

# SUSTAINABLE FINANCE AND CLIMATE CHANGE

TANDARD BANK GROUP REPORT TO SOCIE

THE R. P. LEWIS CO., LANSING, MICH.



## Sustainable finance and climate change



Standard Bank is working to support Africa's transition to a lower carbon economy, in line with the Paris Agreement. We are also working with our clients to enable mitigation of climate change impacts, and to improve access to reliable and sustainable energy sources, a critical factor in Africa's economic growth and poverty alleviation.

We are committed to achieving net zero carbon emissions from our own operations by 2040 and from our portfolio of financed emissions by 2050.



Understanding the impact of climaterelated and environmental risks in our countries of operation and on our clients, and understanding the impact of our clients' activities and our own operations on climate change.

For more information, including sector targets in respect of thermal coal, oil, and gas, please see our the climaterelated financial disclosures report and our climate policy.

#### Working with our clients

to encourage the adoption of sustainable practices and enable economic activities that create shared prosperity for current and future generations, including through the provision of green, social and sustainable bonds and loans and sustainability-linked bonds and loans

> Encouraging sustainable investment

OUR FOCUS AREAS INCLUDE

Helping our clients to strengthen their resilience and adaptive capacity to climate change risks and social challenges, including through adoption of greener solutions for their homes and businesses Supporting socioeconomic development and access to affordable energy, particularly renewable energy. ( see Infrastructure)

Supporting CSI initiatives linked to environmental and climate objectives



## Our impact in 2021

finance loan facilities (use of proceeds and performance-based loans) across the healthcare, consumer, real estate, public sector, industrial and power and infrastructure sectors, to the value of R16.2 billion

We provided 14 sustainable

## We arranged eight sustainable finance

bonds to the value of R5.8 billion (use of proceeds and sustainability-linked bonds; excluding bonds/ funding raised by Standard Bank) across the healthcare, financial services, power and real estate sectors



ESG-linked investing through Melville Douglas discretionary managed responsible portfolios, and Melville Douglas Global Impact Fund



95 green energy solution providers have grown their businesses through partnerships with us



We've **facilitated sustainable energy solutions** for 321 client sites



10 small-scale embedded generation independent power producers have started their asset portfolios with the support of our innovative solutions



We launched the Green Home initiative for **Standard Insurance** Limited clients.



## Sustainable finance metrics

Lending	2021	2020
Total number of loans	14	6
Number of green, social and sustainable loans (use of proceeds)	2	0
Number of sustainability-linked loans (performance based)	12	6
Total quantum of loans	R16.2 billion	R7.9 billion
Bonds arranged*	2021	2020
Bonds arranged* Total Number of bonds arranged	2021 8	2020 0
		2020 0 0
Total Number of bonds arranged	8	2020 0 0
Total Number of bonds arranged           • Number of green, social and sustainable bonds (use of proceeds)	8	2020 0 0 0

Sustainable Finance Capital Raised / Treasury	2021	2020
Number of sustainable finance treasury loans/bonds	3	2
Quantum of sustainable finance capital raised	R4.9 billion	R5.6 billion

\* Bonds arranged excludes Standard Bank Sustainable Finance raised bonds as these are covered under Sustainable Finance Capital Raised/Treasury.



Standard Bank is the African market leader in Sustainable Finance

#### Global Finance 2021 Sustainable Finance Awards

## Outstanding leadership in **green bonds**

Outstanding leadership in **social bonds** 

Outstanding leadership in **sustainable bonds** 

EMEA Finance, 2021 African Banking Awards

Best Pan-African green finance bank



## Working with our clients to encourage sustainable practices

Standard Bank Group is a leading player in the sustainable finance business, having issued Africa's largest green bond as well as arranging innovative sustainable and sustainability-linked funding instruments for clients across the African continent. Our team partners with our clients to encourage the adoption of socially and environmentally sustainable practices.

