage 1	4 724	807	(606)	
Stage 2	8 135	(676)	1 537	
Stage 3	32 344	(131)	11 704	

The income statement credit impairment charge on loans and advances of R7 213 million is made up of total transfers, net provision raised of R12 635 million less modification losses and post-write-off recoveries of R478 million.

Impaired accounts written off Rm	Currency translation and other movements Rm	Time value of money and interest in suspense Rm	December 2023 closing balance Rm	Modification losses and recoveries of amounts written off Rm
(1 315)		1 201	18 019	(169)
			1 016	
			3 157	(48)
(1 315)		1 201	13 846	(121)
(1 350)		320	7 086	(102)
			545	
			1 422	(34)
 (1 350)		320	5 119	(68)
 (1 573)		299	4 589	32
			678	
			1 040	(29)
 (1 573)		299	2 871	61
(2 440)		951	10 080	(374)
			1 119	
			1 980	(158)
 (2 440)		951	6 981	(216)
(1 122)		20	5 410	75
			362	
			856	
 (1 122)		20	4 192	75
 (277)	286	463	8 010	60
	34		1 189	
	16		500	
(277)	236	463	6 321	60
 	4		111	
	3		53	
 	1		58	
(8 077)	290	3 254	53 305	(478)
	37		4 962	
	17		9 013	(269)
(8 077)	236	3 254	39 330	(209)

## LOANS AND ADVANCES PERFORMANCE

		SB 1	- 12	SB 13	<b>– 20</b>	SB 21	<b>– 25</b>	
	Gross carrying loans and advances Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm	
1H24								
Home services	445 909	67 099	95	267 311	8 339	11 012	46 152	
Vehicle and asset finance	118 577	47 255		44 104	9 038	3 060	4 363	
Card and payments	39 183	2 639		22 863	184	4 178	4 596	
Personal unsecured lending	59 092	3 183	4	27 173	219	9 589	8 372	
Business lending and other	83 669	16 459	438	50 073	983	898	7 477	
Corporate and sovereign lending	489 847	301 932	1 914	159 108	10 974	1 920	1 385	
CIB bank lending	145 688	121 633		15 083	4 893	3 678	401	
Central and other	9 002	9 002						
Gross loans and advances	1 390 967	569 202	2 451	585 715	34 630	34 335	72 746	
Percentage of total book (%)	100.0	40.9	0.2	42.1	2.5	2.5	5.2	
Gross loans and advances at amortised cost	1 390 967							
Gross loans and advances at fair value	831							
Total gross loans and advances	1 391 798							

		SB1-	- 12	SB 13	- 20	SB 21	- 25
	Gross carrying loans and advances Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm	Stage 1 Rm	Stage 2 Rm
FY23							
Home services	444 438	66 308	38	269 799	8 898	11 047	47 160
Vehicle and asset finance	114 123	42 042		45 451	7 390	4 026	5 122
Card and payments	38 285	2 168		23 365	201	4 097	4 408
Personal unsecured lending	58 512	522	6	29 034	210	10 594	7 866
Business lending and other	82 738	10 294	108	57 340	845	907	6 624
Corporate and sovereign lending	472 066	236 568	2 254	196 769	20 415	1 867	1 412
CIB bank lending	181 378	139 379	645	15 556	24 273	742	783
Central and other	4 848	4 848					
Gross loans and advances	1 396 388	502 129	3 051	637 314	62 232	33 280	73 375
Percentage of total book (%)	100.0	36.0	0.2	45.6	4.5	2.4	5.3
Gross loans and advances at amortised cost	1 396 388						
Gross loans and advances at fair value	715						
Total gross loans and advances	1 397 103						

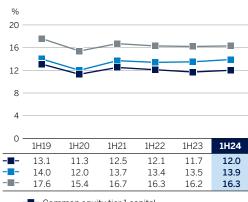
The group uses a 25-point master rating scale to quantify each borrower's credit risk (corporate asset classes) or facility (specialised lending and retail asset classes). Ratings are mapped to the probability of defaults (PDs) through calibration formulae that use historical default rates and other data from the applicable portfolio.

Total stage 1 and 2 loans	Total stage 3 Ioans	Securities and expected recoveries on stage 3 exposures loan		Gross stage 3 loans coverage ratio	Stage 3 exposures ratio
Rm	Rm	Rm	Rm	%	%
400 008	45 901	30 313	15 588	34	10.3
107 820	10 757	5 186	5 571	52	9.1
34 460	4 723	1 485	3 238	69	12.1
48 540	10 552	3 552	7 000	66	17.9
76 328	7 341	2 762	4 579	62	8.8
477 233	12 614	6 541	6 073	48	2.6
145 688					
9 002					
1 299 079	91 888	49 839	42 049	46	6.6
93.4	6.6	3.6	3.0		

Total stage 1 and 2 loans Rm	Total stage 3 loans Rm	Securities and expected recoveries on stage 3 exposures loans Rm	Balance sheet expected credit loss and interest in suspense on stage 3 Rm	Gross stage 3 loans coverage ratio %	Stage 3 exposures ratio %
403 250	41 188	27 342	13 846	34	9.3
104 031	10 092	4 973	5 119	51	8.8
34 239	4 046	1 175	2 871	71	10.6
48 232	10 280	3 299	6 981	68	17.6
76 118	6 620	2 428	4 192	63	8.0
459 285	12 781	6 460	6 321	49	2.7
181 378					
4 848					
1 311 381	85 007	45 677	39 330	46	6.1
93.9	6.1	3.3	2.8		

## CAPITAL ADEQUACY AND RISK-WEIGHTED ASSETS

#### Capital adequacy - SBSA Group



- -■- Common equity tier 1 capital
- -I- Tier 1 capital
- -■- Total regulatory capital

#### **RISK-WEIGHTED ASSETS**

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Credit risk	4	668 305	645 124	649 319
Counterparty credit risk	8	56 477	52 503	45 215
Market risk	17	77 288	65 888	53 344
Operational risk	12	122 521	109 146	117 122
Equity risk in the banking book	(21)	15 136	19 110	13 566
RWA for investments in financial entities	(4)	19 395	20 169	20 128
Total risk-weighted assets	5	959 122	911 940	898 694

# THE STANDARD BANK OF SOUTH AFRICA CAPITAL ADEQUACY

#### CAPITAL ADEQUACY RATIOS

		SARB	Excluding	unappropriat	ed profit	Including unappropriated profit		
	Target ratios <sup>1</sup> %	minimum regulatory requirement <sup>2</sup> %	1H24 %	1H23 %	FY23 %	1H24 %	1H23 %	FY23 %
Common equity tier 1 capital adequacy ratio	>11.0	>8.5	11.1	10.8	11.8	12.0	11.7	12.7
Tier 1 capital adequacy ratio	>13.0	>10.8	13.0	12.7	13.9	13.9	13.5	14.8
Total capital adequacy ratio	>15.25	>13.0	15.4	15.3	16.7	16.3	16.2	17.6

 $<sup>^{1}</sup>$  Including unappropriated profit.

#### QUALIFYING REGULATORY CAPITAL EXCLUDING UNAPPROPRIATED PROFIT

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Ordinary shareholders' equity	6	121 822	114 512	121 715
Regulatory adjustments	(8)	(7 100)	(7 690)	(7 451)
Goodwill	(13)	(42)	(48)	(48)
Other intangible assets	(13)	(6 089)	(6 963)	(6 520)
Other adjustments	43	(969)	(679)	(883)
Total (including unappropriated profit)	7	114 722	106 822	114 264
Unappropriated profit	0	(7 921)	(7 910)	(7 974)
Common equity Tier 1 capital	8	106 801	98 912	106 290
Qualifying other equity instruments	9	18 214	16 635	18 661
Tier 1 capital	8	125 015	115 547	124 951
Tier 2 capital	(4)	23 162	24 115	25 414
Qualifying Tier 2 subordinated debt	1	24 423	24 272	25 682
General allowance for credit impairments	(21)	2 548	3 206	3 594
Regulatory adjustments – investment in Tier 2 instruments in other banks	13	(3 809)	(3 363)	(3 862)
Total qualifying regulatory capital	6	148 177	139 662	150 365

<sup>2</sup> Excluding confidential bank specific requirements.

### MARKET SHARE ANALYSIS<sup>1</sup>

#### Mortgage loans<sup>2</sup>



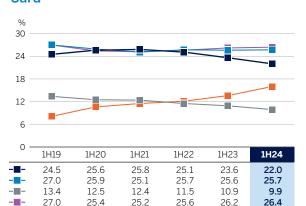
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-**II**- Other

#### Vehicle and asset finance



#### Card



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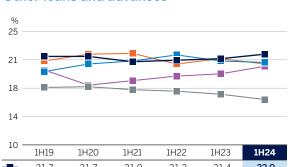


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-I- SBSA

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#### Other loans and advances

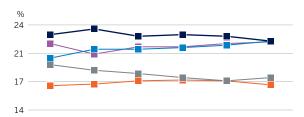


1H19	1H2O	1H21	1H22	1H23	1H24
 21.7	21.7	21.0	21.2	21.4	22.0
 19.7	20.7	21.1	21.9	21.1	20.9
 17.6	17.7	17.3	17.1	16.7	16.0
 19.9	17.9	18.5	19.1	19.4	20.4
 21.1	22.0	22.1	20.7	21.4	20.7
- 0004					

-B- SBSA -I- ABSA -**■**- Nedbank -■- FirstRand --- Other

- 1 Source: SARB BA 900.
- <sup>2</sup> Mortgage loans refers to residential households only. Commercial property finance is included in Other loans and advances.

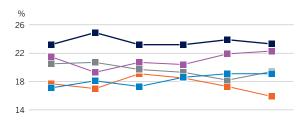
#### **Deposits**



10	1H19	1H20	1H21	1H22	1H23	1H24
	22.8	23.5	22.6	22.8	22.6	22.0
	19.9	21.0	21.0	21.2	21.5	22.0
	19.1	18.4	18.0	17.5	17.1	17.5
	21.7	20.4	21.3	21.3	21.7	21.9
	16.5	16.7	17.1	17.2	17.1	16.6

- -II- SBSA -II- ABSA
- -**■** Nedbank -■- FirstRand
- -II- Other

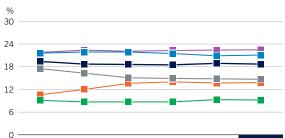
#### **Corporate deposits**



10	1H19	1H20	1H21	1H22	1H23	1H24
	23.2	24.9	23.2	23.2	23.5	23.3
	17.1	18.1	17.3	18.6	19.1	19.1
	20.5	20.7	19.7	19.3	18.2	19.4
	21.5	19.3	20.7	20.4	21.9	22.3
	17.7	17.0	19.1	18.5	17.3	15.9

- -**■-** SBSA
- -II- ABSA -II- Nedbank
- -■- FirstRand -II- Other

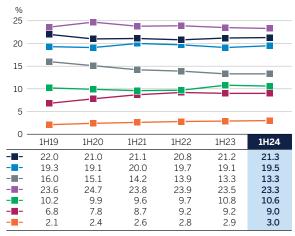
#### **Household deposits**



Λ.						
	1H19	1H20	1H21	1H22	1H23	1H24
	19.4	18.7	18.6	18.5	18.9	18.7
	21.6	21.9	21.9	21.5	20.9	21.1
	17.5	16.3	15.1	14.9	14.8	14.7
	21.8	22.4	22.1	22.3	22.4	22.5
	9.1	8.7	8.7	8.7	9.3	9.2
	10.6	12.0	13.6	14.1	13.7	13.8

- **-■-** SBSA
- -I- ABSA -**■**- Nedbank
- -■- FirstRand
- -■- Investec
- --- Other
- $^{\rm 3}\,$  CASA: Cheque, savings, on-demand and 1 to 30 day accounts.

#### Household deposits - CASA<sup>3</sup>



- -II- SBSA -II- ABSA
- -■- Nedbank
- -**■** FirstRand
- ---- Investec
- Capitec Other

### AFRICA REGIONS LEGAL ENTITIES HIGHLIGHTS

#### **Africa Regions**

A challenging global economic environment with heightened geopolitical risk and reduced investor confidence in emerging markets led to a difficult operating environment for Africa Regions during the first half of 2024. The increasing prospect of delayed monetary easing in major world economies subdued economic growth, whilst inflation remained elevated in the majority of the 19 African countries of operation. Botswana, Eswatini, Ghana, Kenya, Mauritius, Mozambique, Namibia, Tanzania, and Uganda were the exception, with inflation declining in these markets. Countries with high levels of economic activity requiring foreign exchange grappled with liquidity and were impacted by the strengthening of the USD, resulting in further local currency devaluations.

The Africa Regions franchise delivered headline earnings of R9 045 million, down 2% (up 27% in CCY), resulting from the impact of local currency translations particularly in Angola, Malawi, Nigeria, and Zambia. Africa Regions contributed 41% to group headline earnings (1H23: 44%). Balance sheet metrics remained strong with a resilient ROE of 29.1% (1H23: 28.4%). Income declined by 7.3% to R29 133m and operating expenses declined by 6.8% to R12 848m, this led to negative jaws of 0.5% and a cost-to-income ratio of 44.1% (1H23: 43.9%).

Due to the volatility in currency across the continent, the commentary that follows is based on constant currency movements

Loans and advances to customers increased by 15% driven by ongoing deal activity in the corporate loan book led by growth in West Africa, driven by Energy & Infrastructure investment across the region as well as loan demand from Multinational corporates in the Consumer and Telecommunications & Media sectors. Demand for trade facilities, particularly in West Africa, further contributed to growth. Deposits from customers grew by 18%, supported by higher current account and fixed deposit balances due to targeted client acquisition and retention strategies.

Net interest income grew by 34%, driven by good balance sheet momentum and positive endowment in a higher average interest rate environment across most markets. This was partially offset by interest rate reductions in Botswana, Ghana and Mozambique as inflation subsided.

Net fee and commission revenue grew by 32%, as new client deals delivered improved cash, securities, and trade volumes from corporates. In addition, the impact of annual price increases, increased fees earned, improved business activity in the commercial segment, as well as continued momentum in the pension fund business commensurate with growth in the client base and associated Assets Under Management (AUM) further supported growth.

Trading revenue declined by 4%, against a high base in 1H23, which included once-off gains on currency devaluations in certain Africa Regions markets. This was partially offset by higher foreign exchange sales in West Africa, and an increase in client margins on foreign exchange deals in East and West Africa.

Credit impairment charges declined by 18%, driven by the non-recurrence of negative sovereign credit risk migration experienced in certain markets in 2023. The credit loss ratio landed at 88bps (1H23: 136bps) within risk appetite.

Operating expenses increased by 24% and were higher than weighted average inflation for the region of 16%. Growth was driven by higher staff costs due to a larger workforce, inflationlinked annual salary increases and elevated inflationary pressures across most markets. Higher depositor insurance and Asset Management Corporation of Nigeria (AMCON) expenses in West Africa as well as higher technology spend linked to strategic initiatives resulted in further cost growth. The impact of local currency devaluation on foreign currency denominated costs further contributed to this increase.

#### **East Africa**

The macroeconomic headwinds from late 2023 had an overall impact on the region. Central Banks raised benchmark rates to rein in inflationary pressures. In Kenya, fiscal reforms led to a slowdown in consumption due to the higher cost of living. Following the restructuring of the Eurobond, Kenya's currency strengthened by more than 15% since February 2024.

East Africa headline earnings grew by 22% to R2 155 million with an ROE of 24.3% (1H23: 23.2%).

Net interest income growth of 12%, driven by a strong lending book on the back of increased loan origination in the Power & Infrastructure sector coupled with the impact of higher average interest rates in the region.

Non-interest revenue grew by 3%, driven by an increase in fees and commission due to higher card and digital volumes coupled with an increase in client activity linked to advisory and trade services. This was partly offset by a decrease in trading revenue due to a narrower foreign exchange margins in Kenya and non-recurrence of large client deals.

Credit impairment charges decreased by 35%, due to improved book quality and higher post write-off recoveries on the back of increased collection capabilities in the business segment.

Operating expenses were up by 4%, driven by a higher headcount base, annual staff cost increases, higher communication expenses due to higher SMS and USSD transactions, as well as marketing spend linked to client campaigns and brand repositioning.

#### South & Central Africa

The macroeconomic landscape reflected challenges due to commodity price fluctuations and diverse economic conditions. El Niño exacerbated the situation, causing severe droughts and national disasters in Malawi, Zambia, and Zimbabwe. In response to foreign exchange volatility, Zimbabwe introduced a new gold-backed currency called Zimbabwe Gold during April 2024. Notwithstanding the introduction of the new currency, given the usage and availability of USD in Zimbabwe, SBG amended the functional currency of its Zimbabwean operations from 1 January 2024 to USD. Given this functional currency change, the group will no longer prepare Zimbabwe results on a hyperinflationary basis.