We provide expertise, tools and resources to support these efforts and also to develop and tailor innovative sustainable finance products according to our clients' unique needs and ambitions. We offer both performance-based sustainable finance solutions (sustainability-linked loans and bonds) and specific purpose use of proceeds sustainable finance solutions (green and social loans and bonds). For details of our Sustainable Bond Framework and our annual disclosure on the allocation of proceeds, please read our **@ ESG Report**.



#### **Social bonds**

Standard Bank issued a social bond, with 3-year and 5-year notes, in August 2021, with an increase in volume of both bonds in November 2021. The cumulative value of R3.5 billion has the express purpose of raising funding to support the financing of mortgage loans in the affordable housing target market, with a focus on women borrowers.

Recent data shows that the number of female home loan participants has been growing steadily over the past few years. Through these issuances, Standard Bank aims to support this trend.

The social bonds addess a number of the UN SDGs, including:





#### **Green bonds**

We raised two green bonds under our Sustainable Bond Framework under two issuances

- The inaugural SBSA USD200 million green bond in 2020. Capital was allocated to finance eligible renewable energy assets
- A Tier 2 capital-qualifying green bond issuance in December 2021. The 10-year, R1.4 billion bond is listed on the JSE's sustainability segment. Capital will be used to finance renewable energy assets in 2022.





SUSTAINABLE DEVELOPMENT GALS

## Examples of 2021 sustainable finance transactions in 2021

Below are examples of some of the sustainability-linked loans, social bonds and sustainability-linked bonds we provided to clients in 2021. In each case, lending terms are linked to clients' achievement of specific, measurable ESG targets, relevant to clients' business strategies. Examples include increased use of renewable energy, reduction of carbon emissions, improved water use efficiency, employee safety, financial inclusion and gender equality, among others.

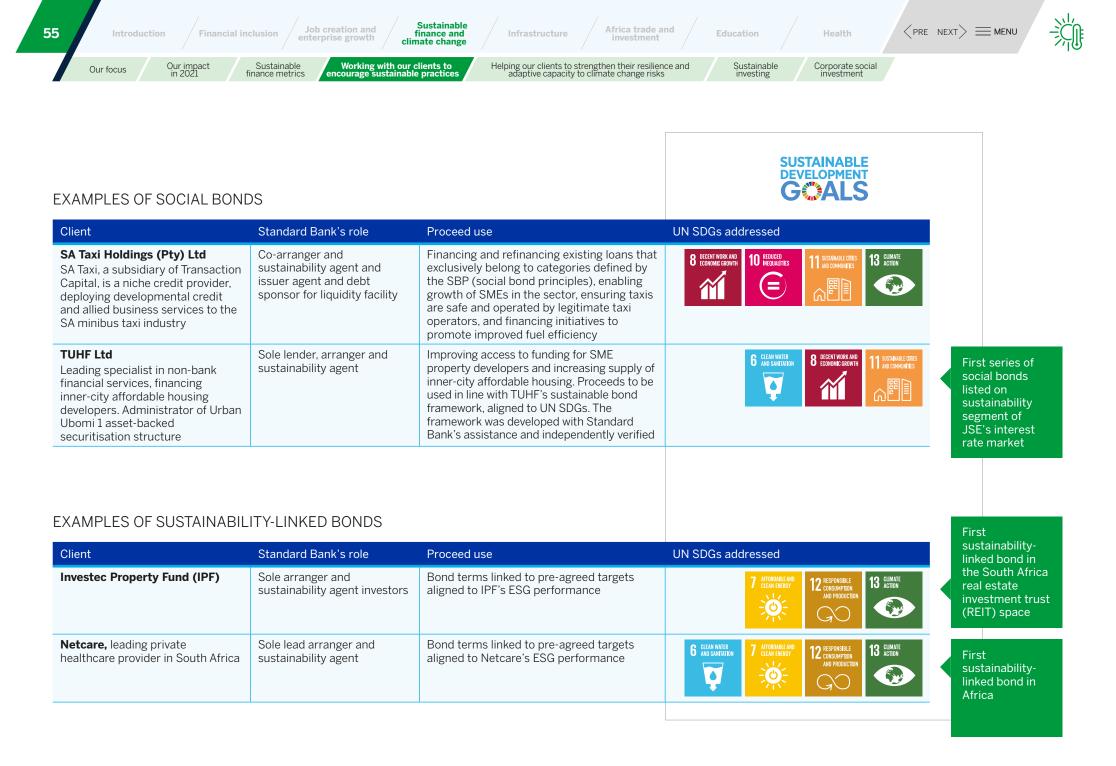
#### EXAMPLES OF SUSTAINABILITY-LINKED LOANS (SLL)