South & Central Africa's headline earnings increased by 8% to R4 247 million with an ROE of 28.6% (1H23: 29.5%). The region was impacted by persistent inflation and the accelerating depreciation of local currencies in Malawi and Zimbabwe.

Net interest income increased by 11%, on the back of good customer loan growth due to increased drawdowns on overdraft facilities, increased loan origination, higher financial investment placements across most markets and higher average interest rates particularly in Malawi, Namibia, and Zambia. This was partially offset by interest rate cuts as inflation moderated in Botswana and Mozambique.

Net fee and commission revenue increased by 16%, mainly driven by continued demand for foreign currency and annual price increases, as well as higher transactional volumes on the back of improved levels of business activity in Zambia.

Trading revenue declined by 21%, on the back of non-recurring revenue earned on the devaluation of the local currency in Zimbabwe in the prior period as well as reduced client activity against a backdrop of US dollar liquidity shortages in Malawi and Mozambique.

Credit impairment charges decreased by 75%, due to the non-recurrence of negative sovereign credit risk migration in Malawi and regulatory growth in financial investment placements in Zambia. This was further supported by the release of credit impairment charges on stage 3 exposures in the corporate portfolio.

Operating expenses increased by 13%, driven by persistent inflation in Zimbabwe, continued investment in digitisation initiatives to support revenue and client growth, the impact of local currency devaluation on USD denominated contracts, and increased travel and entertainment costs. Cost containment measures continue to remain a key focus area for management in the region.

#### **West Africa**

The macroeconomic environment was constrained in West Africa due to elevated inflationary pressures, particularly in Angola and Nigeria. Fiscal reforms, the removal of subsidies and weakening currencies in 2023 led to rising inflation, with Central Banks responding by increasing interest rates. In January, the Central Bank of Nigeria implemented several regulations aimed at stabilising the Naira and enhancing market transparency, which resulted in the Naira depreciating by more than 80%.

West Africa's headline earnings grew by 56% to R2 643 million and delivered an ROE of 35.8% (1H23: 33.8%).

Net interest income grew by 82%, due to higher trade related lending, good loan origination and solid deposit growth. Positive endowment from higher average interest rates, particularly in Angola and Nigeria, further aided growth.

Net fee and commission revenue increased by 53%, due to a combination of increased deal flows in the corporate portfolio linked to securities and trade activity, improved origination activity particularly in the Energy & Infrastructure sector and ongoing momentum in Assets Under Management which resulted in higher fees.

Trading revenue grew by 7%, on the back of higher foreign exchange sales which resulted in increased client flows, as well as an increase in client margins on foreign exchange deals. This was partially offset by non-recurring mark-to-market gains due to currency devaluations in 2023.

Credit impairment charges increased by 97%, driven by higher gross loans to advances of 29% and a decline in customer affordability on the back of elevated interest rates. This was partially offset by the non-recurrence of sovereign credit risk experienced in Ghana in the prior period.

Operating expenses grew by 47%, due to inflationary growth in some countries, higher depositor insurance and AMCON costs on the back of book growth, ongoing strategic technology spend, and the impact of local currency devaluation on USD denominated technology contracts.

#### **Looking ahead**

The business remains focused on delivering superior client experience, building sustainable solutions to enable the continent to achieve its energy transition goals, and is well positioned to deliver against its strategy. Ongoing investment in client journeys and digital capabilities will support continued business growth. Countries are on track to deliver its committed franchise growth and financial outcomes to assist the group in achieving its 2025 targets.

# AFRICA REGIONS LEGAL ENTITIES

### CONDENSED STATEMENT OF FINANCIAL POSITION

			East Africa	South & Central Africa <sup>2</sup>							
•	CCY	Change	1H24	1H23	FY23		Change	1H24	1H23	FY23	
	%	%	Rm	Rm	Rm	%	%	Rm	Rm	Rm	
Assets											
Cash and balances with central banks	39	20	9 477	7 916	9 990	13	(3)	30 030	31 114	32 300	
Derivative assets	38	39	1451	1044	773	30	0	380	379	168	
Trading assets	16	14	14 895	13 115	10 238	35	(2)	3 262	3 337	2 077	
Pledged assets	99	>100	938	447	340	4	0	1 193	1 189	1 189	
Financial investments	(18)	(20)	12 263	15 256	12 557	2	(10)	42 803	47 546	40 070	
Receivables and other assets	>100	>100	1 925	887	765	11	(7)	8 275	8 855	10 153	
Net loans and advances	22	19	91 504	76 777	79 548	11	1	163 555	161 514	156 128	
Gross loans and advances	22	19	95 213	80 188	82 900	11	1	167 568	166 112	160 354	
Gross loans and advances to banks	>100	91	25 193	13 165	17 202	10	0	74 942	74 570	69 030	***************************************
Gross loans and advances to customers	5	4	70 020	67 023	65 698	12	1	92 626	91 542	91 324	
Credit provisions on loans and											
advances	7	9	(3 709)	(3 411)	(3 352)	(4)	(13)	(4 013)	(4 598)	(4 226)	
Investment property						27	23	1 200	977	1 744	
Property and equipment	1	(2)	1 021	1 047	1 006	7	(2)	3 289	3 358	3 458	
Goodwill and other intangible assets	(5)	(2)	1 752	1 788	1 563	(24)	(31)	1 699	2 454	2 081	
Goodwill	0	6	1 332	1 262	1 117	(67)	(67)	164	504	422	
Other intangible assets	(17)	(20)	420	526	446	(13)	(21)	1 535	1 950	1 659	
Total assets	18	14	135 226	118 277	116 780	10	(2)	255 686	260 723	249 368	
Equity and liabilities											
Equity	8	5	18 905	17 952	17 628	14	0	36 248	36 304	36 995	
Equity attributable to ordinary											
shareholders	8	4	14 536	13 975	13 756	14	0	33 663	33 621	34 456	
Equity attributable to non-controlling											
interest	9	10	4 369	3 977	3 872	18	(4)	2 585	2 683	2 539	
Liabilities	20	16	116 321	100 325	99 152	9	(2)	219 438	224 419	212 373	
Derivative liabilities	68	68	1 853	1 100	974	(45)	(48)	162	310	191	
Trading liabilities	(12)	(11)	3 759	4 242	2 862	77	22	2 993	2 447	1 877	
Provisions and other liabilities	(19)	(28)	4 000	5 527	4 625	24	13	11 727	10 410	12 133	
Deposits and debt funding	24	20	104 853	87 547	88 804	7	(3)	203 237	209 886	196 808	
Deposits from banks	13	12	9 599	8 596	7 581	27	10	11 986	10 873	10 279	•
D :1 ( )	25	21	95 254	78 951	81 223	6	(4)	191 251	199 013	186 529	
Deposits from customers			•••••						• • • • • • • • • • • • • • • • • • • •	. *	***************************************
Insurance contract liabilities											
·	(6)	(3)	1 856	1 909	1 887	8	(3)	1 319	1 366	1 364	

The entity information included within the Africa Regions legal entities disclosure in this report aligns to the group's Africa Regions geographic information in terms of IFRS 8 Operating Segments (IFRS 8).

Kenya, South Sudan, Tanzania, Uganda.
 Botswana, Eswatini, Lesotho, Malawi, Mauritius, Mozambique, Namibia, Zambia, Zimbabwe.
 Angola, Côte d'Ivoire, Democratic Republic of Congo, Ghana, Nigeria.

Wes	t Africa <sup>3</sup>	Africa Regions legal entities						
CCY Change	1H24	1H23	FY23		Change	1H24	1H23	FY23
% %	Rm	Rm	Rm	%	%	Rm	Rm	Rm
(4) (35)	24 566	37 653	41 245	7	(16)	64 073	76 683	83 535
(71) (86)	1 945	13 814	11 413	(61)	(75)	3 776	15 237	12 354
81 (5)	9 057	9 487	5 212	42	5	27 214	25 939	17 527
>100 0	5 672	5 677	7 750	89	7	7 803	7 313	9 279
25 (13)	27 291	31 223	28 297	6	(12)	82 357	94 025	80 924
(6) (50)	3 929	7 823	7 006	46	(20)	14 129	17 565	17 924
65 1	84 132	83 712	89 673	28	5	339 191	322 003	325 349
65 0	86 992	86 623	92 597	27	5	349 773	332 923	335 851
>100 75	37 092	21 211	23 046	53	26	137 227	108 946	109 278
29 (24)	49 900	65 412	69 551	15	(5)	212 546	223 977	226 573
58 (2)	(2 860)	(2 911)	(2 924)	16	(3)	(10 582)	(10 920)	(10 502)
				27	23	1 200	977	1 744
25 (21)	2 616	3 301	3 259	14	(10)	6 926	7 706	7 723
(52) (58)	230	543	317	(20)	(23)	3 681	4 785	3 961
				(19)	(15)	1 496	1 766	1 539
(52) (58)	230	543	317	(21)	(28)	2 185	3 019	2 422
33 (17)	159 438	193 233	194 172	19	(4)	550 350	572 233	560 320
,								
35 (13)	18 661	21 336	22 259	18	(2)	73 814	75 592	76 882
37 (10)	13 880	15 465	16 411	18	(2)	62 079	63 061	64 623
27 (19)	4 781	5 871	5 848	20	(6)	11 735	12 531	12 259
33 (18)	140 777	171 897	171 913	20	(4)	476 536	496 641	483 438
(77) (89)	1 265	11 543	9 260	(64)	(75)	3 280	12 953	10 425
(>100) >100	17 679	7 174	11 167	>100	76	24 431	13 863	15 906
(7) (47)	12 186	23 038	15 939	0	(28)	27 913	38 975	32 697
	107 404	128 126	132 935	17	(2)	415 494	425 559	418 547
(1) (48)	14 203	27 271	23 964	8	(23)	35 788	46 740	41 824
37 (8)	93 201	100 855	108 971	18	0	379 706	378 819	376 723
21 (42)	386	662	619	21	(42)	386	662	619
>100 37	1 857	1 354	1 993	42	9	5 032	4 629	5 244
33 (17)	159 438	193 233	194 172	19	(4)	550 350	572 233	560 320

# AFRICA REGIONS LEGAL ENTITIES

## CONDENSED REGIONAL INCOME STATEMENT

	East Africa <sup>1</sup>					South & Central Africa <sup>2</sup>					
-	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	CCY %	Change %	1H24 Rm	1H23 Rm	FY23 Rm	
Net interest income	12	9	4 483	4 104	8 388	11	1	8 041	7 950	16 503	
Non-interest revenue	3	(2)	2 618	2 668	5 056	(2)	(9)	4 419	4 865	9 807	
Net fee and commission revenue	7	2	1 020	1 003	2 017	16	9	2 554	2 340	5 364	
Trading revenue	(1)	(6)	1 553	1 646	2 974	(21)	(30)	1 512	2 166	3 587	
Other revenue	(4)	(10)	47	52	102	(11)	(12)	212	241	598	
Other gains and losses on financial instruments	(94)	(94)	(2)	(33)	(37)	19	19	141	118	258	
Total income	8	5	7 101	6 772	13 444	6	(3)	12 460	12 815	26 310	
Credit impairment charges	(35)	(37)	(348)	(556)	(1 234)	(75)	(79)	(200)	(955)	(1 021)	
Loans and advances	(34)	(37)	(351)	(560)	(1 232)	(66)	(74)	(143)	(548)	(739)	
Financial investments	(50)	(75)	1	4	(12)	(88)	(88)	(49)	(404)	(275)	
Letters of credit, guarantees and other	100	100	2	0	10	>100	>100	(8)	(3)	(7)	
Income before operating expenses	12	9	6 753	6 216	12 210	13	3	12 260	11 860	25 289	
Operating expenses	4	1	(2 958)	(2 940)	(5 924)	13	6	(5 801)	(5 493)	(12 197)	
Staff costs	13	9	(1 560)	(1 434)	(2 948)	14	6	(2 786)	(2 618)	(5 737)	
Other operating expenses	(5)	(7)	(1 398)	(1 506)	(2 976)	13	5	(3 015)	(2 875)	(6 460)	
Net income before non-trading and capital related items, and equity							_				
accounted earnings	20	16	3 795 2	3 276 1	6 286 4	12	1 (* 100)	6 459	6 367	13 092	
Non-trading and capital related items	(>100)	100				(>100)	(>100)	(518)	789	1 477	
Profit before indirect taxation Indirect taxation	20 (2)	16 (4)	3 797 (147)	3 277 (153)	6 290 (317)	(7) 15	(17)	5 941 (255)	7 156 (247)	14 569 (556)	
-			, ,	` ′					` ′		
Profit before direct taxation  Direct taxation	21 23	17 19	3 650 (1 018)	3 124 (859)	5 973 (1 634)	(8) 4	(18) (11)	5 686 (1 444)	6 909 (1 616)	14 013 (3 542)	
			• •	` ′				• •			
Profit for the period  Attributable to non-controlling interests	20 10	16 8	2 632 (475)	2 265 (441)	4 339 (823)	(12) 39	(20) 8	4 242 (420)	5 293 (389)	10 471 (765)	
	10		(473)	(441)	(023)			(420)	(303)	(703)	
Attributable to ordinary shareholders	22	18	2 157	1 824	3 516	(16)	(22)	3 822	4 904	9 706	
Headline adjustable items	100	100	(2)	(1)	(3)	(>100)	(>100)	425	(678)	(1 261)	
Headline earnings	22	18	2 155	1 823	3 513	8	0	4 247	4 226	8 445	
ROE (%)			24.3	23.2	21.3			28.6	29.5	28.2	
CLR (bps)			74	144	156			17	80	44	
CLR on loans to customers (bps)			99	175	188			33	127	89	
Cost-to-income ratio (%)			41.7	43.4	44.1			46.6	42.9	46.4	
Effective direct taxation rate (%)			27.9	27.5	27.4			25.4	23.4	25.3	
Effective total taxation rate (%)			30.7	30.9	31.0			28.6	26.0	28.1	

The entity information included within the Africa Regions legal entities disclosure in this report aligns to the group's Africa Regions geographic information in terms of IFRS 8.

Kenya, South Sudan, Tanzania, Uganda.
 Botswana, Eswatini, Lesotho, Malawi, Mauritius, Mozambique, Namibia, Zambia, Zimbabwe.
 Angola, Côte d'Ivoire, Democratic Republic of Congo, Ghana, Nigeria.

	٧	West Africa <sup>3</sup>				Africa R	egions legal	entities	
CCY	Change	1H24	1H23	FY23	CCY	Change	1H24	1H23	FY23
%	%	Rm	Rm	Rm	%	%	Rm	Rm	Rm
82	0	5 798	5 808	11 810	34	3	18 322	17 862	36 701
28	(37)	3 774	6 019	9 543	13	(20)	10 811	13 552	24 406
53	(27)	2 043	2 815	5 039	32	(9)	5 617	6 158	12 420
7	(47)	1 633	3 066	4 291	(4)	(32)	4 698	6 878	10 852
98	(26)	96	130	166	23	(16)	355	423	866
(38)	(75)	2	8	47	55	52	141	93	268
56	(19)	9 572	11 827	21 353	25	(7)	29 133	31 414	61 107
97	14	(626)	(549)	(503)	(18)	(43)	(1 174)	(2 060)	(2 758)
93	17	(486)	(414)	(911)	(11)	(36)	(980)	(1 522)	(2 882)
(54)	(53)	(57)	(120)	462	(81)	(80)	(105)	(520)	175
>100	>100	(83)	(15)	(54)	>100	>100	(89)	(18)	(51)
54	(21)	8 946	11 278	20 850	28	(5)	27 959	29 354	58 349
47	(24)	(4 089)	(5 357)	(9 636)	24	(7)	(12 848)	(13 790)	(27 757)
38	(22)	(1 755)	(2 245)	(4 326)	22	(3)	(6 101)	(6 297)	(13 011)
53	(25)	(2 334)	(3 112)	(5 310)	26	(10)	(6 747)	(7 493)	(14 746)
60	(18)	4 857	5 921	11 214	32	(3)	15 111	15 564	30 592
(53)	(68)	6	19	19	(>100)	(>100)	(510)	809	1 500
60	(18)	4 863	5 940	11 233	23	(11)	14 601	16 373	32 092
74	2	(131)	(129)	(294)	24	1	(533)	(529)	(1 167)
60	(19)	4 732	5 811	10 939	22	(11)	14 068	15 844	30 925
57	(20)	(976)	(1 226)	(2 362)	26	(7)	(3 438)	(3 701)	(7 538)
60	(18)	3 756	4 585	8 577	21	(12)	10 630	12 143	23 387
72	(19)	(1 111)	(1 369)	(2 314)	54	(9)	(2 006)	(2 199)	(3 902)
55	(18)	2 645	3 216	6 263	14	(13)	8 624	9 944	19 485
(69)	(85)	(2)	(13)	(12)	(>100)	(>100)	421	(692)	(1 276)
56	(17)	2 643	3 203	6 251	27	(2)	9 045	9 252	18 209
	(17)	35.8	33.8	33.7		(=)	29.1	28.4	28.0
		117	55.8	94			56	84	83
		170	112	129			88	136	130
		42.7	45.3	45.1			44.1	43.9	45.4
		20.6	21.1	21.6			24.4	23.4	24.4
		22.8	22.8	23.6			27.2	25.8	27.1

# LIBERTY HOLDINGS GROUP

### ANALYSIS OF CHANGE IN LIBERTY GROUP LIMITED (LGL) SAM BASIC OWN FUNDS

The table below provides explanations for the R1 217 million increase in the LGL SAM basic own funds for the period ending 30 June 2024 and includes comparative figures for the prior periods ended 30 June 2023 and 31 December 2023.

Notes	1H24 Rm	1H23 Rm	FY23 Rm
Basic Own Funds – Beginning of the period	30 358	30 149	30 149
New business value (NBV)	494	268	433
Expected release of risk margin 2	457	368	800
Variances/changes in operating assumptions	(516)	(234)	(709)
Operating experience variances 3	(447)	(207)	(842)
Operating assumption and modelling changes	(69)	(27)	133
Development costs 4	(324)	(312)	(612)
Economic adjustments 5	717	963	4 462
Dividends and other capital changes 6	389	(3 539)	(4 165)
Basic Own Funds - End of the period	31 575	27 663	30 358

Notes to analysis of change in SAM Basic Own Funds:

 The NBV captures the own funds generated over the contract boundary from LGL's various business lines during the period on a SAM basis.

The NBV allows for the best estimate profitability of new business over the contract boundary as measured on the SAM basis. Earnings from illiquidity premiums in excess of those included in the SAM liabilities, and earnings from credit investments, which both emerge annually as profits on the SAM basis, are included.

The NBV is adjusted for the new business risk margin which is the present value of the cost of the non-hedgeable capital requirements for new business sold in the year. This is based on a 6% cost of capital above the risk-free rate. This amount will be released over the expected lifetime of the new business on a SAM basis going forward.

The NBV for June 2024 increased compared to June 2023. This is in part due to LGL's acquisition of SIL and hence the incorporation of the NBV for SIL (R145 million) together with an improvement in the NBV for Retail SA Life, Savings and Investments.

2. The risk margin is released over the expected lifetime of the contracts in line with the expected change in the risk profile of these contracts through time. This result allows for the expected release of the risk margin over the period on the in-force business at the start of the year which provides for the 6% cost of capital on non-hedgeable risk above the risk-free rate. The release of the risk margin for June 2024 has increased compared to the prior year. This is largely as a result of a refinement in the attribution of the change in risk margin between the release of margin and NBV components for short boundary Corporate Benefits business as well as the inclusion of the release of the risk margin for the SIL business line.

- 3. Operating experience variances remained negative largely due to negative persistency variances, although these improved compared to 2023. The deterioration in this line relative to the comparative 2023 period was largely driven by lower mortality and morbidity profits. This item also includes the allowance for costs related to projects and other costs that are expected to be once-off in nature.
- 4. Development expenses reflect costs relating to investments in strategic initiatives.
- 5. The economic adjustment of R717 million for June 2024 is driven by positive returns on SAM own funds including the impact of a downward shift in the yield curve. This amount is lower than the comparative period as last year included additional once off positive returns due to a change in composition of the PA curve.
- 6. For 2024, this largely relates to dividend distribution of R1 728 million and the incorporation of the SAM basic own funds for SIL acquired of R1 825 million. The amount shown in this component for SIL is the SAM basic own funds before allowance for foreseeable dividends payable to LGL and also excludes the NBV and release of risk margin analysed in the respective lines above. For 2023, this largely relates to a net redemption of subordinated debt of R865 million (which reduces SAM basic own funds) together with a dividend distribution of R2 698 million.

## IFRS SHAREHOLDER'S EQUITY TO SAM OWN FUNDS RECONCILIATION

The table below reconciles the differences between the LGL basic own funds under SAM and the current LHL IFRS shareholder equity as at 30 June 2024 and includes comparative figures at 31 December 2023:

			1H24			FY23	
	Notes	Liberty Group Limited Rm	Other businesses Rm	Total Rm	Liberty Group Limited Rm	Other businesses Rm	Total Rm
Liberty Group Limited company IFRS Equity	1	12 051		12 051	11 113		11 113
Liberty Group Limited subsidiaries	2		2 964	2 964		365	365
STANLIB South Africa			1 495	1 495		1 123	1 123
STANLIB Africa			125	125		125	125
Liberty Health			158	158		347	347
Liberty Africa Insurance			1 302	1 302		1 132	1 132
Liberty Holdings			505	505		409	409
Liberty Two Degrees	1					1 221	1 221
LHL shareholders' equity reported under IFRS		12 051	6 549	18 600	11 113	4 722	15 835
Difference in assets between SAM and IFRS							
Elimination of subordinated debt	3	5 143			5 153		
Deferred revenue and acquisition costs		(261)			(278)		
Difference in AHI and participation valuation	5	3 049			1 994		
Other Differences		(393)			(368)		
Tax adjustments	6	(4 950)			(4 970)		
SAM Basic Own Funds		14 639			12 644		

Notes to IFRS Shareholder's Equity to SAM Basic Own Funds reconciliation:

- LGL company IFRS shareholder equity has increased in line with the IFRS earnings over the period offset by a dividend payment of R1 728 million. The IFRS equity now includes the fair value of various properties, previously held at cost when held by Liberty Two Degrees, acquired by LGL in the period. This has also contributed to the increase in IFRS earnings for the period by the write up amount.
  - As at 31 December 2023 L2D was classified as an Asset Holding Intermediary under SAM and LGL SAM own funds thus already included the fair value of these properties.
- 2. The increase in this item compared to the prior period is due to the acquisition of SIL by LGL.
- 3. Subordinated debt is not recognised as a liability in calculating the SAM own funds.
- 4. This item allows for the difference in valuation methodologies between the IFRS and SAM bases. The SAM basis sets a best estimate liability together with the SAM Risk Margin which aims to adjust the best estimate liabilities for the cost of nonhedgeable risk to get to a market consistent value. With the implementation of IFRS17, the SAM and IFRS bases are more closely aligned in that, similar to SAM, best estimate liabilities

are established together with a risk adjustment representing the cost of non financial risks. However, in addition to this, IFRS requires a CSM to be established which represents the unearned profit on a contract which is expected to be earned in the future resulting in no profit at initial recognition. This CSM is the most significant difference between the two bases.

The SAM basis also uses the Prudential Authority's prescribed nominal and real yield bond curves to value all policies valued off the bond curve while the IFRS basis uses internal nominal and real yield bond curves. Further to this, only certain "directly attributable" costs are included in the IFRS reserves as required by the IFRS 17 standard. There are also other less material differences between the bases, for example, the SAM basis allows for longer contract boundaries on certain books of business.

- 5. The difference in the valuation of the participations and asset holding intermediaries (AHI) now includes the SAM basic own funds for SIL which was acquired by LGL in the period offset by a large reduction in the NAV of L2D, following LGL's purchase of the associated properties.
- This item represents the additional deferred tax liability on a SAM basis.

# LIBERTY HOLDINGS GROUP

#### ANALYSIS OF NEW BUSINESS VALUE FOR LONG-TERM INSURANCE

The New Business Value (NBV) for long-term insurance business has been included below as supplementary information to the preceding new SAM disclosure.

	1H24 Rm	1H23 Rm	FY23 Rm
South African covered business			
SA Retail	963	858	2 017
Bancassurance Credit Life and Funeral	151	146	284
Corporate Benefits	287	297	449
Gross value of new business	1 401	1 301	2 750
Acquisition expenses	(736)	(738)	(1 569)
New business value before risk margin	665	563	1 181
New business risk margin and illiquidity premium deferral	(316)	(295)	(748)
New business value South Africa long-term insurance	349	268	433
New business value South Africa short-term insurance	145		
New business value Liberty Africa Insurance	4	20	83
Total new business value <sup>1</sup>	498	288	516

<sup>1</sup> NBV is split as Liberty Group Limited of R494 million and other subsidiaries of Liberty Holdings Limited (Liberty Africa Insurance) of R4 million.

## SOLVENCY CAPITAL REQUIREMENT COVERAGE

The following table summarises the available capital (or "own funds") and the solvency capital requirements (SCR) for Liberty Group Limited.

	1H24	1H23	FY23
Available capital (or own funds) (Rm)	31 420	27 663	30 358
SCR (Rm)	17 279	16 089	16 802
SCR coverage ratio (times)	1.82	1.72	1.81
Target SCR coverage ratio (times)	1.3 - 1.7	1.3 - 1.7	1.3 - 1.7

Liberty Group Limited's (LGL) SCR cover ratio remains strong at 1.82 times at 30 June 2024, which is above the target range of 1.3 to 1.7 times. The coverage ratio increased slightly in 2024 primarily because of positive own fund changes (from operations and LGL's acquisition of Standard Insurance Limited (SIL), offset to some extent by dividends paid). SCR increased over the period mainly due to an increase in insurance risk due to the lower PA curve at longer durations. Market risk was marginally down, driven mainly by a reduction in credit risk, largely offset by an increase in other equity risk as a result of the acquisition of SIL (SIL is treated as a non-listed equity exposure).

#### SHAREHOLDER PORTFOLIO EXPOSURES

Before the implementation of IFRS 17, Liberty invested its capital in a Shareholder Investment Portfolio which was optimised to maximise long-term returns on a through-the-cycle basis. Following the introduction of IFRS 17, Liberty's balance sheet management strategy was revised and under Liberty's board-approved balance sheet management framework, certain market risk exposures resulting from policyholder liabilities are now retained in order to achieve regulatory capital coverage ratio stability. Liberty Group Limited's (LGL) Shareholder Portfolio (previously known as Shareholder Assets and Exposures) consists of:

- Net assets, mainly property and cash, held in excess of assets required to back liabilities (including policyholder liabilities and LGL listed subordinated debt instruments issued through an approved debt programme)
- Retained market risk exposure resulting from unhedged policyholder liabilities to ensure capital coverage stability (mostly interest rate risk associated with certain IFRS 17 GMM insurance contracts and a portion of market risk associated with IFRS 17 Participating contracts)

The summarised Shareholder Portfolio position at 30 June 2024 is as follows:

		South Africa Rand				Foreign Currency					
2024 (Rm)	Cash <sup>4</sup>	Debt <sup>2</sup>	Equity	Investment Properties <sup>3</sup>	Other	Total	Cash	Debt	Equity	Total	Total Exposures
LGL group shareholder net											
assets											18 701
Less: non-controlling interests											(3 686)
LGL group ordinary shareholder											
net assets <sup>4</sup>	5 152	567	61	8 160	1 058	14 998			17	17	15 015
Retained market risk exposure <sup>1</sup>	787	12 377	2 385	9 624		25 173	1	1 247	1 874	3 122	28 295
Targeted unhedged interest rate											
exposure on GMM contracts		11 405				11 405					11 405
Retained residual market risk											
exposure on participating											
contracts	787	972	2 385	624		4 768	1	1 247	1 874	3 122	7 890
Investment properties used to											
match certain other cashflow											
obligations such as annuities											
and liabilities for incurred											
claim obligations				9 000		9 000					9 000
Total net exposure by asset											
class	5 939	12 944	2 446	17 784	1 058	40 171	1	1 247	1 891	3 139	43 310

The summarised Shareholder Portfolio position at 31 December 2023 is as follows:

			South A	Africa Rand				Foreign C	Currency		
2023 (Rm)	Cash <sup>4</sup>	Debt <sup>2</sup>	Equity	Investment Properties <sup>3</sup>	Other	Total	Cash	Debt	Equity	Total	Total Exposures
LGL group shareholder net assets Less: non-controlling interests											16 414 (3 726)
LGL group ordinary shareholder net assets <sup>4</sup>	2 828	576	42	8 098	1 140	12 684			4	4	12 688
Retained market risk exposure <sup>1</sup> Targeted unhedged interest rate exposure on GMM contracts	770	11 965 10 942	2 428	9 621		24 784 10 942	1	1 329	1 999	3 329	28 113 10 942
Retained residual market risk exposure on participating contracts	770	1 023	2 428	621		4 842	1	1 329	1 999	3 329	8 171
Investment properties used to match certain other cashflow obligations such as annuities											
and liabilities for incurred claim obligations				9 000		9 000					9 000
Total net exposure by asset class	3 598	12 541	2 470	17 719	1 140	37 468	1	1 329	2 003	3 333	40 801

Included in retained market risk exposure are exposures related to IFRS 17 Variable Fee Approach (VFA) contracts where risk mitigation has not been selected i.e. unhedged VFA non-unit linked exposures. In respect of these exposures, the IFRS 17 Contractual Service Margin (CSM) is expected to absorb the majority of the impact of market related movements in the coverage period related to the non-unit linked exposures. As a result we expect little impact on shareholder earnings for these exposures, with these impacts being deferred into the CSM as long as the CSM remains positive. The exposures in respect of these VFA contracts totalling R7.9 billion (31 Dec 2023: R8.2 billion) are R0.8 billion) local equity, R1 billion (31 Dec 2023: R1 billion) local bonds, R0.6 billion (31 Dec 2023: R0.6 billion) property and R3.1 billion (31 Dec 2023: R3.3 billion) foreign assets.

The retained local bond market exposures reflect the sensitivity of the valuation of unhedged IFRS 17 policyholder liabilities to changes in interest rates. The local bond exposures that are not related to VFA contracts (the VFA exposure movements are mostly absorbed by the CSM) of R11.4 billion (31 Dec 2023: R10.9 billion) are sensitive to changes in the local bond curve. This risk has been expressed in notional equivalent terms of government bonds that have comparable duration characteristics to that of the underlying liability cashflows.

bond curve. This fisk has been expressed in motion a equivalent combined standard curve. This fisk has been expressed in motion and equivalent curve as fishes.

The retained property market exposures reflect the sensitivity of earnings to the difference between the total return on underlying property assets held and any funding cost required to service liabilities backed by these assets. For the property exposures that are not related to VFA contracts (the VFA exposure movements are mostly absorbed by the CSM) of R9 billion (31 Dec 2023: R9 billion), the table above reflects the shareholder's economic exposures post the unbundling of L2D as well as the reallocation of property to back policyholder liabilities as approved by the Insurance and Asset Management Balance Sheet Management Committee.

The increase in LGL group ordinary shareholder net assets from R12.7 billion at 31 Dec 23 to R15.0 billion at 30 June 2024 is mainly the result of the acquisition of Standard Insurance Limited (SIL). Note that for earnings reporting purposes, the return on the SIL ordinary shareholder net assets is included in SA Insurance Operations earnings and not in the Shareholder Portfolio earnings. The South Africa cash LGL shareholder net assets value includes R2.65 billion in respect of SIL at 30 June 2024.

# LIBERTY HOLDINGS GROUP

## SHAREHOLDER PORTFOLIO RETURN

	1H24 Rm	1H23 Rm	FY23 Rm
Gross result	530	353	1 133
Taxation <sup>1</sup>	(70)	(70)	(148)
Subordinated notes at fair value	(263)	(287)	(544)
Expenses (including asset management fees)	(2)	(10)	(23)
Net profit	195	(14)	418

<sup>1</sup> The taxation treatment of income derived from assets backing capital is the normal taxation rules applicable to life investment portfolios. The taxation applicable to income derived from assets backing life funds and the 90:10 exposure is determined by the tax rates pertaining to each life tax fund to which the assets are allocated (I-E tax). In addition there is transfer tax at 27% on the net surplus, after the applicable I-E tax.

## LONG-TERM INSURANCE NEW BUSINESS

Change %	1H24 Rm	1H23 Rm	FY23 Rm
Sources of insurance operations total new business by product type			
Retail 4	20 440	19 713	43 991
Single 3	16 693	16 182	36 791
Recurring 6	3 747	3 531	7 200
Institutional 12	1 161	1 040	2 317
Single 10	692	629	1 228
Recurring 14	469	411	1 089
Total new business 4	21 601	20 753	46 308
Single 3	17 385	16 811	38 019
Recurring 7	4 216	3 942	8 289
Insurance indexed new business 6	5 955	5 622	12 091
Sources of insurance indexed new business			
SA Retail 5	5 233	5 003	10 572
Corporate Benefits (1	356	359	978
Liberty Africa Insurance <sup>1</sup> 41	366	260	541

<sup>1</sup> Liberty owns less than 100% of certain entities that make up Liberty Africa Insurance. The information is recorded at 100% and is not adjusted for proportional legal ownership.