Client	Standard Bank's role	UN SDGs addressed	
<b>Woolworths</b> Leading South African retailer, ambition to be one of the world's most responsible retailers	Lender, facility agent, sustainability coordinator and sustainability agent for 3-year SLL	2 ZERO HUNGER SCONTINE GROWTH SCONTINE	One of the deals in Ke growing tr sustainabl
<b>Greenlight Planet Kenya</b> Provider of off-grid solar power home energy products to low- income communities	Lender, sustainability coordinator, facility and security agent and collection account bank	5 EUDER EDUATIV	region.



One of the first sustainability-linked deals in Kenya. Strengthens the growing trend of syndicated sustainable finance deals in the region.

Impactful solutions that drive Africa's sustainable growth - YouTube





## Helping our clients to strengthen their resilience and adaptive capacity to climate change risks

#### **PowerPulse**

In South Africa, residential and business consumers have been challenged by steadily rising electricity costs and unpredictable supply. Many consumers are also actively looking for ways to decrease their carbon footprint and invest in more sustainable and environmentally alternatives to grid electricity. We work with our retail banking and business banking clients to provide sustainable finance solutions for their homes and businesses. Our commercial asset finance division provides bespoke solutions for solar PV projects, enabling residential property owners and businesses to achieve access to affordable and secure energy supply.

#### We developed the PowerPulse digital platform to help clients source alternative green energy solutions from a

**database of vetted providers**. The platform provides support to help clients make informed decisions about technical specifications and select the right provider for their needs, and links them to appropriate legal and funding solutions. It also supports compliance with regulatory requirements. PowerPulse is accessible through our OneHub platform.

# KIII PowerPulse

## Accelerating renewable energy solutions in Africa

#### Benefits for electricity users

- Saves time, reduces risk and helps select the right partners
- Provides ongoing support, client engagement sessions.

#### Benefits for electricity solution providers:

- Increases client pool
- Streamlines sales process, lowers acquisition cost and raises conversation rates
- Guidance on business models to ensure new business proposals are bankable
- Access to network of international equipment manufacturers and traders.



#### 55 MWp of green energy plants implemented over the past five years

Replacing approximately 79 GWh of **coal-sourced power** per annum

Supported 321 client sites in their transition to more sustainable operations

#### 95 solution providers

grew their businesses through partnerships with us

10 small-scale embedded generation independent power producers started their asset portfolios with the support of our innovative solutions.

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#### **POWERPULSE – THE PROCESS**

**Economic feasibility indicator:** guidance on whether you should investigate a solar installation for your business, based on your site size and consumption.

**Gathering your business documents** to match you to an accredited solution provider.

**Solution provider matching:** introducing you to three vetted solution providers, providing an opportunity to review their experience and credentials, and coordination of site visits or briefing sessions.

**Solution proposals:** clients receive three proposals and are guided through a comparison report to assist the selection process. Design can then be finalised and the project can proceed.