## STANLIB SOUTH AFRICA - HEADLINE EARNINGS

	Change %	1H24 Rm	1H23 Rm	FY23 Rm
Net fee income	5	945	899	1 853
Operating expenses	12	(829)	(742)	(1 608)
Profit before investment income	(26)	116	157	245
Other income	(13)	49	56	100
Profit before taxation	(23)	165	213	345
Taxation	(53)	(22)	(47)	(169)
Headline earnings	(14)	143	166	176
Average margin (bps)		28	29	29
Average assets under management (Rbn)		696	639	653





# ADDITIONAL INFORMATION

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# ACCOUNTING POLICY ELECTIONS

# Basis of preparation and presentation

The Standard Bank Group Limited's (the group) financial results, including the condensed consolidated statement of financial position, condensed consolidated income statement, condensed consolidated statement of other comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows, for the six months ended 30 June 2024 (results) are prepared, as a minimum, in accordance with the requirements of the JSE Listings Requirements, the requirements of the International Financial Reporting Standards (IFRS®) Accounting Standards, where applicable, and its interpretations as adopted by the International Accounting Standards Board (IASB®), the South African Institute of Chartered Accountants' (SAICA) Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council, the presentation requirements of IAS 34 Interim Financial Reporting and the requirements of the South African Companies Act, 71 of 2008 applicable to condensed financial statements.

The group's results are prepared in accordance with the going concern principle under the historical cost basis as modified by the fair value accounting of certain assets and liabilities where required or permitted by IFRS Accounting Standards.

All amounts relate to the group's consolidated results, unless otherwise indicated, are presented in South African rand (rand), which is the presentation currency of the group, and are stated in millions of rand (Rm), unless otherwise indicated.

1H24 refers to the six months ended 30 June 2024. 1H23 refers to the six months ended 30 June 2023. FY23 and 2023 refer to the full year results for the year ended 31 December 2023. Change percentage reflects 1H24 change on 1H23, unless otherwise indicated.

The group's FY23 financial information has been correctly extracted from the underlying 2023 annual financial statements, where applicable, which are available at

https://www.standardbank.com/sbg/standard-bank-group/investor-relations/results-and-reports

These results contain *pro forma* constant currency financial information. Refer to the *pro forma* constant currency paragraph within the other reportable items section of these results for further detail.

The board of directors of the group takes full responsibility for the preparation of these results.

The preparation of the these results was supervised by the chief finance & value management officer, Arno Daehnke BSc, MSc, PhD, MBA, AMP.

These results were made publicly available on 15 August 2024.

# Changes in accounting policies and adoption of new standards effective for the current financial year

The accounting policies applied in the preparation of the results are consistent with those reported in the previous year, apart from the items mentioned in this section. The group did not early adopt any amended standards during the current reporting period.

The following accounting policies have been applied in preparation of these results:

- IAS 1 Presentation of Financial Statements (amendments) clarified how to classify debt and other liabilities as current or non-current and introduced a requirement to classify debt as non-current only if an entity can avoid settling the debt in the 12 months after the reporting period. The amendments specified that covenants to be complied with after the reporting date do not affect the classification of debt as current or non-current at the reporting date. Instead, the amendments require an entity to disclose information about these covenants in the notes to the financial statements. The amendments were retrospectively applied and had no material impact on the group's results.
- IAS 7 Statement of Cash Flows and IFRS 7 Financial Instruments: Disclosures (amendments) added requirements for an entity to provide additional disclosures about its supplier finance arrangements. The new requirements provide users of financial statements with information to assess how supplier finance arrangements affect an entity's liabilities, cash flows, the effect thereof on its exposure to liquidity risk and how an entity might be affected if the arrangements were no longer available to it. The amendments were retrospectively applied and had no material impact on the group's results.
- IFRS 16 Leases (IFRS 16) (narrow scope amendments) added requirements explaining how an entity accounts for a sale and leaseback after the date of the transaction. The amendments added to the existing sale and leaseback requirements in IFRS 16 and did not change the accounting for leases, other than those arising in a sale and leaseback transaction. The amendments were retrospectively applied and had no material impact on the group's results.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

for the six months ended 30 June 2024

	1H24 Rm	1H23 Rm	FY23 Rm
Net cash flows from operating activities	64 126	50 012	48 698
Direct taxation paid	(9 378)	(7 988)	(15 891)
Other operating activities	73 504	58 000	64 589
Net cash flows used in investing activities	(1 783)	(2 372)	(6 051)
Capital expenditure on property, equipment and intangible assets	(2 306)	(3 021)	(6 339)
Other investing activities	523	649	288
Net cash flows used in financing activities	(17 868)	(14 875)	(26 796)
Dividends paid	(14 792)	(14 448)	(27 892)
Equity transactions with non-controlling interests	30	89	(1 223)
Net (redemption)/issuance of other equity instruments <sup>1</sup>	(442)	2 502	4 500
Issuance of subordinated debt	6 987	2 000	5 639
Redemption of subordinated debt	(8 407)	(3 900)	(5 900)
Other financing activities	(1 244)	(1 118)	(1 920)
Effect of exchange rate changes on cash and cash equivalents	(18 087)	(10 564)	(16 903)
Net increase/(decrease) in cash and cash equivalents	26 388	22 201	(1 052)
Cash and cash equivalents at the beginning of the period	205 189	206 241	206 241
Cash and cash equivalents at the end of the period	231 577	228 442	205 189
Cash and balances with central banks	113 196	136 653	137 787
On-demand gross loans and advances to banks	106 046	76 699	52 593
Cash balances with banks within insurance and asset management activities	12 335	15 090	14 809

<sup>1</sup> Refer to the liquidity and capital management section within these results for details on the issuances and redemptions relating to additional tier 1 (AT1) capital as well as coupons paid and the related tax impact thereon.

# RESTATEMENT

# Stage 3 interest income change in calculation methodology

During 2H23, the group amended its calculation of interest income on stage 3 loans and advances for PPB and BCB clients.

Prior to 2H23, interest income on stage 3 loans and advances was calculated using a portfolio approach. The interest income on the stage 3 loan portfolio was calculated as the difference between the expected discounted and undiscounted recovery cash flows and was unwound on a straight-line basis over the expected period to resolution, being either recovery or write-off ("portfolio straight-line approach"). This modelling approach was utilised as a proxy for the IFRS 9 *Financial Instruments* (IFRS 9) stage 3 interest recognition requirement.

FY23 interest income on stage 3 loans and advances, and going forward, was calculated on a loan-by-loan basis. The change in calculation methodology was not a change in accounting policy. The interest income on stage 3 loans is calculated by multiplying the net carrying amount of each customer balance (after deducting credit impairments) by the effective interest rate of the loan, which is aligned to the requirements of IFRS 9 ("loan-by-loan outstanding balance approach").

During the change to the loan-by-loan outstanding balance approach, the group identified that by previously applying the portfolio straight line approach in calculating stage 3 interest income, interest income and income statement credit impairments for 1H23 were erroneously understated by R944 million.

The group updated for this impact in FY23 as part of the 31 December 2023 reporting suite. Below is the restatement impact relating to 1H23 only. This restatement had no impact on earnings attributable to ordinary shareholders or headline earnings, but did impact certain ratios, being NIM, CLR, Cost-to-income and JAWS, which have been restated for this change. Furthermore, this change had no impact on gross loans and advances, balance sheet ECL provisions or coverage.

### SBSA income statement impact

		Group		Company				
		1H23		1H23				
	As previously reported Rm	Restatement Rm	Restated Rm	As previously reported Rm	Restatement Rm	Restated Rm		
Net interest income Credit impairment charges	25 153 (6 289)	944 (944)	26 097 (7 233)	24 941 (5 975)	944 (944)	25 885 (6 919)		

## SBG income statement impact

		1H23 As previously			
	As previously reported Rm	Restatement Rm	Restated Rm		
Net interest income	46 308	944	47 252		
Credit impairment charges	(8 442)	(944)	(9 386)		

#### Impact on disclosed financial results, ratios and statistics

		1H23			
	As previously reported	Restatement	Restated		
SBSA group					
CLR (bps)	95	14	109		
CLR on loans to customers (bps)	110	17	127		
Jaws (%)	1.0	0.8	1.8		
Cost-to-income ratio (%)	58.9	(1.2)	57.7		
SBG					
Banking					
NIM (bps)	477	10	487		
CLR (bps)	97	12	109		
Jaws (%)	11.3	0.5	11.8		
Cost-to-income ratio (%)	50.5	(0.6)	49.9		

# KEY MANAGEMENT ASSUMPTIONS

In preparing the group's results, estimates and assumptions are made that could materially affect the reported amounts of assets and liabilities within the next reporting period. Estimates and judgements are continually evaluated and are based on factors such as historical experience and current best estimates of future events. The following represents an extract of the material key management assumptions applied in preparing the group's financial results. For further detail relating to key management assumptions, refer to the group's annual financial statements.

# The group's forward-looking economic expectations were applied in the determination of the expected credit loss (ECL) at the reporting date

A range of scenarios have been determined for base, bear and bull forward-looking economic expectations, as at 30 June 2024, for inclusion in the group's forward-looking process and ECL calculation:

# **Base scenario United Kingdom**

In the base scenario, the economy remains weak in the initial stages but slowly improves through the forecast period from levels below 1% to growth that is close to the potential growth rate of the economy, of 1.5% to 1.75%. Inflation volatility is not expected to continue, although the 2% inflation target is likely difficult to maintain, partly because the tight labour market keeps wages, and therefore costs, elevated. Inflation is more likely to fluctuate in the 2%-3% range through most of the forecast period. The persistence of near-target inflation should allow the Bank of England to reduce the base rate, but, like other developed countries, rates are unlikely to fall to the lows seen in the pre-Covid period when central banks struggled because inflation was too low. In the future, a more 'normal' inflation outlook should allow base rates to reduce to around 3.5% over the short term. The change in government in July 2024 is not expected to cause a material change in the macroeconomic policy. The political environment is likely to be less volatile, aiding investment and improving growth. A better trade relationship with the European Union could also lift economic performance later in the forecast period. Policy is unlikely to change significantly because the country's fiscal position is challenging, limiting the room to manoeuvre, amongst other things. The UK government is acutely aware that fiscal largesse risks a slump in the gilt market and the pound, neither of which is forecast in our base case.

#### **Africa Regions**

Adverse weather conditions, geopolitical tensions and debt sustainability challenges are the main downside risks to economic growth in Africa over the coming year.

The El Niño weather, which brought about severe drought conditions in Zambia and Malawi, has inevitably resulted in revisions to GDP growth forecasts for these markets. For Zambia, the forecast has almost halved to 2.5% for 2024, and Malawi's GDP growth has been revised down to 1.8%. However, in Zambia, La Niña rainfall should promote a recovery in hydropower production and agricultural output and boost private consumption and gross fixed capital formation, with GDP growth likely to recover to 6.0% in 2025.

In East Africa, the El Niño rainfall negatively impacted Kenya and Tanzania's growth rates. The 2024 GDP growth forecast for Tanzania was lowered to the 5.2%-5.5% range. In contrast, the GDP growth forecast for Kenya was retained at 5.1% for 2024 as the impact from potential adverse weather conditions was already priced in. The risk of a La Niña drought in late 2024 combined with ongoing concerns such as elevated interest rates and the perennial issue around unpaid bills, will likely keep growth subdued in Kenya in 2025. A marginal recovery in growth to 5.3% in 2025 is expected.

The GDP growth forecast for Nigeria was revised down marginally to 3.1% in 2024, taking into account the anticipated impact on the non-oil sector of elevated inflationary pressures, currency volatility, and high interest rates.

In Ghana, in addition to favourable base effects likely spurring GDP growth in 2024, higher gold production may also boost economic activity, revising GDP growth upward to 3.8% in 2024, from previous forecasts of 3.1%. However, growth in 2025 will likely be lower, at 4.2%, from our previous forecasts of 4.3%.

Sovereign debt sustainability remains a risk across Africa, though, promisingly, Zambia has broadly completed its external debt restructuring operation, and Ghana will follow suit over the coming months. However, concerns remain about Uganda's external debt and Mozambique's domestic debt. Despite a notable increase in external debt service costs expected in Uganda over the next five years, oil sector revenue from 2025 will likely help counterbalance this. As domestic debt pressures gather impetus in Mozambique over the near term, the authorities will likely have to proactively conduct liability management, with switch auctions likely being considered.

#### **South Africa**

Economic activity is likely to improve over the course of the year in response to easing infrastructure and electricity constraints, though ultimately, the growth trajectory will depend on policies agreed upon by the GNU. Still, gradual policy reform is likely to be growth-supportive over time. Importantly, the base scenario is premised on the GNU adhering to general policy continuity.

The rand continues to face several headwinds, including geopolitical tensions and persistent investor concerns about weak trend growth and fiscal sustainability. The rand is currently stronger versus peers than before the South African (SA) elections but could outperform even modestly further. However, the real effective exchange rate is around its long-term average, implying limited scope for further sustained gains. The dollar is likely to weaken somewhat by the end of 2024, providing an opportunity for the rand to strengthen further against the dollar by the end of 2024.

Under these assumptions, a gradual retreat in inflation is forecasted, supported by a lack of demand-driven and wage pressure, as well as favourable base effects. Upside risks include a weaker rand outcome and any renewed pressure on oil prices and/or food price inflation.

The South African Reserve Bank (SARB) maintained the repo rate at the July 2024 Monetary Policy Committee (MPC) meeting, indicating that future policy moves will be data-dependent and sensitive to the balance of risks. Global and local risk factors have already delayed the expected interest rate relief. The SARB is expected to start reducing interest rates from a restrictive level in Q3:24 (September). A cumulative 100 bps reduction in the interest rate is assumed in the base scenario.

# KEY MANAGEMENT ASSUMPTIONS

# Bear scenario United Kingdom

In the bear scenario, the fall in inflation seen since the start of 2023 proves temporary for both domestic and international reasons. On the domestic front, wage growth fails to decline materially from current levels of around 6%, causing cost pressures to accelerate. These pressures are also exacerbated by global supply chain tensions not just from the geopolitical strains in places such as Ukraine and the Middle East but also due to potential policy changes in the United States (US) which may result in increased tariffs and a general decline in trade openness. These policy changes are likely to result in the Federal Reserve pushing rates up again, destabilising the global economy and financial markets. It also sees the Bank of England start to increase base rates further. The British pound is under significant pressure from a globally stronger dollar and a general rise in risk aversion amongst investors. The economy falls into a mild recession, but with the Bank of England unable to cut base rates and the limited room for fiscal expansion, this period of weakness could endure for some time.

#### **Africa Regions**

In the bear scenario, there would be persistent inflation, a global recession caused by geopolitical unrest, and an undue tightening of policy rates. There are expectations for a convergence of market instability with political instability (13 sub-Saharan African countries, including Botswana, Mauritius, Mozambique, Ghana, and Namibia have elections scheduled in 2H24), natural disasters, commodity price fluctuations, currency devaluation, high debt levels, and global economic downturns. For instance, frequent disasters like floods and droughts would impact food security and agricultural output, leading to social unrest and inflation. East African economies like Kenya, Uganda, and Tanzania were affected by above-normal rainfall, while El Niño caused drier conditions in southern African countries like Malawi, Zambia, and Mozambique. Due to the anticipated La Niña weather trend from late 2024 to 2025, East Africa may see severe drought under this scenario, while Southern Africa may experience floods. Changes in commodity prices lead to revenue shortages and budget deficits, especially for export-dependent nations like Botswana, Nigeria, Zambia, and Angola. Anticipated currency devaluations heighten inflation and debt burdens, making it harder for some governments to service their external and domestic debt. High amounts of debt pose a threat to macroeconomic stability, especially as the costs of borrowing rise. A downturn in the global economy makes matters worse by lowering the demand for investments and exports from Africa.

#### **South Africa**

Growth enhancing reforms and fiscal prudence are compromised in the bear scenario because of policy contestation within the coalition government or even a collapse of the GNU, which could spur a more populist policy slant. Furthermore, the global backdrop is more challenging as re-accelerating inflation forces renewed policy tightening globally. Lower global growth also weighs on SA's key export commodity prices. SA's supply-side constraints continue to hamper growth, while low business confidence could amplify the negative impact on private fixed investment. Real GDP contracts in the second half of 2024 and into 2025, with a medium-term growth prognosis of around 1%.

The risk premium the rand is discounting at for political risks would likely widen. Indeed, the rand and bonds are likely to sell off materially in the case of a more populist coalition government. Rand weakness would be inflationary, further adversely affecting the growth trajectory by triggering interest rate increases instead of the interest rate relief anticipated in the base scenario. The SARB may act aggressively, raising the policy rate to a peak of 9.50% (prime rate of 13.00%). As pressures ease, the additional rate increases could be partially reversed from around mid-2025, with the policy rate stabilising at 9.00% and prime at 12.50%, compared to 10.75% in the base scenario.

## **Bull scenario United Kingdom**

In the bull scenario, inflation falls below the 2% target and remains close to, or under, the target for much of the forecast period, allowing the Bank of England to make deeper cuts in base rates. Similar inflation undershooting in the US allows more Federal rate cuts than under the base case, creating global financial market strength that aids growth and financial market performance in the UK. Deeper base rate cuts cause the economy to grow faster, relieving some of the budget deficit pressure and permitting more active use of fiscal policy to enhance the recovery in growth. This scenario assumes that the US does not go down the path of higher tariffs, helping avoid higher US inflation and creating a more robust global financial market backdrop. This backdrop helps the pound to rise against the dollar, so compounding the moderation of inflation. It is also assumed in this scenario that the various geopolitical pressure points, such as those in Ukraine and in the Middle East do not flare up into a wider conflict.

#### **Africa Regions**

Considering global inflation would swiftly unwind in the bull scenario, the policy rate reduction in the latter half of 2024 will be greater than expected under the base case scenario. This revives external funding sources, strengthens external positions, reduces currency volatility and liquidity shortages, and anchors inflation expectations within Africa Regions. In this scenario, geopolitical risks are also expected to lessen. This scenario would also include a period of steady economic growth driven by increased investment in key sectors. The favourable commodity prices linked to stronger global growth is one of the factors contributing to the performance. Furthermore, most countries carry out more comprehensive reforms to their macroeconomic policies. In the long run, key countries successfully diversify their economies by focusing on high-value sectors. Countries like Angola, Botswana, Nigeria, Zambia and others are less vulnerable to fluctuations in the price of commodities globally and climate change due to diversification. Key markets implement prudent fiscal adjustments to improve debt sustainability and restore macroeconomic stability. This encourages economic expansion and improves investor confidence. The appreciation of foreign currencies reduces the value of debt denominated in foreign currencies, lowering the debt proportion to GDP. In this scenario, most countries also make noteworthy progress on protecting their natural resources and building climate resilience, all of which help to lessen the effects of climate change, safeguard food security, and promote sustainable economic growth. MPCs maintain their policy rate throughout the remainder of 2024, if not cutting rates in high-inflation countries, including Zambia, Nigeria and Angola.

#### **South Africa**

An upside surprise due to SA's new government's resolute implementation of growth-enhancing reforms and fiscal prudence would produce more positive outcomes than assumed in the base scenario, especially coupled with a more supportive global environment. With increased private sector participation, reforms result in logistical and other infrastructure constraints (such as water supply issues) being addressed with speed. Fiscal consolidation continues and is supported by lifting SA's potential economic growth rate through these structural reforms. The positive impact on business confidence further enhances private sector fixed investment and employment growth.

The bull scenario also sees further SA risk premium compression over time as reform momentum gathers speed and SA's growth trajectory lifts more than assumed in the base scenario. With inflation decelerating faster and the risks to the inflation outlook dissipating, the SARB can implement policy rate cuts sooner. The repo rate ends the year at 7.50%, with prime at 11.00%. Moreover, with inflation settling lower, the policy rate is 75 bps lower than in the base scenario over the medium term. Real GDP growth will accelerate to 1.6% in 2024 under these conditions. Continued reform momentum, higher business confidence and a more supportive global growth environment sees medium-term growth edging to 3%.

#### Main macroeconomic factors

The probability weightings of each scenario, namely, base, bear and bull, for inclusion in the group's 1H24 forward-looking information (FLI) process and ECL calculation are weighted as follows, where multiple jurisdictions are considered, weighted averages are used:

- UK: base at 50%, bear at 30% and bull at 20% (FY23: base at 50%, bear at 30% and bull at 20%).
- Africa Regions: base at 56%, bear at 24% and bull at 20% (FY23: base at 55%, bear at 28% and bull at 17%).
- South Africa: base at 60%, bear at 20% and bull at 20% (FY23: base at 50%, bear at 30% and bull at 20%).

The following table shows the main macroeconomic factors as at 1H24 used to estimate the forward-looking impact on the ECL provision on financial assets and presented for each identified time period.

This table does not depict full year views, apart from 31 December 2024, and may thus not align to full year views disclosed elsewhere within these results.

	1 January	Base so	cenario	Bear so	cenario	Bull so	enario
	_	1 July 2024 to 30 June 2025	1 July 2025 to 30 June 2028	1 July 2024 to 30 June 2025	1 July 2025 to 30 June 2028	1 July 2024 to 30 June 2025	1 July 2025 to 30 June 2028
UK				-			
Inflation (%)	2.61	2.30	3.10	4.20	4.00	1.50	2.00
Policy rate (%) (period end)	4.50	3.50	4.00	4.50	4.00	2.50	3.25
Exchange rate GBP/USD	1.27	1.35	1.32	1.15	1.25	1.40	1.35
Real GDP (%)	0.30	1.00	1.60	0.20	1.20	1.70	1.90
Africa Regions							
Inflation (%) (weighted average)	13.76	13.33	9.69	17.13	13.19	10.16	7.11
Policy rate (%) (weighted average)	14.48	13.29	10.32	14.89	13.67	11.90	8.90
3m Tbill rate (%) (average)	11.03	9.55	8.47	11.96	11.18	7.54	5.74
6m Tbill rate (%) (average)	12.00	10.65	9.38	13.12	12.22	8.57	6.53
Real GDP (%) (weighted average)	3.59	3.86	5.11	2.01	2.83	5.33	6.68
South Africa							
Inflation (%)	5.02	4.62	4.43	5.49	5.45	3.95	3.92
Prime (%) (period end)	11.25	10.75	10.75	13.00	12.50	10.50	10.00
Real GDP (%)	1.10	1.86	1.81	(0.84)	0.64	2.88	2.62
Household credit (%)	4.20	5.48	6.33	3.98	4.71	5.77	7.40
Exchange rate USD/ZAR (period end)	18.20	18.05	18.45	19.88	20.00	17.03	17.02

<sup>1</sup> Revised as at 30 June 2024. The 1 January 2024 to 31 December 2024 view disclosed as at 31 December 2023, has been revised due to the changes in the macroeconomic factors.

# KEY MANAGEMENT ASSUMPTIONS

			Base scenario		scenario	Bull scenario	
As reported at 31 December 2023	1 January 2023 to 31 December 2023 <sup>1</sup>	1 January 2024 to 31 December 2024	1 January 2025 to 31 December 2027	1 January 2024 to 31 December 2024	1 January 2025 to 31 December 2027	1 January 2024 to 31 December 2024	1 January 2025 to 31 December 2027
UK							
Inflation (%)*	7.40	3.50	2.90	4.50	3.30	2.30	2.10
Policy rate (%)*	5.25	4.00	4.00	5.75	4.00	2.50	3.00
Exchange rate GBP/USD	1.27	1.30	1.35	1.28	1.22	1.50	1.47
Real GDP (%)#	0.30	0.10	1.50	(0.50)	1.60	0.80	2.30
Africa Regions <sup>2</sup>							
Policy rate (%)* (average)	19.60	18.00	12.12	20.21	15.36	11.15	9.02
3m Tbill rate (%)* (average)	10.79	11.41	9.94	13.68	12.31	9.76	7.58
6m Tbill rate (%)* (average)	11.16	11.90	10.10	13.77	12.19	10.08	7.69
Real GDP (%)# (average)	3.95	4.57	4.62	2.68	2.54	5.93	6.17
South Africa							
Inflation (%)#	5.90	5.13	4.47	6.40	5.94	4.74	3.91
Prime (%)# (period end)	11.75	10.75	10.50	12.50	11.50	10.50	10.00
Real GDP (%)*	0.60	1.43	1.81	(0.43)	0.70	2.09	2.49
Household credit (%)#	5.93	5.72	6.38	5.02	5.35	6.58	7.69
Exchange rate USD/ZAR* (period end)	18.52	18.10	18.07	21.49	19.49	17.02	16.94

Revised as at 31 December 2023. The 1 January 2023 to 31 December 2023 view disclosed as at 31 December 2022, has been revised due to the changes in the macroeconomic factors.

During FY23 the Stanbic Bank Zimbabwe outlook was denominated in ZWL, during 1H24 the Stanbic Bank Zimbabwe impact is denominated in USD.

Actual rates for 2023.

The following table depicts full year views, as reviewed at 1H24, unlike the above tables where rolling 12 months post reporting date are

	Base scenario			Е	ear scenario		E	Bull scenario		
	1 January 2024 to 31 December 2024	1 January 2025 to 31 December 2025	1 January 2026 to 31 December 2026	1 January 2024 to 31 December 2024	1 January 2025 to 31 December 2025	1 January 2026 to 31 December 2026	1 January 2024 to 31 December 2024	1 January 2025 to 31 December 2025	1 January 2026 to 31 December 2026	
UK										
Inflation (%)	2.61	2.20	2.83	3.50	3.60	2.80	1.70	2.10	1.80	
Policy rate (%)	4.50	2.50	2.05		2.50	2.00	2.75	0.00	2.00	
(period end) Exchange rate GBP/	4.50	3.50	3.25	5.75	3.50	3.00	3.75	2.00	2.00	
USD	1.27	1.29	1.42	1.20	1.30	1.30	1.41	1.45	1.38	
Real GDP (%)	0.30	1.20	1.93	0.30	0.70	1.80	1.10	1.90	2.50	
Africa Regions										
Inflation (%) (weighted average)	13.76	12.10	10.22	15.38	16.29	13.63	12.09	9.12	7.70	
Policy rate (%)	13.70	12.10	10.22	13.36	10.23	13.03	12.09	5.12	7.70	
(weighted average)	14.48	12.23	10.69	15.06	14.82	13.52	13.84	10.64	9.25	
Real GDP (%)							4.00			
(weighted average)	3.59	4.40	4.89	2.30	2.50	2.80	4.60	5.90	6.32	
South Africa										
Inflation (%)	5.02	4.52	4.43	5.32	5.77	5.49	4.77	3.79	3.94	
Prime (%) (period end)	11.25	9.75	10.75	12.00	12.75	12.50	11.50	10.00	10.00	
Real GDP (%)	1.10	1.73	1.76	2.31	2.52	2.67	1.60	2.57	2.58	
Exchange rate		,	•	,	,	,		,	2.00	
USD/ZAR										
(period end)	18.20	17.90	17.75	20.40	19.72	19.61	22.76	23.92	24.41	

Estimated base case rates for 2023 disclosed where 2023 actuals were not available upon release date.

# Sensitivity analysis of the forward-looking impact on the total ECL provision on all financial instruments relating to corporate, sovereign and bank products

The ECL methodology for corporate, sovereign and bank products is based primarily on client specific risk metrics. As such the forward-looking macroeconomic information is one of the components and/or drivers of the total reported ECL. Rating reviews of each client are performed at least annually, and entails credit analysts completing a credit scorecard and incorporating FLI at a client level. The weighting is reflected in both the determination of significant increase in credit risk (SICR) as well as the measurement of the resulting ECL for the individual client. Therefore the impact of forward-looking economic conditions is embedded into the total ECL for each client. The below sensitivity analysis of the total ECL provision relating to the CIB client franchise excludes the impact of losses directly attributable to distress experienced on sovereign exposures, held primarily for prudential or liquidity management purposes.

	1H2	24	FY23	
	Total income statement charge Rm	Total ECL provision Rm	Total income statement charge Rm	Total ECL provision Rm
As reported	393	10 006	1 662	10 373
Scenarios				
Base	376	9 989	1 595	10 306
Bear	484	10 097	1 902	10 613
Bull	342	9 955	1 474	10 185

# Sensitivity analysis of the forward-looking impact on ECL provision relating to home services, VAF, card, personal lending, business lending and other products

The level of the forward-looking balance sheet provisioning was maintained at FY23 levels due to the challenging macroeconomic environment, which was underpinned by sustained consumer affordability pressure on the back of inflation, interest rates and other consumer input costs remaining elevated for longer.

The following table shows a comparison of the forward-looking impact on the provision for 1H24, based on the probability weightings of the above three scenarios resulting from recalculating each of the scenarios using a 100% weighting of the above factors.

	11-	124	FY23	
	Income statement charge/ (release) Rm	Forward- looking component of ECL provision Rm	Income statement charge/ (release) Rm	Forward- looking component of ECL provision Rm
Forward-looking impact on total ECL provision	130	2 287	44	2 182
Scenarios				
Base	(91)	2 066	(192)	2 000
Bear	1 185	3 342	754	2 979
Bull	(416)	1 741	(493)	1 712

Refer to the financial performance section for the carrying amounts of loans and advances.

#### **Management judgemental adjustments**

As mentioned in the sections above in determining the forward-looking impact, from an IFRS 9 perspective, the group has forecasted three possible future macroeconomic scenarios, being the base, bear and bull scenarios and attributed weightings to these three scenarios. Determining these scenarios and the assumptions underlying them are complex. Management judgemental adjustments are required in terms of IFRS 9 to take into account factors that do not form part of the normal modelling process and/or the above mentioned macroeconomic scenarios. These factors are incorporated as part of management judgemental adjustments. These factors may result from model or data limitations, recent events or expert credit judgement and are applied at a segment, industry or client level. These management judgemental adjustments are reviewed as part of the governance process surrounding credit risk and ECL. Management judgemental adjustments incorporated in the calculation of ECL are set out below:

	1H24 Rm	FY23 Rm
PPB and BCB industry and macroeconomic adjustments <sup>1</sup>	664	951
CIB sovereign adjustment <sup>2</sup>	400	400
Total	1 064	1 351

Additional impairments held to incorporate industry and macroeconomic factors which were not included in the underlying modelling. During 1H24, expected write-offs, considered as a part of 31 December 2023 management judgmental adjustments, materialised resulting in the above decrease.

Additional impairments held to incorporate the credit risk relating to sovereigns.

# KEY MANAGEMENT ASSUMPTIONS

#### Fair value

#### **Financial instruments**

In terms of IFRS Accounting Standards, the group is either required to or elects to measure a number of its financial assets and financial liabilities at fair value, being the price that would, respectively, be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market between market participants at the measurement date. Regardless of the measurement basis, the fair value is required to be disclosed, with some exceptions, for all financial assets and financial liabilities. Fair value is a market-based measurement and uses the assumptions that market participants would use when pricing an asset or liability under current market conditions. When determining fair value it is presumed that the entity is a going concern and is not an amount that represents a forced transaction, involuntary liquidation or a distressed sale. Information obtained from the valuation of financial instruments is used to assess the performance of the group and, in particular, assures that the risk and return measures that the group has taken are accurate and complete.

#### **Valuation process**

The group's valuation control framework governs internal control standards, methodologies and procedures over its valuation processes, which include:

#### Prices quoted in an active market

The existence of quoted prices in an active market represents the best evidence of fair value. Where such prices exist, they are used in determining the fair value of financial assets and financial liabilities.

#### **Valuation techniques**

Where quoted market prices are unavailable, the group establishes fair value using valuation techniques that incorporate observable inputs, either directly, such as quoted prices, or indirectly, such as those derived from quoted prices, for such assets and liabilities. Parameter inputs are obtained directly from the market, consensus pricing services or recent transactions in active markets, whenever possible. Where such inputs are not available, the group makes use of theoretical inputs in establishing fair value (unobservable inputs). Such inputs are based on other relevant input sources of information and incorporate assumptions that include prices for similar transactions, historical data, economic fundamentals, and research information, with appropriate adjustments to reflect the terms of the actual instrument being valued and current market conditions. Changes in these assumptions would affect the reported fair values of these financial instruments. Valuation techniques used for financial instruments include using financial models that are populated using market parameters that are corroborated by reference to independent market data, where possible, or alternative sources, such as, third-party quotes, recent transaction prices or suitable proxies. The fair value of certain financial instruments is determined using industry-standard models, such as discounted cash flow analysis and standard option pricing models. These models generally estimate future cash flows and discount these back to the valuation date. For complex or unique instruments, more sophisticated modelling techniques may be required, which require assumptions or more complex parameters such as correlations, prepayment spreads, default rates and loss severity.

#### **Valuation adjustments**

Valuation adjustments are an integral part of the valuation process. Adjustments include, but are not limited to:

- credit spreads on illiquid issuers
- implied volatilities on thinly traded instruments
- correlation between risk factors
- prepayment rates
- other illiquid risk drivers.

In making appropriate valuation adjustments, the group applies methodologies that consider factors such as bid-offer spreads, liquidity, counterparty and own credit risk. Exposure to such illiquid risk drivers is typically managed by:

- using bid-offer spreads that are reflective of the relatively low liquidity of the underlying risk driver
- raising day one profit or loss provisions in accordance with IFRS
- quantifying and reporting the sensitivity to each risk driver
- limiting exposure to such risk drivers and analysing exposure on a regular basis.