#### **Green Homes**

Our recently launched 'Green Homes – save money, save the planet' initiative enables our customers to increase the value of their home while reducing their household running costs and carbon footprint. The initiative, offered through **Standard Bank Insurance Limited**, assists customers to move to more energy efficient technologies, starting with their geyser, which contributes about 40% of the average household's electricity consumption. Customers can opt to change their geysers to a smart geyser, solar geyser, gas water heating unit or heat pump. The initiative is in its early stages, and we are testing marketing approaches, processes and suppliers. To date, we have installed 370 smart geysers. It is estimated that these geysers alone will save about 690 tonnes of  $CO_2$  emissions per year – the equivalent of planting 30 000 pine trees.



"PowerPulse provides us with the opportunity to be more than a bank in the lives of our clients, helping them to source alternative renewable energy for their businesses, with the support of vetted solution providers and various other resources. PowerPulse speaks directly to our long-term commitment to drive the right environmental decisions while supporting the commercial sustainability of our clients. Through PowerPulse, we have a collaborative and innovative platform for our clients that fulfils an advisory and coordinating role, making it easier and more viable for them to use clean energy solutions."

Kenny Fihla Chief executive officer, CIB, Standard Bank Group



## Sustainable investing

It is our responsibility as asset managers and fiduciaries to ensure our investment process is underpinned by the assessment of material financial and non-financial factors, to yield sustainable, above-average returns on our client's investments. Being a responsible investor means our investment approach must support the long-term sustainability of the economies, communities and natural environment in which we operate. Integrating ESG considerations into our investment and decision-making process allows us to better understand and quantify how the companies in which we invest are dependent upon, and impact, economic, human and natural capital. ESG integration provides us with guidance on how to appropriately manage emergent risks and leverage emerging investment opportunities. The **Melville Douglas Global Impact Fund** aims to provide long-term capital growth by investing in companies with sustainable business models and a specific focus on products or services that deliver positive social and/or environmental impact, linked to the UN SDGs. Companies are assessed using our propriety impact analysis, inhouse ESG process and active engagement with portfolio companies. Current holdings reflect a focus on climate change, transformational technology and health and wellbeing. The fund excludes and restricts activities in line with the Melville Douglas universal exclusions and restricted activities policies.

The **Melville Douglas discretionary managed responsible portfolios** proposition reflects our diversified investment philosophy and process, promotes environmental and social good, and avoids companies and industries that cause harm, without sacrificing investment performance or taking additional risk.

The solution invests in sustainable and impact managers within the core asset classes, alongside current thematic exposures of sustainable macro and responsible infrastructure. Portfolios include specific exclusions and restrictions in line with the Melville Douglas ESG policy.

The managers we select aim to achieve both strong risk-adjusted financial and non-financial returns by investing in companies that intentionally deliver a lower carbon footprint, higher levels of engagement, greater diversity and responsible business practices. We select managers who view the inclusion of socially responsible investment factors as an advantage rather than a hindrance, that is managers who:



Put non-financial factors at the centre of their research process



Have a track record of divesting from companies on falling sustainable and responsible investment (SRI) quality, regardless of financial performance



View poor business practices as a risk and price businesses accordingly



Show a clear record of active engagement with companies



Show limited use of third-party agencies



Demonstrate thought leadership in responsible Investment.



## Corporate social investment

We invest in environmentally focused CSI programmes in several of our countries of operation.

#### For example

In Mauritius, we support three projects in collaboration with the Mauritian Wildlife Foundation. Our focus is on preserving rare plants and endangered species, with a focus on giant

tortoises and kestrels, by restoring natural ecosystems.



In **Uganda**, we have partnered with Vivo Energy Uganda, National Environment Management Authority (NEMA), Uganda

Breweries Limited and Next Media Services to promote sustainable environmental protection in a new educative campaign dubbed 'Taasa Obutonde', which means 'Let us save the environment'. The campaign, launched in May 2021, aims to promote environmental protection through targeted messages, documentaries and skits on television and online platforms, building awareness over the next three years. In its first year, the campaign focused on plastics and pollution.





#### **Cathy Adengo**

Head, Corporate Communications, Stanbic Bank Uganda