#### Validation and control

All financial instruments carried at fair value, regardless of classification, and for which there are no quoted market prices for that instrument, are fair valued using models that conform to international best practice and established financial theory. These models are validated independently by the group's model validation unit and formally reviewed and approved by the market risk methodologies committee. This control applies to both off-the-shelf models, as well as those developed internally by the group. Further, all inputs into the valuation models are subject to independent price validation procedures carried out by the group's market risk unit. Such price validation is performed at least on a monthly basis, but daily where possible given the availability of the underlying price inputs. Independent valuation comparisons are also performed and any significant variances noted are appropriately investigated. Less liquid risk drivers, typically used to mark level 3 assets and liabilities to model, are carefully validated and tabled at the monthly price validation forum to ensure that these are reasonable and used consistently across all entities in the group. Sensitivities arising from exposures to such drivers are similarly scrutinised, together with movements in level 3 fair values. They are also disclosed on a monthly basis at the market risk and asset and liability committees.

### **Portfolio exception**

The group has, on meeting certain qualifying criteria, elected the portfolio exception, which allows an entity to measure the fair value of certain groups of financial assets and financial liabilities on a net basis similar to how market participants would price the net risk exposure at the measurement date. The total amount of the change in fair value estimated using valuation techniques not based on observable market data that was recognised in profit or loss for 1H24 was a net loss of R1 489 million (FY23: R2 799 million net gain). Other financial instruments, not at level 3, are utilised to mitigate the risk of these changes in fair value.

# FURTHER NOTES TO THE PRIMARY STATEMENTS

# **Net income from Insurance & Asset Management**

	1H24	1H23	FY23
Insurance service result <sup>1</sup>	4 032	5 130	8 216
Non-insurance revenue	17 125	18 986	35 178
Net insurance finance expenses <sup>1</sup>	(12 320)	(14 973)	(25 969)
Total	8 837	9 143	17 425

<sup>1</sup> Restated: During the finalisation of 2H23, an industry consensus emerged with respect to the disclosure of income taxes chargeable to policyholders (I-E taxes). The industry view that emerged was to reflect the I-E taxes applicable to policyholder investment accounts in insurance revenue as a recovery. This resulted in an increase in insurance service result and a related increase in net insurance expenses of R510 million for 1H23. The presentation change had no impact on the group's condensed consolidated income statement for 1H23 and FY23 or any FY23 related disclosures within this note.

# **Private equity associates**

The following table provides disclosure of those private equity associates that are equity accounted in terms of IAS 28 *Investments in Associates and Joint Ventures* and have been ringfenced in terms of the requirements of the circular titled Headline Earnings issued by the SAICA, and amended from time to time. On the disposal of these associates held by the group's private equity division, the gain or loss on the disposal will be included in headline earnings.

	1H24 Rm	FY23 Rm
Cost	148	148
Carrying value / Fair value of equity-accounted interest in associate	634	627

# **Contingent liabilities and commitments**

	1H24 Rm	FY23 Rm
Contingent liabilities		
Guarantees	113 387	95 730
Letters of credit and bankers' acceptances	17 769	26 990
Total	131 156	122 720
Commitments		
Facility commitments within IAM <sup>1</sup>	2 001	2 037
Loan commitments within Banking <sup>2</sup>	112 852	105 265
Investment property	1 348	1 087
Property and equipment	546	445
Other intangible assets	185	223
Total	116 932	109 057

<sup>1</sup> These facilities were granted subject to compliance with objective and substantive conditions.

Commitment expenditure will be funded from the group's internal resources.

## Day one profit or loss

	Derivative instruments Rm	Trading assets Rm	Total Rm
Unrecognised net profit at 1 January 2023	787	471	1 258
Additional net profit on new transactions during the period <sup>1</sup>	195	1 603	1 798
Recognised in trading revenue during the period	(366)	(815)	(1 181)
Unrecognised net profit at 31 December 2023	616	1 259	1 875
Unrecognised net profit at 1 January 2024	616	1 259	1 875
Additional net profit on new transactions during the period <sup>1</sup>	8	2 330	2 338
Recognised in trading revenue during the period	(79)	(140)	(219)
Unrecognised net profit at 30 June 2024	545	3 449	3 994

<sup>1</sup> Transaction price was not the best evidence of fair value due to trade-related market factors that were unobservable in the principal market of the underlying trades.

<sup>&</sup>lt;sup>2</sup> These loan commitments are either irrevocable over the life of the facility or revocable only in response to material adverse changes.

# FURTHER NOTES TO THE PRIMARY **STATEMENTS**

## Classification of assets and liabilities

## Accounting classifications and fair values of assets and liabilities

The table below categorises the group's 1H24 assets and liabilities according to their measurement category as per IFRS 9 with disclosure of the fair value being provided for those items.

	alue through prof	fit or loss		
1H24	Held-for- trading Rm	Designated at fair value through profit or loss Rm	Fair value through profit or loss – default Rm	-
Assets		_		
Cash and balances with central banks			101 243	
Derivative assets	83 991			
Trading assets	349 073			
Pledged assets	2 028		3 086	
Disposal group assets held for sale			5 191	
Financial investments		7 249	440 850	
Other financial assets <sup>3</sup>				
Loans and advances			829	
Reinsurance contract assets				
Insurance contract assets				
Interest in associates and joint ventures				
Investment property				
Other non-financial assets				
Total assets	435 092	7 249	551 199	
Liabilities				
Derivative liabilities	90 158			
Trading liabilities	104 913			
Other financial liabilities <sup>3</sup>		79 065		
Deposits and debt funding		4 069		
Financial liabilities under investment contracts		158 617		
Insurance contract liabilities				
Subordinated debt		5 180		
Other non-financial liabilities				
Total liabilities	195 071	246 931		

Refer to footnotes under the comparative table that follows.

Fair value	through OCI					
Debt instruments Rm	instruments	Total assets and liabilities measured at fair value Rm	Amortised cost <sup>1</sup> Rm	Other non- financial assets/ liabilities Rm	Total carrying amount Rm	Fair value <sup>2</sup> Rm
		101 243	11 953		113 196	113 196
		83 991			83 991	83 991
		349 073			349 073	349 073
5 152		10 266	2 329		12 595	12 595
		5 191			5 191	5 191
76 913	1 454	526 466	263 579		790 045	790 281
			29 183		29 183	
		829	1 616 107		1 616 936	1 618 411
				5 439	5 439	
				1 565	1 565	
				11 980	11 980	
				25 370	25 370	25 370
				55 752	55 752	
82 065	1 454	1 077 059	1 923 151	100 106	3 100 316	
		90 158			90 158	90 158
		104 913			104 913	104 913
		79 065	44 963		124 028	
		4 069	2 014 300		2 018 369	2 025 187
		158 617			158 617	158 617
				258 802	258 802	
		5 180	25 840		31 020	31 018
				34 286	34 286	
		442 002	2 085 103	293 088	2 820 193	

# FURTHER NOTES TO THE PRIMARY **STATEMENTS**

## Classification of assets and liabilities

## Accounting classifications and fair values of assets and liabilities

The table below categorises the group's FY23 assets and liabilities according to their measurement category as per IFRS 9 with disclosure of the fair value being provided for those items.

	Fair value through profit or loss			
FY23	Held-for- trading Rm	Designated at fair value Rm	Fair value through profit or loss – default Rm	
Assets				
Cash and balances with central banks			122 718	
Derivative assets	97 419			
Trading assets	316 515			
Pledged assets	8 059		4 119	
Disposal group assets held for sale			235	
Financial investments		8 757	411 294	
Other financial assets <sup>3</sup>				
Loans and advances			715	
Reinsurance assets				
Insurance contract assets				
Interest in associates and joint ventures				
Investment property				
Other non-financial assets				
Total assets	421 993	8 757	539 081	
Liabilities				
Derivative liabilities	103 373			
Trading liabilities	94 468			
Other financial liabilities <sup>3</sup>		71 733		
Deposits and debt funding		3 219		
Financial liabilities under investment contracts		151 035		
Insurance contract liabilities				
Subordinated debt		5 198		
Other non-financial liabilities				
Total liabilities	197 841	231 185		

<sup>1</sup> Includes financial assets and financial liabilities for which the carrying value has been adjusted for changes in fair value due to designated hedged risks.

Carrying value has been used where it closely approximates fair values, excluding non-financial assets and liabilities.
 The fair value of other financial assets and liabilities. accounting policy 4 – Fair value in annexure F and key management assumptions in the group's consolidated annual financial statements for a description on how fair values are determined.

Fair value thro	ough OCI	Total assets		Other non-		
Debt instruments Rm	Equity instruments Rm	and liabilities measured at fair value Rm	Amortised cost <sup>1</sup> Rm	financial assets/ liabilities Rm	Total carrying amount Rm	Fair value <sup>2</sup> Rm
,			'			
		122 718	15 069		137 787	137 787
		97 419			97 419	97 419
		316 515			316 515	316 515
5 105		17 283	2 927		20 210	20 210
		235			235	235
70 439	1 592	492 082	266 694		758 776	759 456
			22 743		22 743	
		715	1 608 131		1 608 846	1 610 314
				5 422	5 422	
				1 631	1 631	
				12 173	12 173	
				30 444	30 444	30 444
				53 544	53 544	
75 544	1 592	1 046 967	1 915 564	103 214	3 065 745	
		103 373			103 373	103 373
		94 468			94 468	94 468
		71 733	36 733		108 466	
		3 219	1 998 427		2 001 646	2 008 421
		151 035			151 035	151 035
				251 389	251 389	
		5 198	27 029		32 227	32 227
				46 221	46 221	
		429 026	2 062 189	297 610	2 788 825	

# FURTHER NOTES TO THE PRIMARY **STATEMENTS**

## Fair value disclosures

## Assets and liabilities measured at fair value

## Fair value hierarchy

The following table analyses the group's assets and liabilities measured at fair value, by the level of fair value hierarchy.

	1H24					F`	Y23	
Measured on a recurring basis <sup>1</sup>	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm	Level 1 Rm	Level 2 Rm	Level 3 Rm	Total Rm
Assets								
Cash and balances with central bank	101 243			101 243	122 701	17		122 718
Derivative assets	1 876	81 243	872	83 991	754	94 005	2 660	97 419
Trading assets	152 065	157 530	39 478	349 073	179 893	114 757	21 865	316 515
Pledged assets	10 229	37		10 266	17 260	23		17 283
Disposal group assets held for sale <sup>2</sup>			5 191	5 191			235	235
Financial investments	264 998	254 591	6 877	526 466	238 240	247 547	6 295	492 082
Loans and advances			829	829			715	715
Investment property			25 370	25 370			30 444	30 444
Total assets at fair value	530 411	493 401	78 617	1 102 429	558 848	456 349	62 214	1 077 411
Financial liabilities								
Derivative liabilities	940	82 456	6 762	90 158	166	96 286	6 921	103 373
Trading liabilities	50 402	53 348	1 163	104 913	44 633	48 302	1 533	94 468
Deposits and debt funding		4 069		4 069		3 219		3 219
Financial liabilities under investment contracts		158 617		158 617		151 035		151 035
Other financial liabilities		77 049	2 016	79 065		69 717	2 016	71 733
Subordinated debt		5 180		5 180		5 198		5 198
Total financial liabilities at fair value	51 342	380 719	9 941	442 002	44 799	373 757	10 470	429 026

<sup>1</sup> Recurring fair value measurements of assets or liabilities are those assets and liabilities that IFRS requires or permits to be measured at fair value in the statement of financial

position at the end of each reporting period.

The disposal group is measured on a non-recurring basis. Refer to the other reportable items section within these results for details regarding the movements in disposal group assets held for sale.

#### **Reconciliation of level 3 assets**

The following table provides a reconciliation of the opening to closing balance for all assets that are measured at fair value and incorporate inputs that are not based on observable market data (level 3):

	Derivative assets Rm	Trading assets Rm	Financial investments Rm	Investment property Rm	Loans and advances Rm	Total Rm
Balance at 1 January 2023	1 442	14 358	14 990	29 289	640	60 719
Total gains/(losses) included in profit or loss	(91)	1 591	757	2 606	(214)	4 649
Non-interest revenue	(91)	1 591	742		(214)	2 028
Net Income from Insurance & Asset Management			15	2 606		2 621
Total gains included in OCI			170			170
Issuances and purchases	2 583	21 106	1 337	366	1 818	27 210
Sales and settlements	(415)	(11 213)	(10 525)		(1 529)	(23 682)
Transfers into level 31		149				149
Transfers out of level 3 <sup>2</sup>	(70)	(4 126)				(4 196)
Exchange and other movements	(789)		(434)	(1 817)		(3 040)
Balance at 31 December 2023	2 660	21 865	6 295	30 444	715	61 979
Balance at 1 January 2024	2 660	21 865	6 295	30 444	715	61 979
Total gains/(losses) included in profit or loss	(180)	(1 784)	127	93	87	(1 657)
Non-interest revenue	(180)	(1 784)	167		87	(1 710)
Net Income from Insurance & Asset Management			(40)	93		53
Total losses included in OCI			(140)			(140)
Issuances and purchases	147	28 174	1 358	288	983	30 950
Sales and settlements	(1 333)	(8 456)	(709)		(941)	(11 439)
Transfers into level 31			11			11
Transfers out of level 3 <sup>2</sup>	(74)	(321)				(395)
Reclassification to disposal group assets held for sale <sup>3</sup>				(4 914)		(4 914)
Exchange and other movements	(348)		(65)	(541)	(15)	(969)
Balance at 30 June 2024	872	39 478	6 877	25 370	829	73 426

<sup>1</sup> Transfers of financial assets between levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period. During the period, the valuation inputs of certain financial assets became unobservable. The fair value of these assets was transferred to level 3.

# Level 3 assets

The following table provides disclosure of the unrealised gains/(losses) included in profit or loss on assets measured at level 3 fair value:

	Derivative assets Rm	Trading assets Rm	Financial investments Rm	Investment property Rm	Loans and advances Rm	Total Rm
1H24						
Non-interest revenue	(89)	(1 880)	99		87	(1 783)
Net Income from Insurance & Asset Management			(40)	93		53
FY23						
Non-interest revenue	(188)	12 586	267		(228)	12 437
Net Income from Insurance & Asset Management			19	2 606		2 625

<sup>2</sup> During the period, the valuation inputs of certain level 3 financial assets became observable. The fair value of these financial assets was transferred into level 2.

Refer to the other reportable items section within these results for details regarding the movements in disposal group assets held for sale.

# FURTHER NOTES TO THE PRIMARY STATEMENTS

#### **Reconciliation of level 3 liabilities**

The following table provides a reconciliation of the opening to closing balance for all financial liabilities that are measured at fair value based on inputs that are not based on observable market data (level 3).

	Derivative liabilities Rm	Trading liabilities Rm	Other financial liabilities Rm	Total Rm
Balance at 1 January 2023	4 525	4 763	2 016	11 304
Total losses/(gains) included in profit or loss	1 966	(116)		1 850
Issuances and purchases	763	1 258		2 021
Sales and settlements	(144)	(4 423)		(4 567)
Transfers out of level 3 <sup>1</sup>	(189)			(189)
Transfers into level 3 <sup>2</sup>		51		51
Balance at 31 December 2023	6 921	1 533	2 016	10 470
Balance at 1 January 2024	6 921	1 533	2 016	10 470
Total (gains)/losses included in profit or loss	(169)	1		(168)
Issuances and purchases	393	974		1 367
Sales and settlements	(302)	(1 345)		(1 647)
Transfers out of level 3 <sup>1</sup>	(81)			(81)
Balance at 30 June 2024	6 762	1 163	2 016	9 941

<sup>1</sup> Transfers of financial liabilities between the levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period. During the period, the valuation inputs of certain level 3 financial liabilities became observable. The fair value of these financial liabilities was transferred into level 2.

## **Level 3 liabilities**

The following table provides disclosure of the unrealised losses/(gains) included in profit or loss on financial liabilities measured at level 3 fair value.

	Derivative liabilities Rm	Trading liabilities Rm	Total Rm
1H24			
Non-interest revenue	(200)	975	775
FY23			
Non-interest revenue	2 329	(797)	1 532

<sup>&</sup>lt;sup>2</sup> During the period, the valuation inputs of certain financial liabilities became unobservable. The fair value of these liabilities was transferred into level 3.

#### Sensitivity and interrelationships of inputs

The behaviour of the unobservable parameters used to fair value level 3 assets and liabilities is not necessarily independent, and may often hold a relationship with other observable and unobservable market parameters. Where material and possible, such relationships are captured in the valuation by way of correlation factors, though these factors are, themselves, frequently unobservable. In such instances, the range of possible and reasonable fair value estimates is taken into account when determining appropriate model adjustments.

The table that follows indicates the sensitivity of valuation techniques used in the determination of the fair value of the level 3 assets and liabilities measured and disclosed at fair value. The table further indicates the effect that a significant change in one or more of the inputs to a reasonably possible alternative assumption would have on profit or loss at the reporting date (where the change in the unobservable input would change the fair value of the asset or liability significantly). The interrelationship between these significant unobservable inputs (which mainly include discount rates, spot prices of the underlying, correlation factors, volatilities, dividend yields, earning yields and valuation multiples) and the fair value measurement could be favourable/(unfavourable), if these inputs were higher/(lower).

The changes in the inputs used in the analysis have been determined taking into account several considerations such as the nature of the asset or liability and the market within which the asset or liability is transacted.

	Change in	Effect on p	rofit or loss
	significant — unobservable inputs applied <sup>1</sup>	Favourable Rm	(Unfavourable) Rm
1H24			
Derivative instruments	From (1%) to 1%	33	(33)
Financial investments	From (1%) to 1%	42	(43)
Trading assets	From (1%) to 1%	101	(101)
Loans and advances	From (1%) to 1%	24	(22)
Trading liabilities	From (1%) to 1%	1	(1)
Total		201	(200)
FY23			
Derivative instruments	From (1%) to 1%	233	(234)
Financial investments	From (1%) to 1%	45	(46)
Trading assets	From (1%) to 1%	142	(142)
Loans and advances	From (1%) to 1%	6	(6)
Trading liabilities	From (1%) to 1%	2	(2)
Total		428	(430)

<sup>1</sup> No material changes in significant unobservable inputs applied have occurred during 1H24, for more detail of the nature of the unobservable inputs applied refer to annexure F in the group's annual financial statements.

#### Investment property

Investment properties are measured at fair value, as determined by a registered independent valuer, at least annually. At 30 June 2024, the most recent independent valuations were reviewed by qualified management and adjusted where appropriate. The valuations are determined by sustainable net rental income to which an appropriate exit capitalisation rate is applied. Exit capitalisation rates are adjusted for occupancy levels, age of the building, location and expected future benefit of recent alterations.

Certain properties are primarily linked to policyholder benefits and consortium non-controlling interests, which limit the impact to group ordinary shareholder comprehensive income or equity for any changes in the fair value measurement.

The sensitivities of aggregate market values for 1% changes in exit capitalisation rates are as follows. A 1% increase in the exit capitalisation rate would result in a decrease in fair value of R2 289 million (FY23: R2 583 million). A 1% decrease in the exit capitalisation rate would result in an increase in the fair value of R2 990 million (FY23: R3 232 million).

# FURTHER NOTES TO THE PRIMARY STATEMENTS

# Related party balances and transactions

#### **Balances and transactions with ICBCS**

The following significant balances between the group and ICBCS, an associate of the group.

Amounts included in the group's statement of financial position	1H24 Rm	FY23 Rm
Derivative assets	6 030	5 915
Receivables and other assets	1 752	26
Loans and advances	15 223	11 636
Derivative liabilities	(4 759)	(6 333)
Provisions and other liabilities	(792)	(179)
Deposits and debt funding	(8 234)	(10 030)

Significant transactions with ICBCS during the reporting period comprise primarily fees included in non-interest revenue of R374 million (1H23: R407 million).

#### **Services**

The group entered into certain transitional service level arrangements with ICBCS in order to manage the orderly separation of ICBCS from the group post the sale of 60% of Standard Bank Plc (SB Plc). In terms of these arrangements, services are delivered to and received from ICBCS for the account of each respective party. For 1H24, the net expense recognised in respect of these arrangements amounted to R228 million (1H23: R157 million).

#### **Balances and transactions with ICBC**

The group, in the ordinary course of business, receives term funding from, and provides loans and advances to ICBC for strategic purposes. These monies are renegotiated and settled on an ongoing basis and on market-related terms. The following balances and transactions were entered into between the group and ICBC, a 19.4% shareholder of the group, excluding those with ICBCS.

	1H24 Rm	FY23 Rm
Trading assets	884	136
Loans and advances	6 403	6 556
Deposits and debt funding	(1 791)	(4 201)

The group has off-balance sheet letters of credit exposure issued to ICBC as at 30 June 2024 of R6 676 million (FY23: R4 447 million).

#### **Mutual funds**

The group invests in various mutual funds that are managed by Liberty. Where the group has assessed that it has control (as defined by IFRS) over these mutual funds, it accounts for these mutual funds as subsidiaries. Where the group has assessed that it does not have control over these mutual funds, but has significant influence, it accounts for them as associates.

The following significant balances and transactions were entered into between the group and the mutual funds which the group does not control:

Amounts included in the group's statement of financial position and income statement		FY23 Rm
Deposits and debt funding	20 005	29 558
Interest expense	1 337	954

#### Post-employment benefit plans

The group manages R 13 491 million (FY23: R13 464 million) of the post-employment benefit plans' assets. Other significant balances between the group and the group's post-employment benefit plans are listed below:

	1H24 Rm	FY23 Rm
Financial investments held in bonds and money market	858	789

# OTHER REPORTABLE ITEMS

# Change in group directorate

The following changes in directorate took place during the six months ended 30 June 2024 and up to 15 August 2024:

#### **Appointments and reclassifications**

OA David-Borha<sup>1</sup> As independent non-executive 23 May 2024 director

Retirements		
Xueqing Guan	As non-executive director	10 June 2024
ANA Peterside CON	As non-executive director	23 May 2024

OA David-Borha was appointed as a non-executive director on 13 March 2024, this director was reclassified to an independent non-executive director on 23 May 2024.

## Disposal group assets held for sale

During May 2024, investment property, with a fair value of R4 914 million and owner-occupied property with a fair value of R43 million have been identified as held for sale within IAM.

The process to establish acquirers has commenced. The sale prices will be considered with reference to recent valuations that have been used to measure the properties. The sales are expected to be concluded within the next 12 months. The investment properties have been measured at fair value and classified into level 3 of the fair value hierarchy.

As a result, the requirements of IFRS 5 Non-current Assets Held for Sale and Discontinued Operations were met during May 2024 and the underlying assets have been separately disclosed as disposal group assets held for sale, measured at fair value, in the statement of financial position, in addition to the opening balance of R235 million, primarily consisting of owner occupied property.

## **Equity securities**

During 1H24, the group allotted 60 348 shares (FY23: 239 847 shares) in terms of the group's share incentive schemes and repurchased 2 759 554 shares (FY23: 2 789 239 shares). The total equity securities held as treasury shares at 30 June 2024 was a long position of 20 736 142 shares (FY23: long position of 18 701 110 shares).

## **Legal Proceedings defended**

# Competition Commission – trading of foreign currency

On 15 February 2017, South Africa's Competition Commission lodged five complaints with the Competition Tribunal (Tribunal) against 18 institutions, including one against SBSA and two against a former subsidiary of the group, Standard New York Securities Inc (SNYS), in which it alleged unlawful collusion between those institutions in the trading of USD/ZAR. The group conducted its own internal investigations with the help of external counsel and found no evidence to support the complaints. Various litigation processes took place, with the Competition Commission being ordered to file a new complaint affidavit, which was done on 1 June 2020. The new complaint affidavit added further respondents, bringing the total to 25, including Standard Americas. In the group's view, the new complaint affidavit (and several supplementary affidavits) filed by the Competition Commission, continued to contain multiple procedural and substantive deficiencies. Further litigation processes ensued.

On 8 January 2024, the Competition Appeal Court (CAC) (a bench of three judges) upheld SBSA's appeal against the Tribunal's decision not to dismiss the complaint referred pre-trial and dismissed the Competition Commission's complaint in its entirety. The CAC also dismissed the complaint referred against Standard New York Securities and upheld the appeal of Standard Americas against the order that it be joined belatedly as a respondent. The court found that neither SBSA nor Standard New York Securities should have been included in the referral of the complaint as no prima facie case had been made out against either and that the Tribunal should not have allowed the joinder of Standard Americas after lodging of the referral at the Tribunal. The Competition Commission delivered a notice of application for leave to appeal to the Constitutional Court, which excluded Standard New York Securities. SBSA and Standard Americas are opposing this notice. Our legal advice is that there is no obvious constitutional point to be raised in relation to SBSA and Standard Americas.

# Interest rate benchmark and reference interest rate reform

As disclosed in the group's annual consolidated and separate financial statements for the year ended 31 December 2023, the Financial Stability Board had initiated a fundamental review and reform of the major interest rate benchmarks used globally by financial market participants. This review seeks to replace existing Interbank Offered Rates (IBORs) with Alternative Risk-free Rates (ARRs) to improve market efficiency and mitigate systemic risk across financial markets.

With the USD LIBOR Reform's Transition phase ending in September 2024 when publishing of synthetic USD LIBOR ceases, focus has shifted to the JIBAR Rand rate reform initiative in the local market

During the 2020 financial year, the SARB indicated its intention to move away from JIBAR and has subsequently identified the successor rate as the South African Rand Overnight Index Average Rate (ZARONIA) based on 5 years of back testing results. The new ZARONIA rate was published for observation during 2022 and was formally endorsed as the successor rate in 2023. The official announcement of the cessation of JIBAR as a reference rate is expected in 2025, allowing the ZARONIA market to develop in derivative and cash products during 2024 and 2025. The cessation date of JIBAR as a reference rate is expected at the end of 2026 based on the current industry timelines.

The Market Practitioner Group (MPG) is a joint public and private sector body established by the SARB to manage rates reform in South Africa. The group has created a series of work streams through which specific industry issues will be addressed and key decisions made. Specific milestones have been agreed as part of the project with a key focus on building ZARONIA liquidity in both derivative and cash markets prior to transition commencing. It is expected that new ZARONIA based derivatives contracts will commence from November 2024 subject to industry readiness with Cash and Money Market products following from June 2025 onwards. Existing JIBAR-linked contracts maturing after the formal cessation date will form part of each banks' transition plan.

Standard Bank is a member of MPG and has launched internal work streams that mirror those of the MPG to ensure alignment with the scope and timelines of the industry initiative.

Proactive communication with clients will be ongoing during transition through multiple platforms such as webinars, client meetings and industry events ensuring awareness of key decisions, developments, requirements and timing in anticipation of the official transition earmarked for 2026.

# OTHER REPORTABLE ITEMS

# Pro forma constant currency information

The pro forma constant currency information disclosed in these results is the responsibility of the group's directors. The pro forma constant currency information has been presented to illustrate the impact of changes in currency rates on the group's results and may not fairly present the group's financial position and results of operations. During 1H24, in determining the change in constant currency terms, the income and expenditure items for the current financial reporting period have been adjusted for the difference between the comparative and current reporting periods' cumulative average exchange rates, determined as the average of the daily exchange rates. The statement of financial position items have been adjusted for the difference between the comparative and current reporting periods' closing rates. The measurement has been performed for each of the group's material currencies. The constant currency change percentage is calculated using this adjusted current period amount.

Only the FY23 pro forma constant currency information, as calculated for the year ended 31 December 2023, where applicable, contained in these results, have been reviewed by the group's external auditors and their unmodified reasonable assurance report prepared in terms of International Standard on Assurance Engagements 3420 Assurance Engagements to Report on the Compilation of Pro Forma Financial Information Included in a Prospectus (ISAE 3420) is available for inspection at the company's registered office on weekdays from 09:00 to 16:00.

The average exchange and closing rates used to determine the *pro forma* constant currency information can be found on page 3. The average exchange rates were calculated using the average of the average monthly exchange rates (determined on the last day of each of the months in the period).

# BANKING IFRS RISK AND CAPITAL MANAGEMENT DISCLOSURES

#### **Overview**

The group's activities give rise to various financial and insurance risks. Financial risks are categorised into credit, funding and liquidity and market risk, of which an update from 2023 has been included in these results relating to concentration and market risks relating to Banking.

The group's approach to managing risk and capital is set out in the group's risk, compliance and capital management governance framework approved by the group risk and capital management committee.

## **Concentration risk**

Concentration risk is the risk of loss arising from an excessive concentration of exposure to a single counterparty, an industry, a product, a geography, maturity, or collateral. The group's credit risk portfolio is well-diversified. The group's management approach relies on the reporting of concentration risk along key dimensions, the setting of portfolio limits and stress testing.

#### INDUSTRY SEGMENTAL ANALYSIS GROSS LOANS AND ADVANCES

	1H24 Rm	FY23 Rm
Agriculture	44 197	45 222
Construction	20 135	19 838
Electricity	50 295	42 078
Finance, real estate and other business services	520 565	504 102
Individuals	661 669	651 782
Manufacturing	108 889	105 547
Mining	57 692	57 709
Transport	56 975	58 015
Wholesale	96 533	106 159
Other services	65 682	81 491
Total	1 682 632	1 671 943

# GEOGRAPHIC SEGMENTAL ANALYSIS GROSS LOANS AND ADVANCES

	1H24		FY	23
	%	Rm	%	Rm
South Africa	66	1 110 880	65	1 086 185
Africa Regions	23	385 443	22	366 721
International	11	186 309	13	219 037
Total	100	1 682 632	100	1 671 943

# BANKING IFRS RISK AND CAPITAL MANAGEMENT DISCLOSURES

#### INDUSTRY SEGMENTAL ANALYSIS OF STAGE 3 CREDIT IMPAIRMENT OF LOANS AND ADVANCES

	1H24 Rm	FY23 Rm
Agriculture	1 880	1 784
Construction	1 161	1 256
Electricity	98	761
Finance, real estate and other business services	4 034	4 300
Individuals	30 241	28 432
Manufacturing	2 094	2 069
Mining	573	570
Transport	1 033	1 429
Wholesale	6 251	3 436
Other services	1 610	1 900
Total	48 975	45 937

#### GEOGRAPHIC SEGMENTAL ANALYSIS OF STAGE 3 CREDIT IMPAIRMENT OF LOANS AND ADVANCES

	1H	1H24		23
	%	Rm	%	Rm
South Africa	84	41 154	83	38 120
Africa Regions	15	7 470	16	7 225
International	1	351	1	592
Total	100	48 975	100	45 937

#### Market risk

# Trading book market risk Definition

Trading book market risk is represented by financial instruments, including commodities, held in the trading book, arising from normal global markets' trading activity.

## Approach to managing market risk in the trading book

The group's policy is that all trading activities are undertaken within the group's global markets' operations.

The market risk functions are independent of the group's trading operations and are accountable to the relevant legal entity Asset-Liability Committees (ALCOs). ALCOs have a reporting line into group ALCO, a subcommittee of Group Leadership Council.

All value at risk (VaR) and stressed value at risk (SVaR) limits require prior approval from the respective entity ALCOs. The market risk functions have the authority to set these limits at a lower level.

Market risk teams are responsible for identifying, measuring, managing, monitoring and reporting market risk as outlined in the market risk governance standard.

Exposures and excesses are monitored and reported daily. Where breaches in limits and triggers occur, actions are taken by market risk functions to bring exposures back in line with approved market risk appetite, with such breaches being reported to management and entity ALCOs.

#### VaR and SVaR

The group uses the historical VaR and SVaR approach to quantify market risk under normal and stressed conditions.

For risk management purposes VaR is based on 251 days of unweighted recent historical data updated at least monthly, a holding period of one day and a confidence level of 95%. The historical VaR results are calculated in four steps:

- Calculate 250 daily market price movements based on 251 days' historical data. Absolute movements are used for interest rates and volatility movements; relative for spot, equities, credit spreads, and commodity prices.
- Calculate hypothetical daily profit or loss for each day using these daily market price movements.
- Aggregate all hypothetical profits or losses for day one across all positions, giving daily hypothetical profit or loss, and then repeat for all other days.
- VaR is the 95th percentile selected from the 250 days of daily hypothetical total profit or loss. Daily losses exceeding the VaR are likely to occur, on average, 13 times in every 250 days.

SVaR uses a similar methodology to VaR, but is based on a 251-day period of financial stress and assumes a 10-day holding period and a worst case loss.

The 10-day period is based on the average expected time to reduce positions. The period of stress for SBSA is currently the 2008/2009 financial crisis while, for other markets, more recent stress periods are used. Where the group has received internal model approval, the market risk regulatory capital requirements is based on VaR and SVaR, both of which use a confidence level of 99% and a 10-day holding period.

Limitations of historical VaR are acknowledged globally and include:

- The use of historical data as a proxy for estimating future events may not encompass all potential events, particularly those which are extreme in nature.
- The use of a one-day holding period assumes that all positions can be liquidated or the risk offset in one day. This will usually not fully reflect the market risk arising at times of severe illiquidity, when a one-day holding period may be insufficient to liquidate or hedge all positions fully.
- The use of a 95% confidence level, by definition, does not take into account losses that might occur beyond this level of confidence.

VaR is calculated based on exposures outstanding at the close of business and, therefore, does not necessarily reflect intra-day exposures. VaR is unlikely to reflect loss potential on exposures that only arise under significant market movements.

# Trading book portfolio characteristics VaR for the period under review

Trading book market risk exposures arise mainly from residual exposures from client transactions and limited trading for the group's own account. In general, the group's trading desks have run increased levels of market risk in 1H24 when compared to 2023 aggregate normal VaR and stress VaR due to increased client transactions.

#### TRADING BOOK NORMAL VAR ANALYSIS BY MARKET VARIABLE

		Normal VaR			
	Maximum <sup>1</sup> Rm	Minimum <sup>1</sup> Rm	Average Rm	Closing Rm	
1H24					
Commodities risk	8	1	4	4	
Foreign exchange risk	88	23	49	62	
Equity position risk	18	7	10	18	
Debt securities	105	22	42	72	
Diversification benefits <sup>2</sup>			(32)	(38)	
Aggregate	147	38	73	118	
2023					
Commodities risk	5	1	3	3	
Foreign exchange risk	54	18	32	26	
Equity position risk	23	7	11	8	
Debt securities	78	22	44	24	
Diversification benefits <sup>2</sup>			(29)	(20)	
Aggregate	109	34	61	41	

<sup>1</sup> The maximum and minimum VaR figures reported for each market variable do not necessarily occur on the same day. As a result, the aggregate VaR will not equal the sum of the individual market VaR values, and it is inappropriate to ascribe a diversification effect to VaR when these values may occur on different days.

<sup>2</sup> Diversification benefits is the benefit of measuring the VaR of the trading portfolio as a whole, that is, the difference between the sum of the individual VaRs and the VaR of the whole trading portfolio.

# BANKING IFRS RISK AND CAPITAL MANAGEMENT DISCLOSURES

#### TRADING BOOK SVAR ANALYSIS BY MARKET VARIABLE

	SVaR			
	Maximum <sup>1</sup> Rm	Minimum¹ Rm	Average Rm	Closing Rm
1H24				
Commodities risk	89	11	38	36
Foreign exchange risk	705	112	319	287
Equity position risk	212	62	120	160
Debt securities	1 544	203	368	793
Diversification benefits <sup>2</sup>			(348)	(643)
Aggregate	1 492	218	496	634
2023				
Commodities risk	54	5	24	32
Foreign exchange risk	518	111	303	209
Equity position risk	255	45	112	109
Debt securities	491	171	287	224
Diversification benefits <sup>2</sup>			(278)	(281)
Aggregate	788	224	448	293

<sup>1</sup> The maximum and minimum SVaR figures reported for each market variable do not necessarily occur on the same day. As a result, the aggregate SVaR will not equal the sum of the individual market SVaR values, and it is inappropriate to ascribe a diversification effect to SVaR when these values may occur on different days.

### Approach to managing interest rate risk in the banking book

Banking book-related market risk exposure principally involves managing the potential adverse effect of interest rate movements on banking book earnings (net interest income (NII) and banking book mark-to-market profit or loss) and the economic value of equity.

The group's approach to managing interest rate risk in the banking book (IRRBB) is governed by applicable regulations and is influenced by the competitive environment in which the group operates. The treasury and capital management team monitors banking book interest rate risk on a monthly basis operating under the oversight of group ALCO.

#### Measurement

The analytical techniques used to quantify IRRBB include both earnings and valuation-based measures. The analysis takes into account embedded optionality such as loan prepayments and accounts where the account behaviour differs from the contractual position.

The results obtained from forward-looking dynamic scenario analyses, as well as Monte Carlo simulations, assist in developing optimal hedging strategies on a risk-adjusted return basis.

The group's NII sensitivity, per 100bps decrease in interest rates, reduced by approximately R700m over the period. The reduction was driven mainly from continued hedging activities which aim to reduce NII volatility through different rate cycles and which are expected to provide a level of earnings protection from the expected rate cutting cycles.

# INTEREST RATE SENSITIVITY ANALYSIS<sup>1</sup>

		ZAR	USD	GBP	Euro	Other	Total
1H24							
Increase in basis points	bps	100	100	100	100	100	
Sensitivity of annual net interest income	Rm	916	844	299	103	917	3 079
Decrease in basis points	bps	100	100	100	100	100	
Sensitivity of annual net interest income	Rm	(932)	(902)	(274)	(109)	(966)	(3 183)
2023							
Increase in basis points	bps	100	100	100	100	100	
Sensitivity of annual net interest income	Rm	1 370	1 040	317	47	871	3 645
Decrease in basis points	bps	100	100	100	100	100	
Sensitivity of annual net interest income	Rm	(1 387)	(1 226)	(289)	(57)	(932)	(3 891)

Before tax.

<sup>2</sup> Diversification benefits is the benefit of measuring the SVaR of the trading portfolio as a whole, that is, the difference between the sum of the individual SVaRs and the SVaR of the whole trading portfolio.

# Foreign currency risk

#### **Definition**

The group's primary non-trading-related exposures to foreign currency risk arise as a result of the translation effect of the group's net assets in foreign operations and foreign-denominated financial assets and liabilities.

#### Approach to managing foreign currency risk

The group foreign currency management committee, a subcommittee of the group capital management committee, manages the risk according to existing legislation, South African exchange control regulations and accounting parameters. It takes into account naturally offsetting risk positions and manages the group's residual risk by means of forward exchange contracts, currency swaps and option contracts.

Hedging is undertaken in such a way that it does not constrain normal operating activities. In particular, for banking entities outside of the South African common monetary area, the need for capital to fluctuate with risk-weighted assets is taken into account.

The repositioning of the group's NAV by currency, which is managed at a group level, is a controlled process based on underlying economic views and forecasts of the relative strength of currencies, other than foreign operations.

Gains or losses on derivatives that have been designated as either net investment or cash flow hedging relationships in terms of IFRS are reported directly in OCI, with all other gains or losses on derivatives being reported in profit or loss.

#### Foreign currency risk sensitivity analysis

The following table reflects the expected financial impact, in Rand equivalent, resulting from a 10% shock to foreign currency risk exposures, against ZAR. The sensitivity analysis is based on net open foreign currency exposures arising from foreign-denominated financial assets and liabilities inclusive of derivative financial instruments, cash balances, and accruals, but excluding net assets in foreign operations. The sensitivity analysis reflects the sensitivity of profit or loss on the group's foreign-denominated exposures other than those trading positions for which sensitivity has been included in the trading book VaR analysis.

## FOREIGN CURRENCY RISK SENSITIVITY IN ZAR EQUIVALENTS

		USD	Euro	GBP	Other	Total
1H24						
Total net long/(short) position	Rm	419	(58)	52	472	885
Sensitivity (ZAR depreciation) <sup>1</sup>	%	10	10	10	10	
Impact on profit or loss	Rm	42	(6)	5	47	88
2023						
Total net long/(short) position	Rm	338	(26)	301	406	1 019
Sensitivity (ZAR depreciation) <sup>1</sup>	%	10	10	10	10	
Impact on profit or loss	Rm	34	(3)	30	41	102

 $<sup>^{1}\,</sup>$  A 10% appreciation in ZAR will have an equal and opposite impact on profit or loss to the amounts disclosed above.

NOTES	





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# ANALYSIS OF SHAREHOLDERS

Shareholding is as at 30 June 2024

## TEN MAJOR SHAREHOLDERS<sup>1</sup>

	1H24		1H23		FY23	
	Number of shares (million)	% holding	Number of shares (million)	% holding	Number of shares (million)	% holding
Industrial and Commercial Bank of China	325.0	19.4	325.0	19.4	325.0	19.4
Government Employees Pension Fund (PIC)	245.3	14.7	245.4	14.6	243.8	14.5
Old Mutual Life Assurance Company	36.9	2.2	32.8	2.0	30.8	1.8
GIC Asset Management Pte Ltd	27.1	1.6	23.9	1.4	24.0	1.4
Alexander Forbes Investments	24.5	1.5	23.4	1.4	27.2	1.6
Allan Gray Balanced Fund	22.5	1.3	22.0	1.3	20.7	1.2
Vanguard Total International Stock Index Fund	19.6	1.2	18.8	1.1	19.4	1.2
Eskom Pension Fund	18.4	1.1	15.9	0.9	17.6	1.1
Vanguard Emerging Markets Stock Index Fund	17.5	1.0	18.4	1.1	18.1	1.1
Government of Norway (NO)	17.4	1.0	14.3	0.9	14.1	0.8
	754.2	45.0	739.9	44.1	740.7	44.1

<sup>1</sup> Beneficial holdings determined from the share register and investigations conducted on our behalf in terms of section 56 of the Companies Act, 71 of 2008.

# GEOGRAPHIC SPREAD OF SHAREHOLDERS

	1H24		1H23		FY23	
	Number of shares (million)	% holding	Number of shares (million)	% holding	Number of shares (million)	% holding
South Africa	832.3	49.7	843.3	50.3	837.2	49.9
Foreign shareholders	840.8	50.3	832.5	49.7	838.6	50.1
China	326.9	19.5	326.2	19.5	326.5	19.5
United States of America	213.2	12.7	215.8	12.9	218.9	13.0
United Kingdom	35.2	2.1	45.0	2.7	31.1	1.9
Singapore	28.2	1.7	24.9	1.5	24.9	1.5
Luxembourg	22.4	1.3	21.8	1.3	21.3	1.3
Namibia	19.5	1.2	19.8	1.2	18.6	1.1
Norway	18.0	1.1	15.6	0.9	15.3	0.9
Hong Kong	17.1	1.0	16.2	1.0	16.3	1.0
Ireland	16.9	1.0	20.9	1.2	21.4	1.3
Netherlands	13.2	0.8	14.4	0.9	15.0	0.9
Japan	11.7	0.7	13.1	0.8	11.9	0.7
Kuwait	9.4	0.6	8.9	0.5	8.6	0.5
Austrailia	8.4	0.5	7.1	0.4	8.8	0.5
Switzerland	7.8	0.5	6.7	0.4	5.9	0.4
Canada	7.7	0.5	3.9	0.2	6.2	0.4
Saudi Arabia	7.2	0.4	9.1	0.5	7.0	0.4
Sweden	5.8	0.3	7.3	0.4	7.0	0.4
United Arab Emirates	5.3	0.3	6.1	0.4	6.2	0.4
Other	66.9	4.1	49.7	3.0	67.7	4.0
	1 673.1	100.0	1 675.8	100.0	1 675.8	100.0

# DECLARATION OF INTERIM DIVIDENDS

Shareholders of Standard Bank Group Limited (the company) are advised of the following dividend declarations out of income reserves in respect of ordinary shares and preference shares.

## **Ordinary shares**

Ordinary shareholders are advised that the board has resolved to declare an interim gross cash dividend No. 109 of 744.00 cents per ordinary share (the cash dividend) to ordinary shareholders recorded in the register of the company at the close of business on Friday. 13 September 2024. The last day to trade to participate in the dividend is Tuesday, 10 September 2024. Ordinary shares will commence trading ex dividend from Wednesday, 11 September 2024.

The salient dates and times for the cash dividend are set out in the table that follows.

Ordinary share certificates may not be dematerialised or rematerialised between Wednesday, 11 September 2024, and Friday, 13 September 2024, both days inclusive. Ordinary shareholders who hold dematerialised shares will have their accounts at their Central Securities Depository Participant (CSDP) or broker credited on Monday, 16 September 2024.

Where applicable, dividends in respect of certificated shares will be transferred electronically to shareholders' bank accounts on the payment date.

#### **Preference shares**

Preference shareholders are advised that the board has resolved to declare the following interim dividends:

- 6.5% first cumulative preference shares (first preference shares) dividend No. 110 of 3.25 cents (gross) per first preference share, payable on Monday, 9 September 2024, to holders of first preference shares recorded in the books of the company at the close of business on the record date, Friday, 6 September 2024. The last day to trade to participate in the dividend is Tuesday, 3 September 2024. First preference shares will commence trading ex dividend from Wednesday, 4 September 2024.
- Non-redeemable, non-cumulative, non-participating preference shares (second preference shares) dividend No. 40 of 451.13562 cents (gross) per second preference share, payable on Monday, 9 September 2024, to holders of second preference shares recorded in the books of the company at the close of business on the record date, Friday, 6 September 2024. The last day to trade to participate in the dividend is Tuesday, 3 September 2024. Second preference shares will commence trading ex dividend from Wednesday, 4 September 2024.

The salient dates and times for the preference share dividends are set out in the table that follows.

Preference share certificates (first and second) may not be dematerialised or rematerialised between Wednesday, 4 September 2024, and Friday, 6 September 2024, both days inclusive. Preference shareholders (first and second) who hold dematerialised shares will have their accounts at their CSDP or broker credited on Monday, 9 September 2024.

Where applicable, dividends in respect of certificated shares will be transferred electronically to shareholders' bank accounts on the payment date.

# DECLARATION OF INTERIM DIVIDENDS

#### THE RELEVANT DATES FOR THE PAYMENT OF DIVIDENDS ARE AS FOLLOWS:

	Ordinary shares	6.5% cumulative preference shares (first preference shares)	Non-redeemable, non-cumulative, non-participating preference shares (second preference shares) <sup>1</sup>
JSE Limited (JSE)			
Share code	SBK	SBKP	SBPP
ISIN	ZAE000109815	ZAE000038881	ZAE000056339
Namibian Stock Exchange (NSX)			
Share code	SNB		
ISIN	ZAE000109815		
Dividend number	109	110	40
Gross distribution/dividend per share (cents)	744.00	3.25	451.13562
Net dividend	595.20	2.60	360.90850
Last day to trade in order to be eligible for the cash dividend	Tuesday, 10 September 2024	Tuesday, 3 September 2024	Tuesday, 3 September 2024
Shares trade ex the cash dividend	Wednesday, 11 September 2024	Wednesday, 4 September 2024	Wednesday, 4 September 2024
Record date in respect of the cash dividend	Friday, 13 September 2024	Friday, 6 September 2024	Friday, 6 September 2024
CSDP/broker account credited/ updated (payment date)	Monday, 16 September 2024	Monday, 9 September 2024	Monday, 9 September 2024

<sup>1</sup> The non-redeemable, non-cumulative, non-participating preference shares (SBPP) are entitled to a dividend of not less than 77% of the prime interest rate during the period,

## Tax implications

The cash dividend received under the ordinary shares and the preference shares is likely to have tax implications for both resident and non-resident ordinary and preference shareholders. Such shareholders are therefore encouraged to consult their professional tax advisers.

In terms of the South African Income Tax Act, 58 of 1962, the cash dividend will, unless exempt, be subject to dividends tax. South African resident ordinary and preference shareholders that are not exempt from dividends tax, will be subject to dividends tax at a rate of 20% of the cash dividend, and this amount will be withheld from the cash dividend with the result that they will receive a net amount of 595.20 cents per ordinary share, 2.60 cents per first preference share and 360.90850 cents per second preference share. Non-resident ordinary and preference shareholders may be subject to dividends tax at a rate of less than 20% depending on their country of residence and the applicability of any Double Tax Treaty between South Africa and their country of residence.

The company's tax reference number is 9800/211/71/7 and registration number is 1969/017128/06.

#### Shares in issue

The issued share capital of the company, as at the date of declaration, is as follows:

- 1 673 076 025 ordinary shares at a par value of 10 cents each
- 8 000 000 first preference shares at a par value of R1 each
- 52 982 248 second preference shares at a par value of 1 cent each and subscription price of R100.

# ADMINISTRATIVE AND CONTACT DETAILS

# STANDARD BANK GROUP LIMITED

Registration No. 1969/017128/06 Incorporated in the Republic of South Africa Website: www.standardbank.com

## REGISTERED OFFICE

9th Floor Standard Bank Centre 5 Simmonds Street, Johannesburg, 2001 PO Box 7725, Johannesburg, 2000

#### **DIRECTORS**

N Nyembezi (chairman), LL Bam, OA David-Borha<sup>1</sup>, PLH Cook, A Daehnke\*, GJ Fraser-Moleketi, GMB Kennealy, BJ Kruger, Li Li<sup>2</sup>, JH Maree (deputy chairman), NNA Matyumza, ML Oduor-Otieno<sup>3</sup>, SK Tshabalala\* (chief executive officer).
\* Executive director <sup>1</sup> Nigerian <sup>2</sup> Chinese <sup>3</sup> Kenyan

All nationalities are South African, unless otherwise specified.

# HEAD OFFICE SWITCHBOARD

Tel: +27 11 636 9111

## SHARE TRANSFER SECRETARIES IN SOUTH AFRICA

Proprietary Limited Rosebank Towers, 15 Biermann Ave, Rosebank, 2196 Private Bag X9000, Saxonwold, 2132,

Computershare Investor Services

#### South Africa

## SHARE TRANSFER SECRETARIES IN NAMIBIA

Transfer Secretaries (Proprietary) Limited 4 Robert Mugabe Avenue, Windhoek, (Entrance in Burg Street) PO Box 2401, Windhoek, Namibia

#### JSE SPONSOR

The Standard Bank of South Africa Limited

#### NAMIBIAN SPONSOR

Simonis Storm Securities (Proprietary) Limited

## SHARE AND BOND CODES

JSE share code: SBK ISIN: ZAE000109815

NSX share code: SNB ZAE000109815 A2X share code: SBK

SBKP ZAE000038881 (First preference shares)

SBPP ZAE000056339 (Second preference shares)

# INVESTOR RELATIONS

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### **REFER TO**

www.standardbank.com/sbg/ standard-bank-group/ investor-relations/results-andreports for a list of definitions, acronyms and abbreviations.

#### **DISCLAIMER**

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